#### 2023 Loveland Water & Power VOC Survey

#### Prepared for:



**Loveland Water and Power** 

June 2023

2023 Residential and Business Customer Survey Insights



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# Sampling Methodology and Outcomes

# Survey methodology – Residential

- Fielding: March to May 2023
  - 20,614 valid emails
  - Response rate: 14.6%
- Sample size: 3,218 residential customers total
  - 3,008 power customers (94%)
  - 2,926 water customers (91%)
  - 2,433 wastewater customers (76%)

- Post-fieldwork weighting applied to data for age and sex to match Census data for Loveland, Colorado
  - Age
    - 39% under 44
    - 30% ages 45–64
    - 30% ages 65+
  - Sex
    - 51% female
    - 43% male

**Note:** In total, 3,218 residential customers responded to the survey. The statistical margin of error is  $\pm$  1.6% at the 95% confidence level for the overall residential customer results. Please note that subsections of the data will have higher margins of error.



# Survey methodology – Business



- Fielding: March to May 2023
  - Valid emails: 1,629
  - Response rate: 10.5%
- Sample size: 101 business customers total
  - 90 power customers (89%)
  - 85 water customers (84%)
  - 62 wastewater customers (61%)

**Note:** In total, 101 business customers responded to the survey. The statistical margin of error is  $\pm$  9.5% at the 95% confidence level for the overall business customer results. Please note that subsections of the data will have higher margins of error.



# Survey Demographics

#### **Residential survey – demographics**

	ו	

	Unweighted	Weighted	Target
	percentage	percentage	percentage
S0_4 What is your age range?			
18 to 24	1%	4%	4%
25 to 34	12%	19%	20%
35 to 44	16%	16%	17%
45 to 54	16%	15%	15%
55 to 64	18%	16%	17%
65 or older	37%	30%	30%
S6_1 Which gender do you most identify with?			
Male	40%	43%	47%
Female	54%	51%	53%
Self-identify	1%	1%	
Prefer not to say	5%	5%	
S6_2 Are you of Hispanic, Latinx, or Spanish origin?			
Yes	5%	6%	11%
No	85%	85%	89%
Prefer not to say	9%	9%	
S6_3 Which of the following groups do you primarily identify	with?		
White or Caucasian	85%	85%	82%
Black or African American	1%	1%	1%
Asian	1%	1%	1%
Native Hawaiian or Pacific Islander	0%	0%	0%
Native American or Alaska Native	1%	1%	1%
Another group not listed	2%	2%	4%
Prefer not to say	10%	10%	

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# Residential survey – appended data

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	Unweighted percentage	Weighted percentage
	percentage	percentage
Homeowner		
(blank)	22%	24%
Renter (probably or definitely	4%	5%
Owner (probably or definitely)	74%	71%
Unknown	1%	1%
Household size		
(blank)	22%	24%
1	27%	28%
2	23%	21%
3	16%	16%
4 or more	12%	11%
Length of residence		
(blank)	22%	24%
Less than one year	8%	9%
1-2 years	8%	9%
3-5 years	17%	18%
6-10 years	17%	16%
More than 10 years	28%	24%
Living area square footage range		
Less than 1,000 sq. ft.	4%	4%
1,000-1,4999 sq. ft.	20%	20%
1,500-1,999 sq. ft.	20%	19%
2,000-3,499 sq. ft	10%	9%
3,500 sq. ft. or more	2%	2%
Unknown	1%	1%
(missing)	43%	46%

© E Source (2023 Loveland Water and Power Residential Survey)



### Residential survey – appended data

	Unweighted percentage	Weighted percentage
Number of adults in household		
1	20%	22%
2	44%	41%
3 or more	15%	13%
(missing)	22%	24%
Number of children in household		
1	8%	7%
2	3%	3%
3 or more	3%	3%
(missing)	86%	87%
Year home built		
Before 1960	5%	5%
1960-1979	11%	11%
1980-1999	16%	15%
2000-2010	15%	14%
After 2010	9%	9%
(missing)	43%	46%

© E Source (2023 Loveland Water and Power Residential Survey)



#### **Business survey – appended data**



Account Type	
Commercial	93%
Construction	1%
Industrial	2%
Municipal	3%
Undeveloped property	1%
Key account	
Key account	5%
Not key account	95%
Own or lease	
(blank)	99%
Own	1%
Female owned	
(blank)	74%
Not owned by a female	26%
Square footage	
(blank)	75%
1-1,499	3%
1,500-2,499	5%
2,500-4,999	9%
5,000-9,999	2%
10,000+	6%

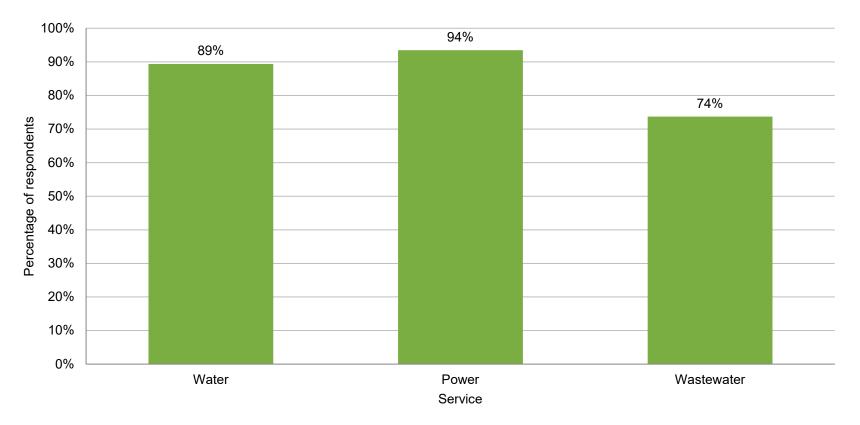
© E Source (2023 Loveland Water and Power Business Customer Survey)



# **Residential Customer Results**



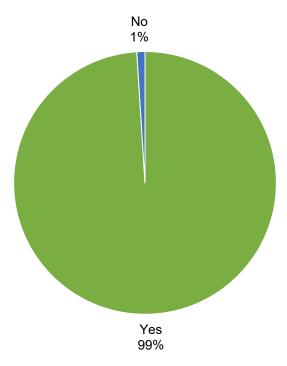
## S0\_1a: Which services do you receive from Loveland Water and Power at your primary residence? Please select all that apply.



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S0\_1a:** Which services do you receive from Loveland Water and Power at your primary residence? Please select all that apply. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



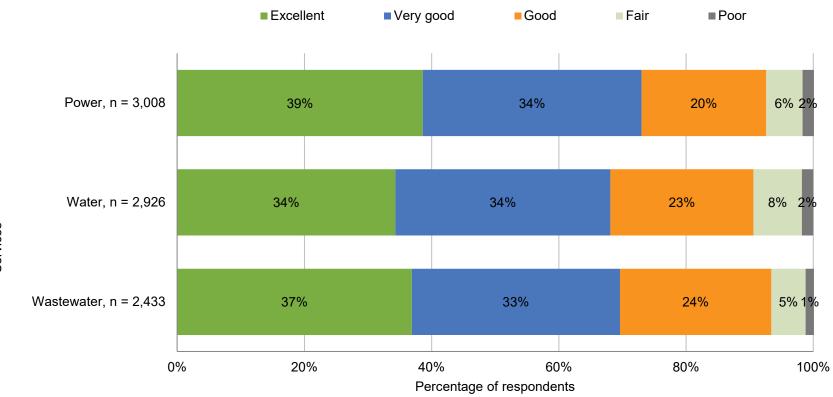
#### S0\_3: Are you the person responsible for paying your Loveland Water and Power bills?



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S0\_3:** Are you the person responsible for paying your Loveland Water and Power bills? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



#### S1\_1: How would you rate your overall level of satisfaction with the following services you receive from Loveland Water and Power?



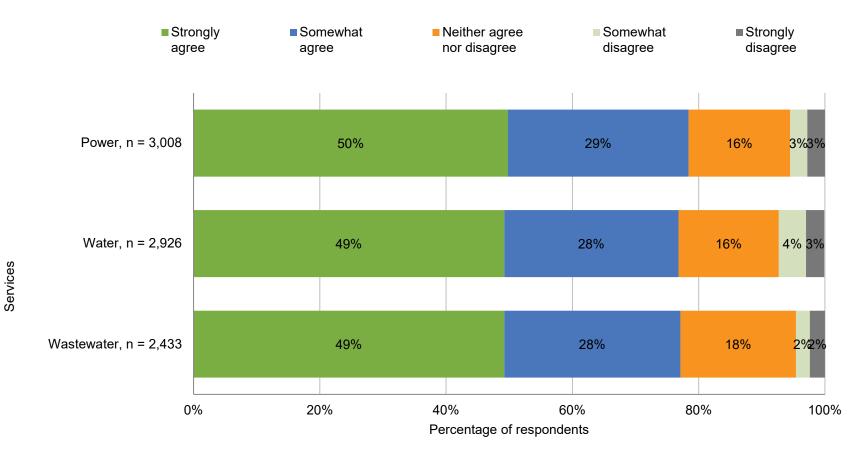
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_1:** How would you rate your overall level of satisfaction with the following services you receive from Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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Services

S1\_2: How much do you agree or disagree: The quality of services provided by Loveland Water and Power contributes to making Loveland a better place to live and work.



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_2:** How much do you agree or disagree with the following statements? The quality of \_\_\_\_\_\_\_ services provided by Loveland Water and Power contributes to making Loveland a better place to live and work. **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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# S1\_3: How important is it to you that your water, power, or wastewater provider:

Very important Somewhat important	leutral Somewhat unimp	ortant ■Not at a	all important	t 🔳 De	on't know
Is trustworthy, n = 3,218		90%			6%3 <mark>%</mark>
Is quality focused, n = 3,218	5	35%		10	% <mark>3%</mark>
Is customer focused, n = 3,218	81	%		13%	<mark>4%</mark>
Is safety focused, n = 3,218	80	%		12%	<mark>5%</mark>
Communicates effectively, n = 3,218	80	%		14%	<mark>4%</mark>
Is environmentally focused, n = 3,218	68%		19%	8	<mark>%</mark>
ls an energy efficiency expert, n = 3,008	67%		21%	7	<mark>'%</mark>
Is community focused, n = 3,218	65%		22%	e e	9%
ls a water conservation expert, n = 2,926	65%		20%	10	<mark>%</mark>
Is innovative, n = 3,218	57%		28%	11	%
Helps me manage my energy consumption, n = 3,008	49%	299	%	15%	<mark>3%3%</mark>
Helps me manage my water consumption, n = 2,926	47%	30%		16%	<mark>3%</mark> 4%
0%		% 60% ntage of responder	80 nts	%	100%

© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_3:** How important is it to you that your water, power, or wastewater provider... **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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#### S1\_4: How well do you believe Loveland Water and Power performs in the following areas?

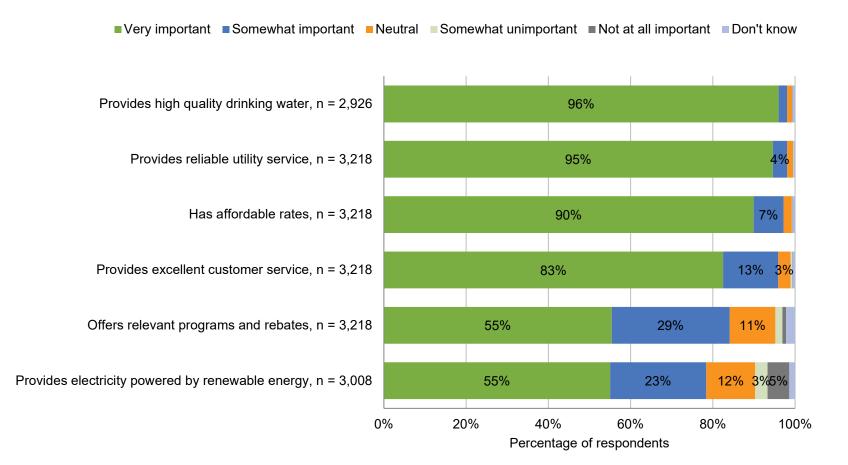
■ Excellent ■ Very g	ood Go	bod	Fair	■ Poor	Do	n't kno	W		
Is trustworthy, n = 3,218	27%		2	29%		23%	6	7% 3	<mark>%</mark> 10%
Communicates effectively, $n = 3,218$	27%			30%			5%		<mark>% 4%</mark> 4%
Is quality focused, n = 3,218	26%		30	)%		23%	, )	7%2%	
Is customer focused, n = 3,218	24%		309	%		24%		11%	4% 7%
Is safety focused, n = 3,218	23%		27%		21	%	5%1 <mark>%</mark>	23	3%
Is community focused, n = 3,218	23%		28%		2	24%	89	<mark>% 3%</mark>	14%
Is environmentally focused, $n = 3,218$	18%		27%		23%		<mark>8% 2%</mark>	2	2%
Is a water conservation expert, n = 2,926	17%	2	3%	23	3%	9%	3%	25	%
ls an energy efficiency expert, n = 3,008	17%	2	25%	2	23%	90	<mark>% 3%</mark>	24	1%
Is innovative, n = 3,218	16%	24	1%	23	%	10%	<mark>3%</mark>	25	%
Helps me manage my energy consumption, n = 3,008	15%	25	5%		28%		14%	5%	13%
Helps me manage my water consumption, n = 2,926	14%	249	%	29	9%		14%	6%	14%
0	%	20%		)%	609		80	)%	100
	Percentage of respondents								

© E Source (2023 Loveland Water and Power Residential Customer Survey). Base: All respondents, n varies by service as shown. Question S1\_4: How well do you believe Loveland Water and Power performs in the following areas? Notes: Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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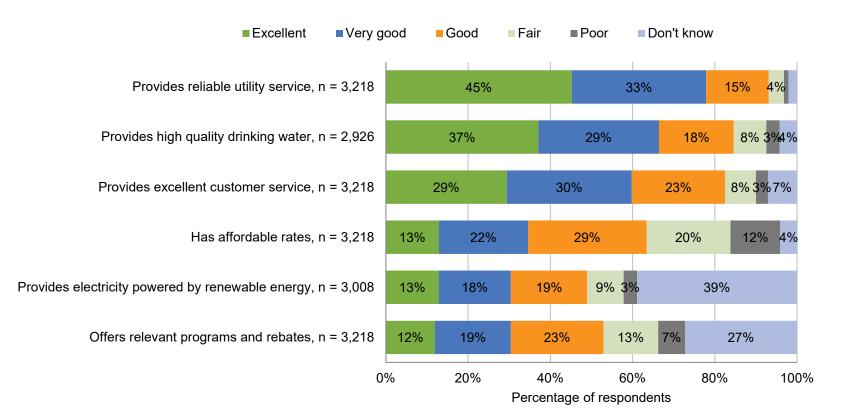
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## S1\_5: How important is it to you that your water, power, or wastewater provider:



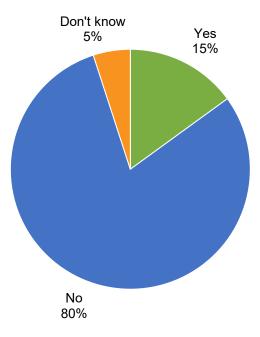
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_5:** How important is it to you that your water, power, or wastewater provider: **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

# S1\_6: How well do you believe Loveland Water and Power performs on the following service attributes?



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_6:** How well do you believe Loveland Water and Power performs on the following service attributes? **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

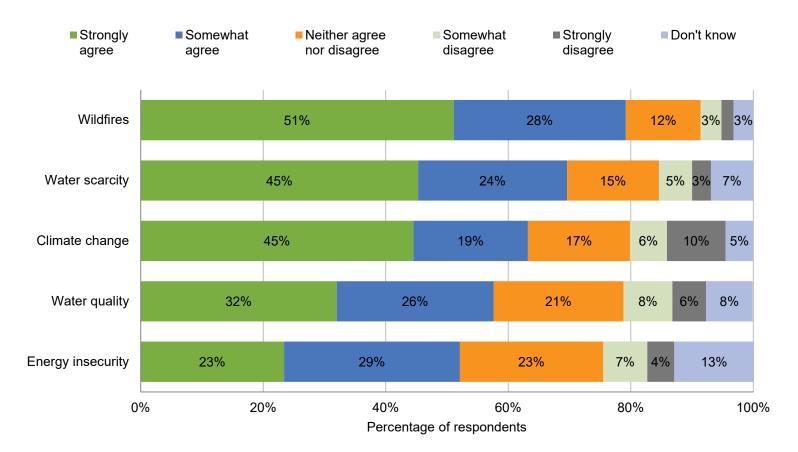
#### S1\_7: In the past 12 months, have you experienced any water quality issues at your primary residence?



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All water customers (n = 2,926). **Question S1\_7:** In the past 12 months, have you experienced any water quality issues at your primary residence? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



# S2\_1: How much do you agree or disagree that the following societal challenges are an issue in the Loveland community?

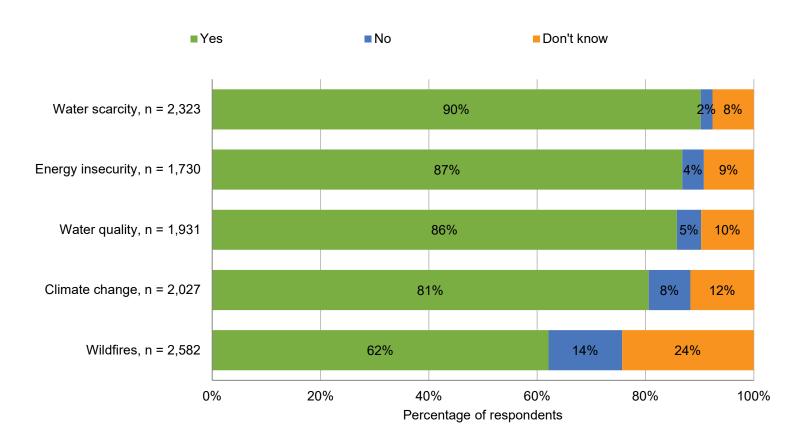


© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S2\_1:** How much do you agree or disagree that the following societal challenges are an issue in the Loveland community? **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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S2\_2: Do you believe that Loveland Water and Power should be more involved in working to address the following challenges in the Loveland community?

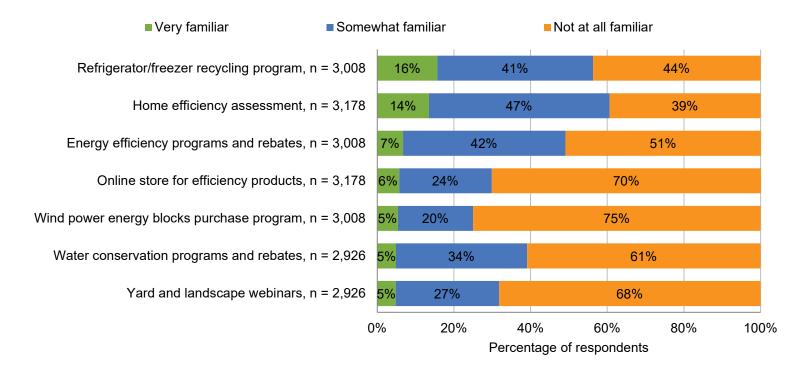


© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who somewhat or strongly agree that each challenge is an issue, n varies as shown. **Question S2\_2:** How much do you agree or disagree that the following societal challenges are an issue in the Loveland community? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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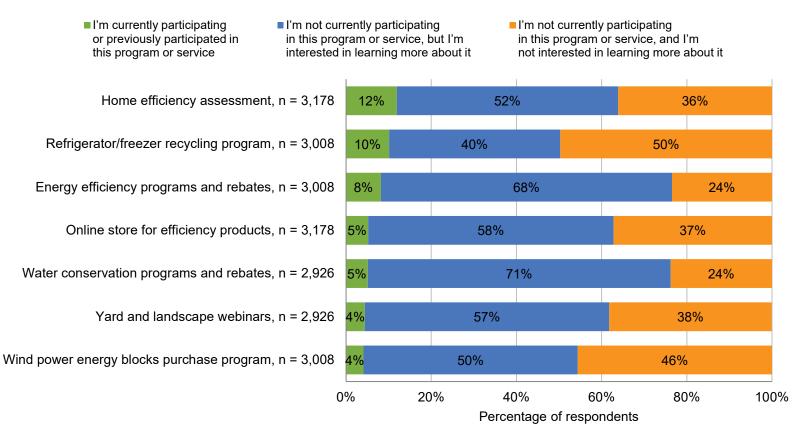
#### S3\_1: How would you describe your familiarity with each of the following programs currently offered by Loveland Water and Power?



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S3\_1:** How would you describe your familiarity with each of the following programs currently offered by Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



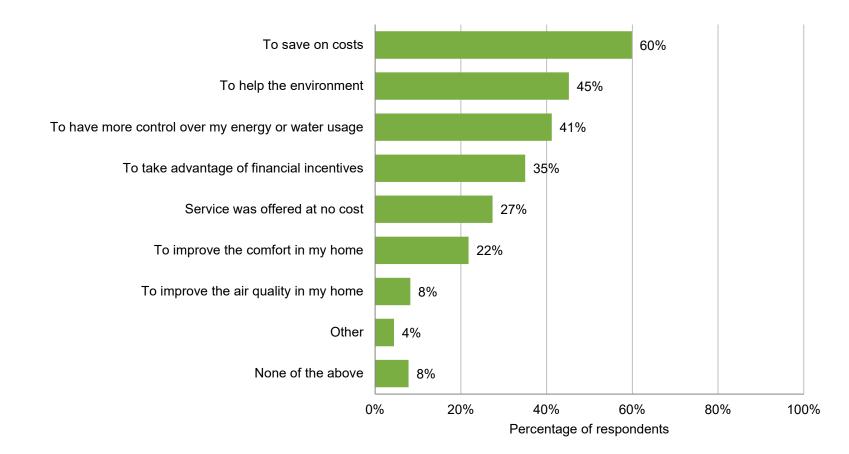
S3\_2: Please select the statement that best describes your participation in the following programs currently offered by Loveland Water and Power.



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S3\_2:** Please select the statement that best describes your participation in the following programs currently offered by Loveland Water and Power. **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

24 ESource

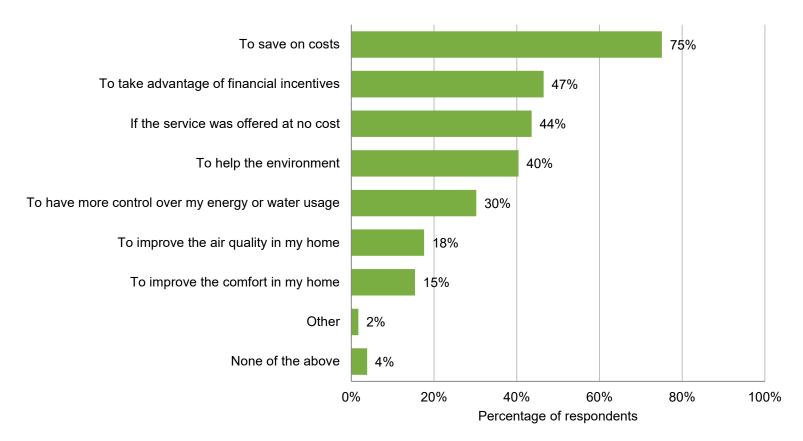
#### S3\_3a: What are the top three reasons you chose to participate in a Loveland Water and Power program? (Program participants)



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who currently participate or previously participated in a program with Loveland Water and Power (n = 874). **Question S3\_3a:** What are the top three reasons you chose to participate in a Loveland Water and Power program? Please select up to three options. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



#### S3\_3b: Which of the following might motivate you to participate in a program or service with Loveland Water and Power? (Non-participants)

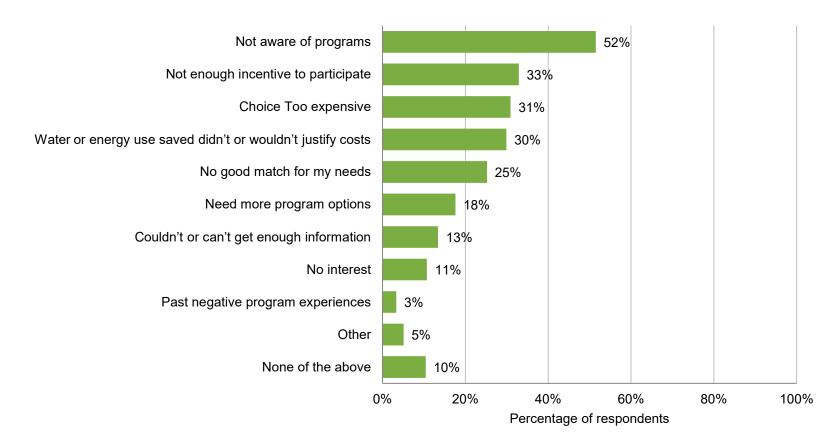


© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who haven't participated in a program with Loveland Water and Power (n = 2,304). **Question S3\_3b:** Which of the following might motivate you to participate in a program or service with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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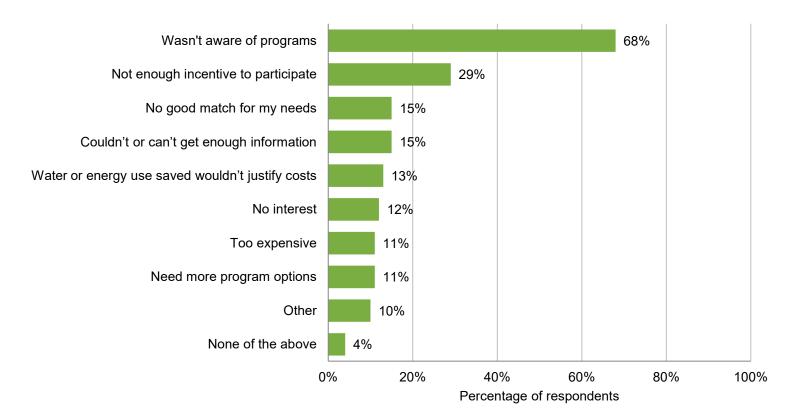
# S3\_4a: What are the top three reasons that might prevent you from participating or continuing to participate in a program with Loveland Water and Power? (Program participants)



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who currently participate or previously participated in a program with Loveland Water and Power (n = 874). **Question S3\_4a:** What are the top three reasons that might prevent you from participating or continuing to participate in a program with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

27 ESource

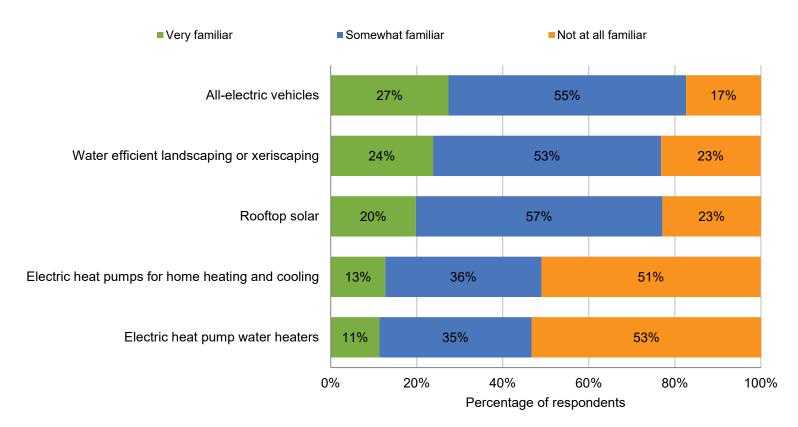
#### S3\_4b: What are the top three reasons you haven't participated in a program with Loveland Water and Power? (Non-participants)



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who haven't participated in a program with Loveland Water and Power (n = 2,304). **Question S3\_4b:** What are the top three reasons you haven't participated in a program with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

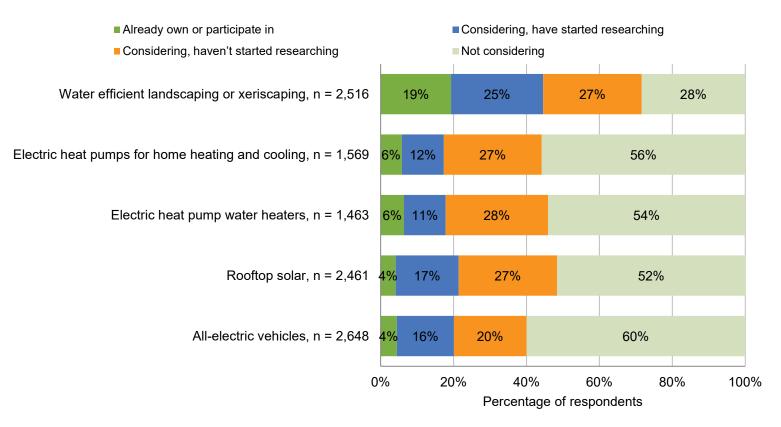


# S4\_1: How would you describe your familiarity with each of the following technologies?



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S4\_1:** How would you describe your familiarity with each of the following technologies? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

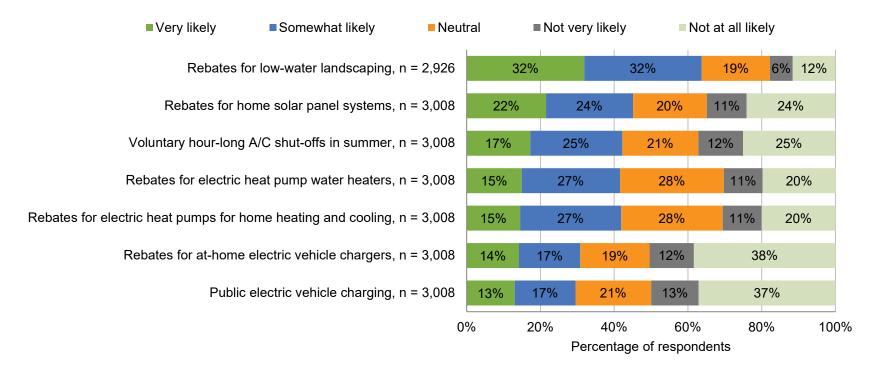
# S4\_2: Which statement best describes the stage you're at in the purchase process for the following technologies within your primary residence?



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who report being somewhat or very familiar with each technology, n varies as shown. **Question S4\_2:** Which statement best describes the stage you're at in the purchase process for the following technologies within your primary residence? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

30 **E**Source

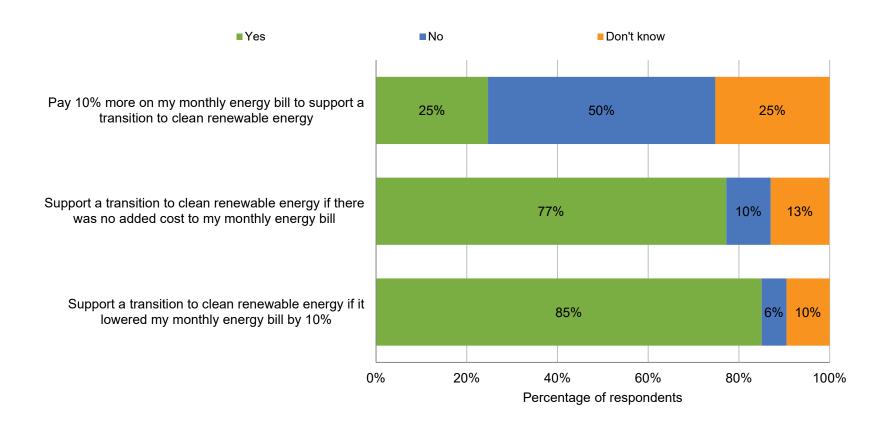
# S4\_3: If Loveland Water and Power were to offer the following potential water or energy programs in the future, how likely would you be to participate?



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S4\_3:** If Loveland Water and Power were to offer the following potential water or energy programs in the future, how likely would you be to participate? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



# S4\_4: Considering a transition to renewable energy, would you be willing to...

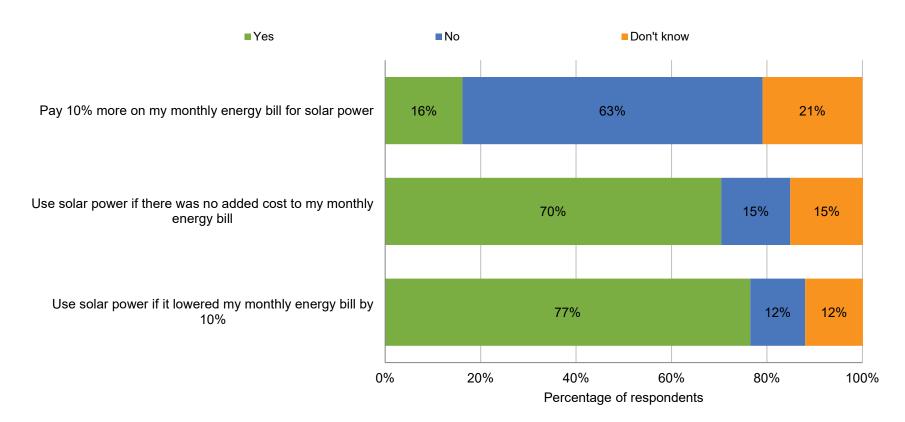


© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents with power service (n = 3,008). **Question S4\_4:** Considering a transition to renewable energy, would you be willing to... **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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# S4\_5: Considering adding solar power to your residence, would you be willing to...

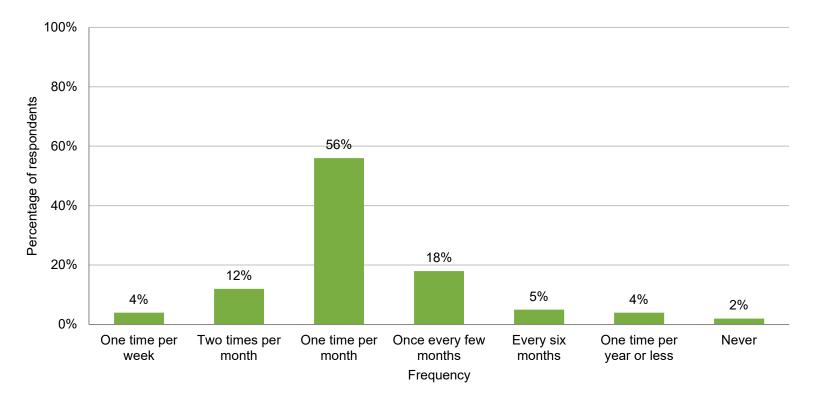


© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents with power service (n = 3,008). **Question S4\_5:** Considering adding solar power to your residence, would you be willing to... **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

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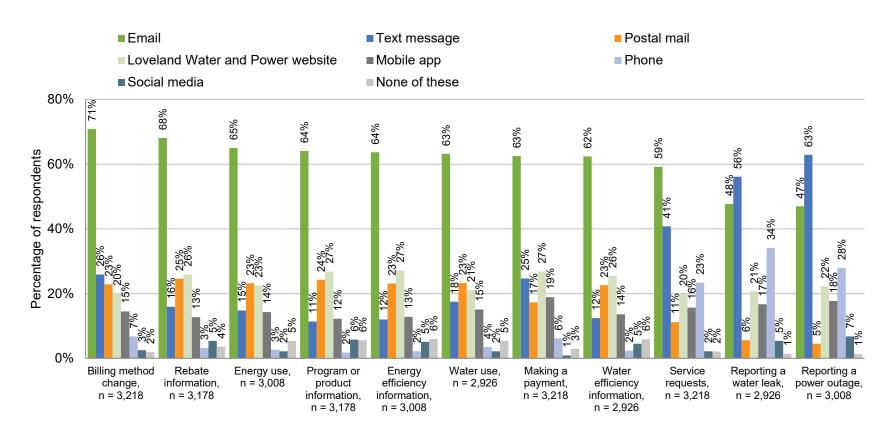
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#### S5\_1: How often would you prefer to hear from Loveland Water and Power with general updates and information?



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S5\_1:** How often would you prefer to hear from Loveland Water and Power with general updates and information? **Notes:** Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

## S5\_2: Which ways would you prefer Loveland Water and Power contact you about the following? Please select all that apply.



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5\_2:** Which ways would you prefer Loveland Water and Power contact you about the following? Please select all that apply. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



View account status or bill online, n = 3,218		49%	23	3% <mark>8%</mark> 4	<mark>4%</mark> 13%	
Monitoring energy or water usage online, n = 3,178	19%	16% <mark>1</mark> ′	<mark>1%</mark> 5%	43%	5%	
Submitting a customer service question, n = 3,218	13% 11%	<mark>6 11% 3</mark> %		55%	6%	
Setting up notifications or alerts, $n = 3,218$	11% 10%	<mark>12% 3</mark> %		56%	8%	
Reporting an outage or emergency, n = 3,008	10% 10%	<mark>9% 3%</mark>		60%	6%	
Viewing an outage map online, n = 3,008	7% 8% 99	<mark>% 5%</mark>	6	51%	7%	
Reporting a water leak, n = 2,926	6% <mark>6% 8%</mark>		70%	/ 0	7%	
Finding information on programs or products, n = 3,178	<mark>6%</mark> 13%	<mark>13%</mark> 6%		52%	7%	
Finding information on rebates, $n = 3,178$	<mark>5%</mark> 9% 11	<mark>% 8% 3%</mark>		57%	7%	
Enrolling in an energy or water efficiency program, n = 3,178	4% <mark>5%</mark> 10% 4	<mark>%</mark>	67%	6	8%	
Applying for an energy or water efficiency rebate, n = 3,178	3% <mark>5% 9% </mark> 5%	<mark>3%</mark>	68%	)	9%	
(	0% 20	9% 40	0% 60	9% 80	)% 10(	
	Percentage of respondents					

■ Very easy ■ Somewhat easy ■ Neutral ■ Somewhat difficult ■ Very difficult ■ Haven't interacted for this ■ Don't know

© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5\_3:** Please rate the ease of conducting the following interactions with Loveland Water and Power. If you haven't had some type of interaction, please select "haven't interacted for this." **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

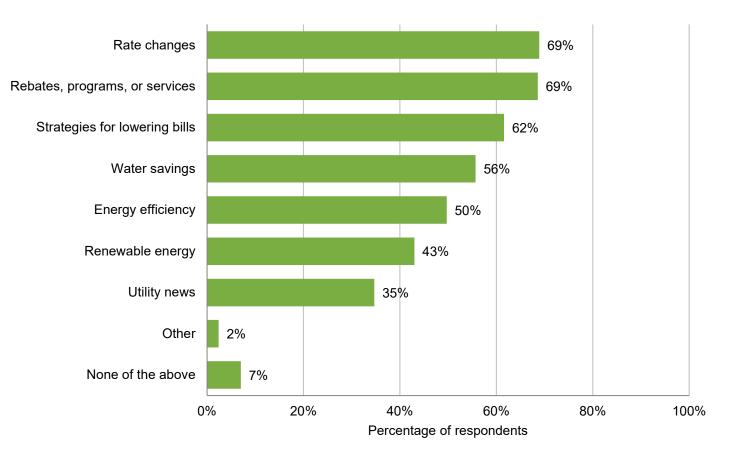
#### S5\_3: Please rate the ease of conducting the following interactions with Loveland Water and Power. (Only those who interacted)

■Very easy	■ Somewhat easy	Neutral	Somewhat difficult			cult	■ Very difficult			Don't know		Haven't interacted
View account status or bill online (n = 2,755)			57%				26%		6%	6 <mark>9% </mark> 4% <mark>2</mark> 9		13%
Monitoring ene	rgy or water usage onlin	e (n = 1,725)		34%			27%	1	9%	8%	10%	42%
Submitting a c	ustomer service questio	n (n = 1,432)		28%		239	%	24%	79	% 1	3%	46%
Setting	g up notifications or alert	s (n = 1,346)	2	6%		22%	2	26%	6%	18	%	44%
Reporting	an outage or emergenc	y (n = 1,180)	2	6%		25%	2	22%	9%	16	6%	57%
	Reporting a water le	eak (n = 873)	209	%	18%	, D	28%	6	%	24%		62%
View	ing an outage map onlin	e (n = 1,116)	18%	, D	22%		22%			19%	6	57%
Finding information	on programs or product	s (n = 1,493)	13%		28%		27%		14%	14	4%	52%
Enrolling in an energy or	water efficiency prograr	n (n = 1,020)	13%	149	%	29	9%	12%	7%	25%		66%
Findir	ng information on rebate	s (n = 1,353)	11%	21	%		26%	18%	6	16	%	56%
Applying for an energ	y or water efficiency reb	ate (n = 983)	9%	14%		27%	149	% 8	%	27%		67%
		0	%	209	%	40%	% 6	0%	80	)%	100	%
	Percentage of respondents											

© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies as shown. **Question S5\_3:** Please rate the ease of conducting the following interactions with Loveland Water and Power. If you haven't had some type of interaction, please select "haven't interacted for this." **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

37 **E**Source

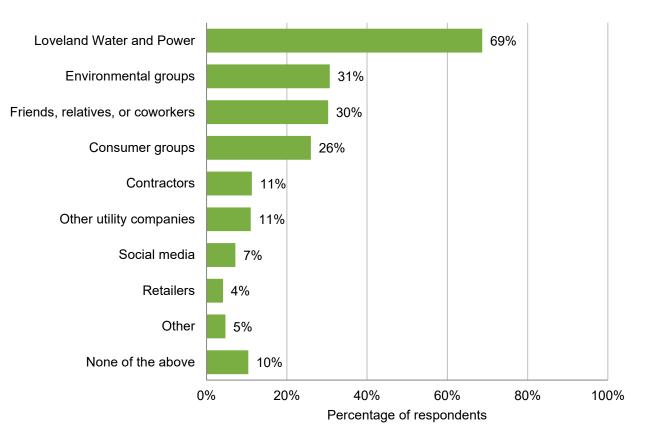
S5\_4: Which of the following topics are you interested in hearing more about from Loveland Water and Power in the coming year? Please select all that apply.



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S5\_4:** Which of the following topics are you interested in hearing more about from Loveland Water and Power in the coming year? Please select all that apply. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

38 ESource

# S5\_5: When looking for information about energy efficiency and water conservation, what sources do you trust most for information? Please select all that apply.



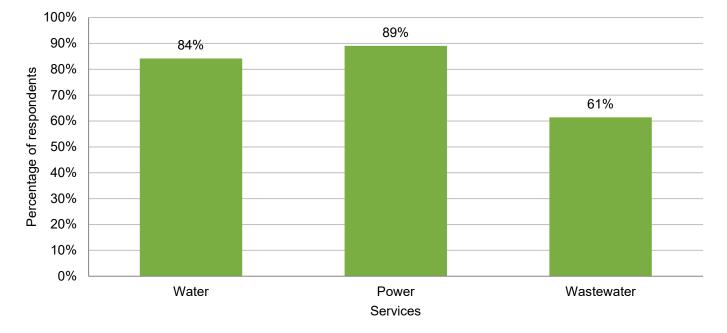
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S5\_5:** When looking for information about energy efficiency and water conservation, what sources do you trust most for information? Please select all that apply. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



# Business Customer Results



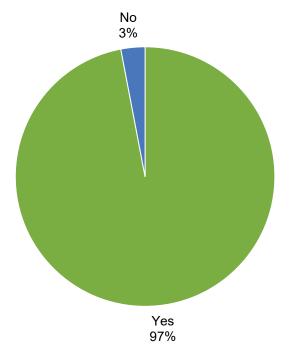
### S0\_1a: Which services do you receive from Loveland Water and Power at your business? Please select all that apply.



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S0\_1a:** Which services do you receive from Loveland Water and Power at your business? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.



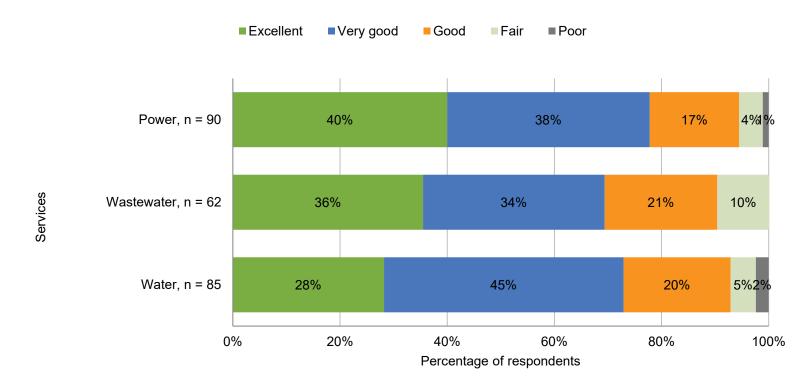
## S0\_3: Are you the person responsible for paying the Loveland Water and Power bills at your business?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S0\_3:** Are you the person responsible for paying the Loveland Water and Power bills at your business? **Notes:** Percentages may not add to 100% due to rounding.



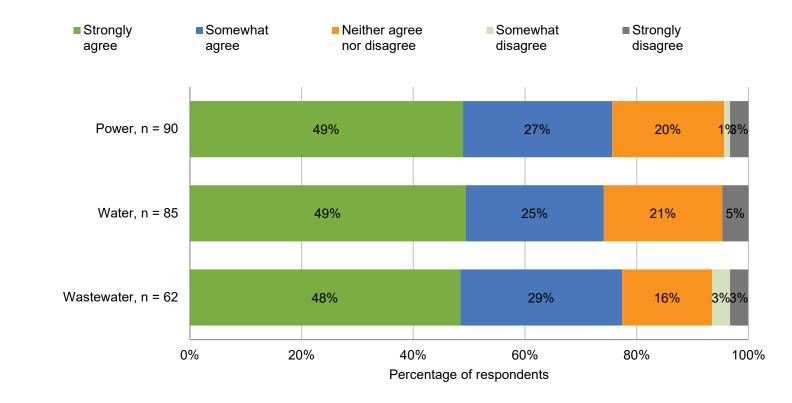
# S1\_1: How would you rate your overall level of satisfaction with the following services you receive as a business customer from Loveland Water and Power?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question** S1\_1: How would you rate your overall level of satisfaction with the following services you receive as a business customer from Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding.

43 ESource

S1\_2: How much do you agree or disagree with the following statements? The quality of services provided by Loveland Water and Power contributes to making Loveland a better place to live and work.



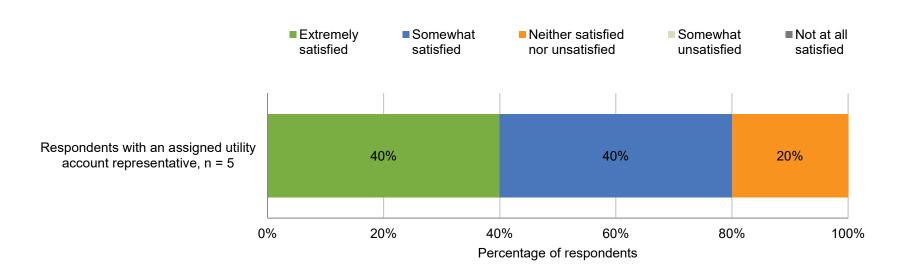
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_2:** How much do you agree or disagree with the following statements? **Notes:** Percentages may not add to 100% due to rounding.

**E**Source

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Services

# S1\_9: Overall, how satisfied are you with your assigned utility account representative at Loveland Water and Power?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents with an account representative (n=5). **Question S1\_1:** How would you rate your overall level of satisfaction with the following services you receive as a business customer from Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding.



## S1\_3: How important is it to you that the water, power, or wastewater provider that serves your business:

Is trustworthy, n = 101			87%			6% <mark>4</mark> %			
Is customer focused, n = 101		8′	1%		13	% 3 <mark>%</mark>			
Is quality focused, n = 101		81	1%		119	<mark>% 2</mark> %4%			
Communicates effectively, n = 101		73%			17%	<mark>5%3</mark> %			
Is safety focused, n = 101		68%		2	1%	<mark>7%</mark>			
Is an energy efficiency expert, n = 90		58%		19%	12%	<mark>3%4%3%</mark>			
Helps my business manage energy consumption, n = 90		54%		22%	<mark>9% 3</mark> %	<mark>67% 4%</mark>			
Is a water conservation expert, n = 101		52%		26%	13%	4%4%			
Is community focused, n = 101		50%		30%	14%	<mark>6</mark> 4%			
Is environmentally focused, n = 101		50%		31%	9%	<mark>4%</mark> 6%			
Helps my business manage water consumption, n = 85		48%	2	6%	14%	<mark>5%</mark> 5%			
ls innovative, n = 101	38%	0	429	ю	9%	<mark>7%3%</mark>			
0	% 20	% 40	60	)% (	30%	100%			
	Percentage of respondents								

Very important Somewhat important Neutral Somewhat unimportant Not at all important Don't know

© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_3:** How important is it to you that the water, power, or wastewater provider that serves your business: **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

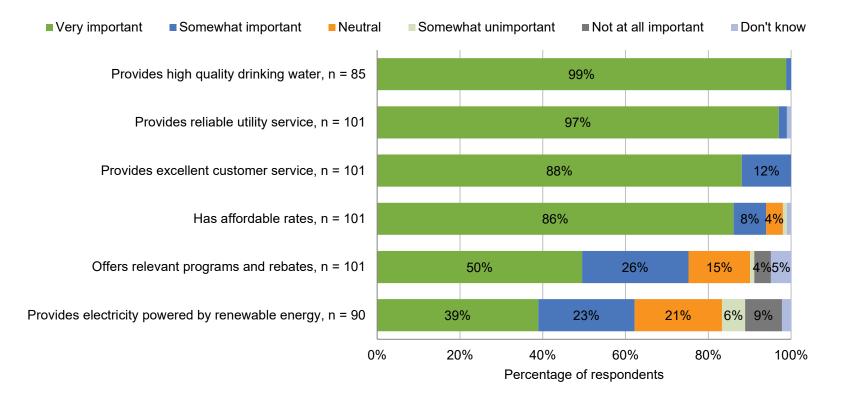
46 **E**Source

# S1\_4: How well do you believe Loveland Water and Power performs in the following areas?

Is trustworthy, n = 101	36%	28%		24	<mark>% 5%</mark> 6%			
Communicates effectively, n = 101	32%		28%	21%	14% 4%			
Is customer focused, n = 101	32%		24%	24%	12% 7%			
Is safety focused, n = 101	27%	2	7%	20% <mark>3</mark> 9	<mark>%</mark> 24%			
Is quality focused, n = 101	26%		32%	26%	<mark>3%</mark> 14%			
Is community focused, n = 101	20% 32			<b>18%</b> 9%	<mark>6 3%</mark> 19%			
Is environmentally focused, $n = 101$	18% 28%		21	<mark>% 6%</mark>	27%			
Is an energy efficiency expert, n = 90	17%	20%	18%	10%	34%			
ls innovative, n = 101	13%	25%	24%	<mark>4%</mark>	34%			
Helps my business manage energy consumption, $n = 90$	11% 1	9%	28%	11% 7%	24%			
Is a water conservation expert, n = 101	8% 2	6%	<b>18%</b> 99	<mark>% 1</mark> %	38%			
Helps my business manage water consumption, n = 85	8% 18%	22%	<mark>ه 15</mark> ۹	%	28%			
C	0% 20	)% 40	% 40%		80% 100			
	Percentage of respondents							

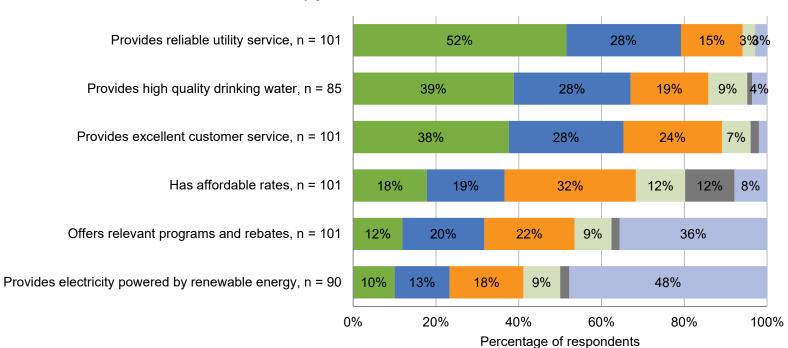
■ Excellent ■ Very good ■ Good ■ Fair ■ Poor ■ Don't know

© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_4:** How well do you believe Loveland Water and Power performs in the following areas? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_5:** How important is it to you that your water, power, or wastewater provider: **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

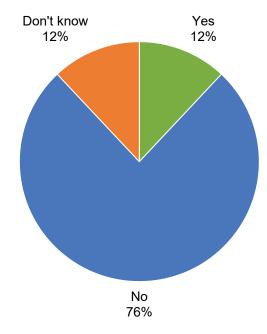
# S1\_6: How well do you believe Loveland Water and Power performs on the following service attributes?



■ Excellent ■ Very good ■ Good ■ Fair ■ Poor ■ Don't know

© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1\_6:** How well do you believe Loveland Water and Power performs on the following service attributes? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

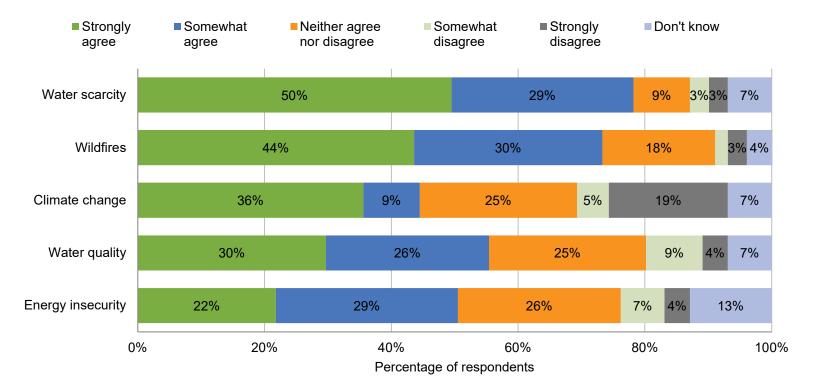
## S1\_7: In the past 12 months, have you experienced any water quality issues at your business?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All water customers (n = 85). **Question S1\_7:** In the past 12 months, have you experienced any water quality issues at your business? **Notes:** Percentages may not add to 100% due to rounding.



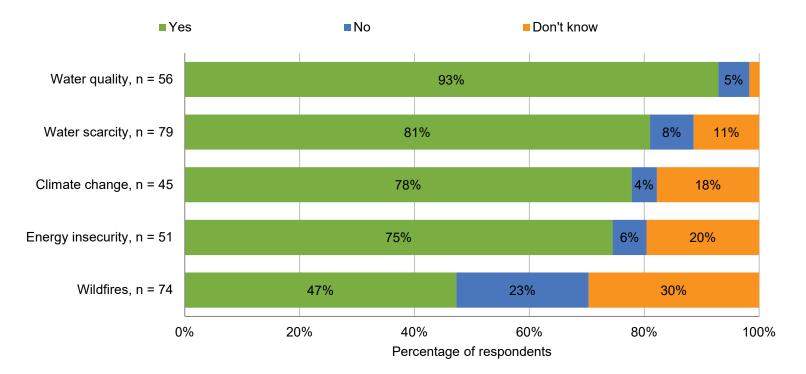
# S2\_1: How much do you agree or disagree that the following societal challenges are an issue in the Loveland community?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S2\_1:** How much do you agree or disagree that the following societal challenges are an issue in the Loveland community? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

51 E Source

S2\_2: Do you believe that Loveland Water and Power should be more involved in working to address the following challenges in the Loveland community?

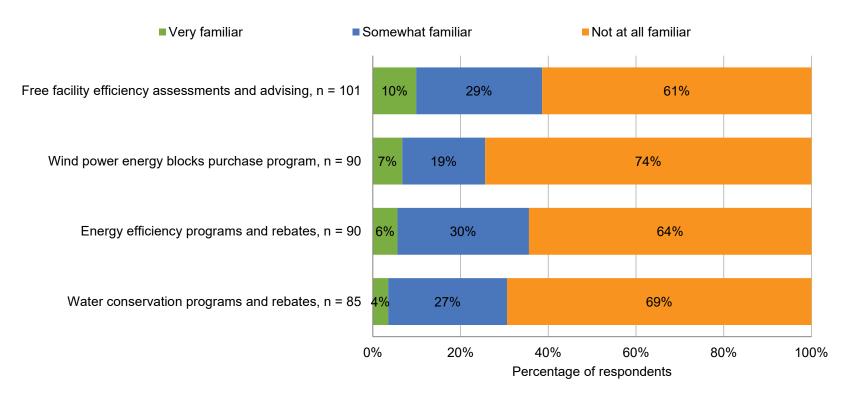


© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who somewhat or strongly agree that each challenge is an issue. **Question S2\_2:** How much do you agree or disagree that the following societal challenges are an issue in the Loveland community? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

**E**Source

52

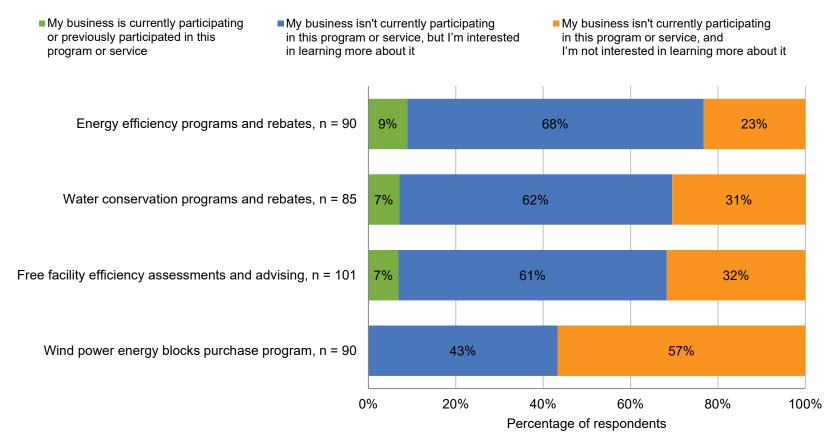
#### S3\_1: How would you describe your familiarity with each of the following programs currently offered to businesses by Loveland Water and Power?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S3\_1:** How would you describe your familiarity with each of the following programs currently offered by Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.



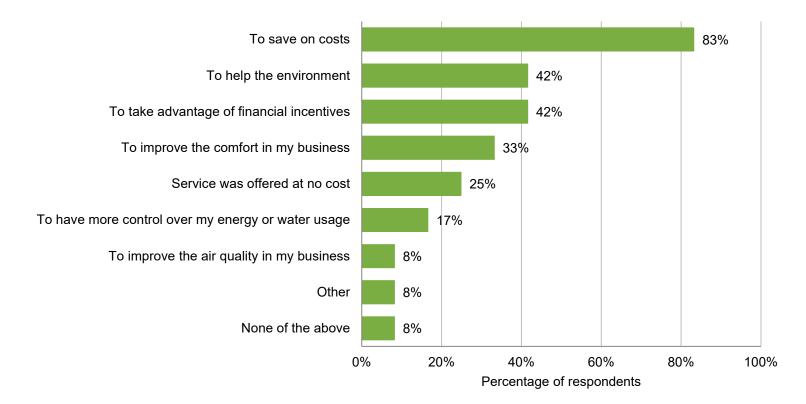
S3\_2: Please select the statement that best describes your business's participation in the following programs currently offered by Loveland Water and Power.



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S3\_2:** Please select the statement that best describes your business's participation in the following programs currently offered by Loveland Water and Power. **Notes:** Percentages may not add to 100% due to rounding.

54 ESource

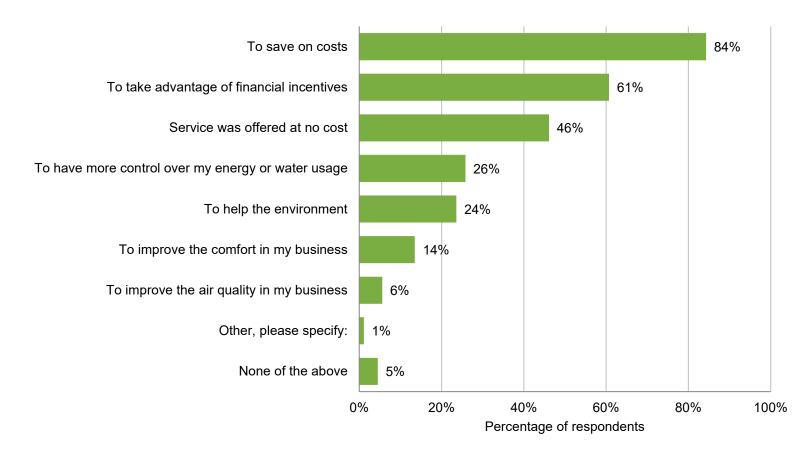
#### S3\_3a: What are the top three reasons you chose to enroll your business in a Loveland Water and Power program? (Program participants)



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who currently participate or previously participated in a water and power program (n = 12). **Question S3\_3a:** What are the top three reasons you chose to enroll your business in a Loveland Water and Power program? Please select up to three options. **Notes:** Use caution with small sample size. Respondents were allowed to select more than one response.



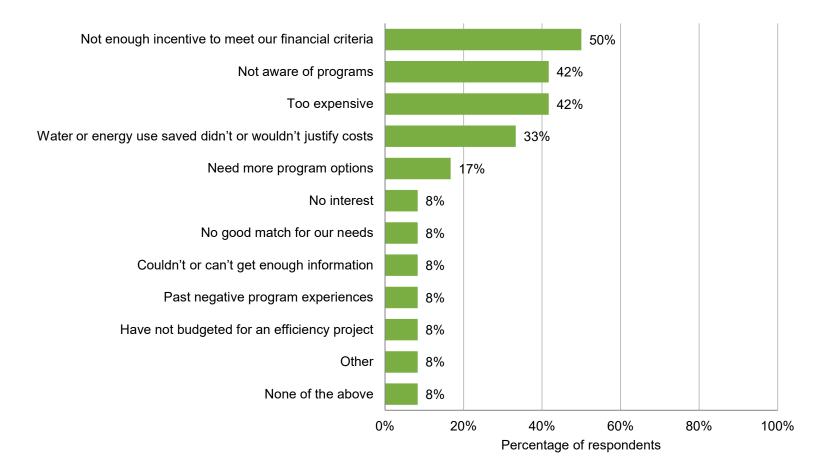
# S3\_3b: Which of the following might motivate you to enroll your business in a program or service with Loveland Water and Power? (Non-participants)



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who are not currently participating in a water and power program (n = 89). **Question S3\_3b:** Which of the following might motivate you to enroll your business in a program or service with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response.

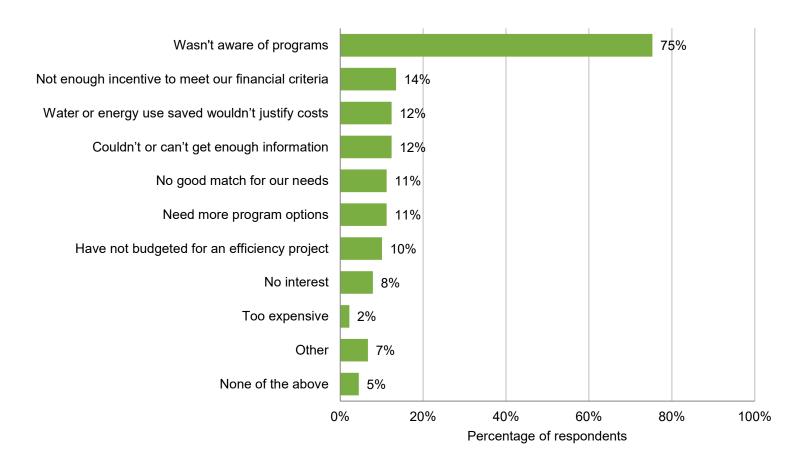


#### S3\_4a: What are the top three reasons that might prevent you from enrolling your business or continuing to participate in a program with Loveland Water and Power? (Program participants)



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents who currently participate or previously participated in a water and power program (n = 12). **Question S3\_4a:** What are the top three reasons that might prevent you from enrolling your business or continuing to participate in a program with Loveland Water and Power? Please select up to three options. **Notes:** Use caution with small sample size. Respondents were allowed to select more than one response.

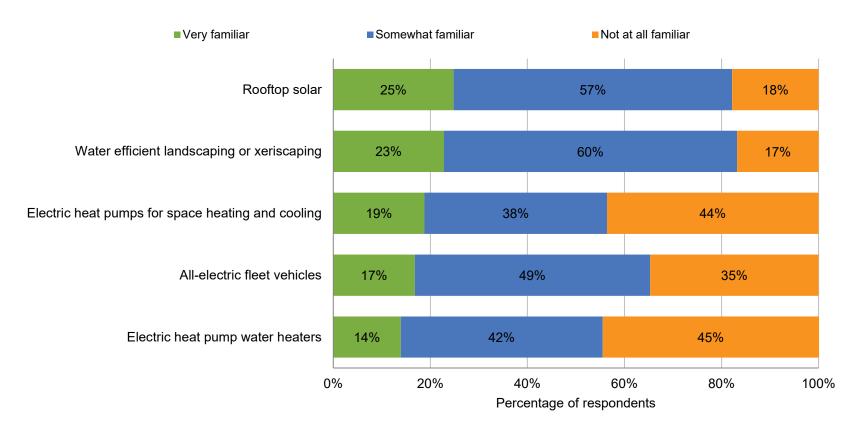
#### S3\_4b: What are the top three reasons you haven't enrolled your business in a program with Loveland Water and Power? (Non-participants)



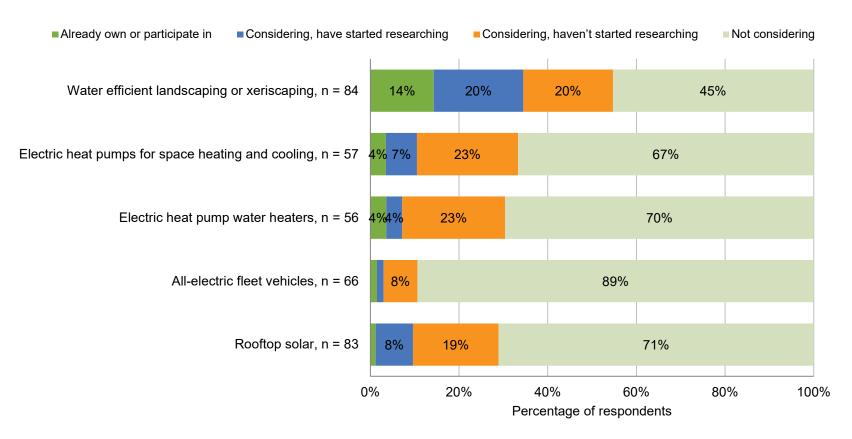
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who are not currently participating in a water and power program (n = 89). **Question S3\_4b:** What are the top three reasons you haven't enrolled your business in a program with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response.



# S4\_1: How would you describe your familiarity with each of the following technologies?

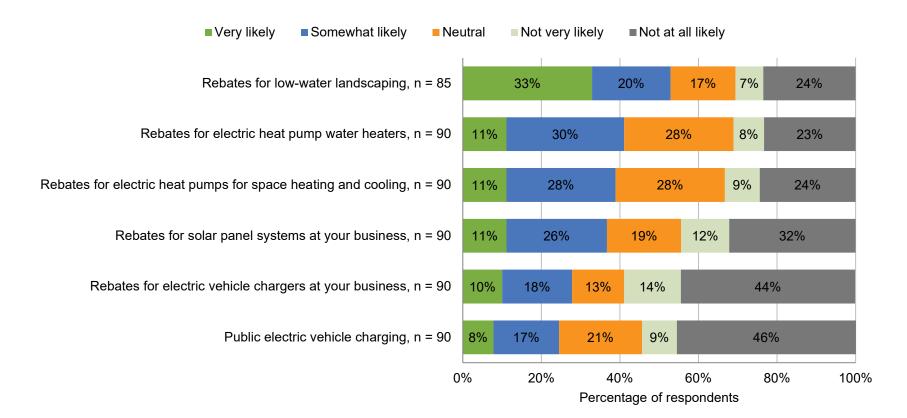


© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n=101). **Question S4\_1:** How would you describe your familiarity with each of the following technologies? **Notes:** Percentages may not add to 100% due to rounding.



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who report being somewhat or very familiar with each technology in S4\_1. **Question S4\_2:** Which statement best describes the stage you're at in the purchase process for the following technologies at your business? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S4\_3: If Loveland Water and Power were to offer the following potential water or energy programs in the future, how likely would your business be to participate?

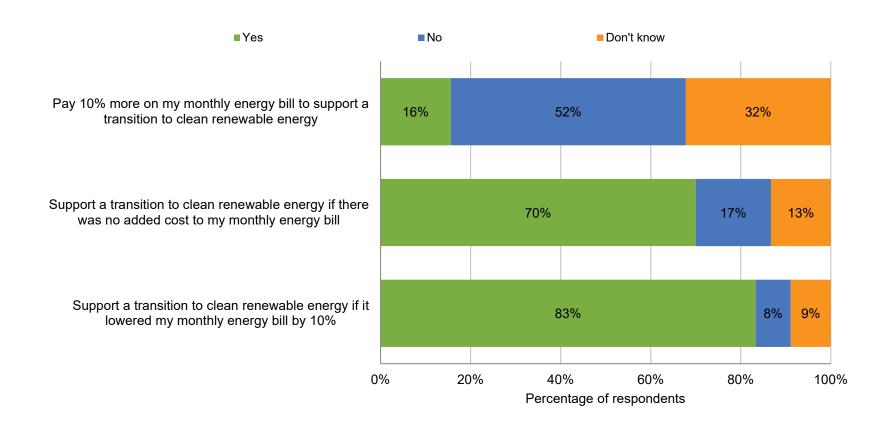


© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S4\_3:** If Loveland Water and Power were to offer the following potential water or energy programs in the future, how likely would your business be to participate? **Notes:** Percentages may not add to 100% due to rounding.

**E**Source

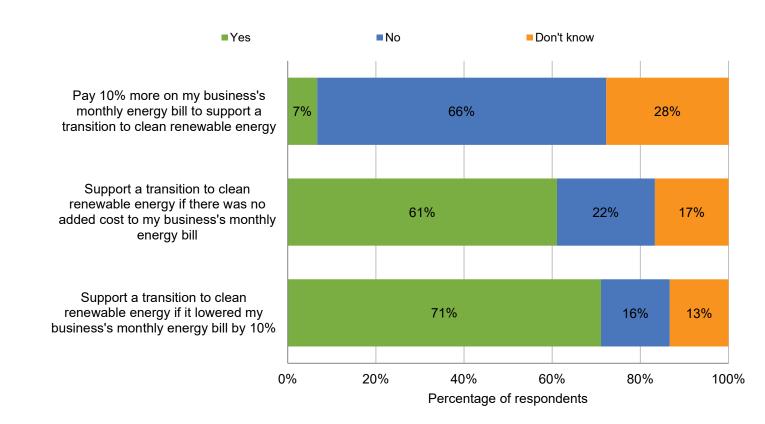
61

# S4\_4: Considering a transition to renewable energy, would you be willing to...



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents with power service (n = 90). **Question S4\_4:** Considering a transition to renewable energy, would you be willing to... **Notes:** Percentages may not add to 100% due to rounding.

# S4\_5: Considering adding solar power to your location, would you be willing to...

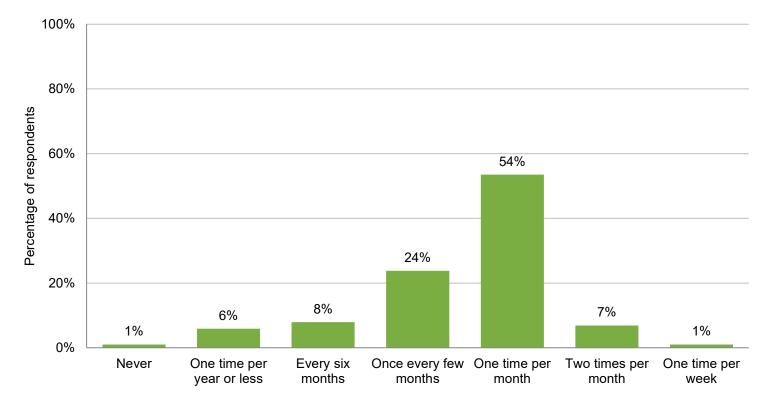


© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents with power service (n = 90). **Question S4\_5:** Considering adding solar power to your location, would you be willing to... **Notes:** Percentages may not add to 100% due to rounding.

**E**Source

63

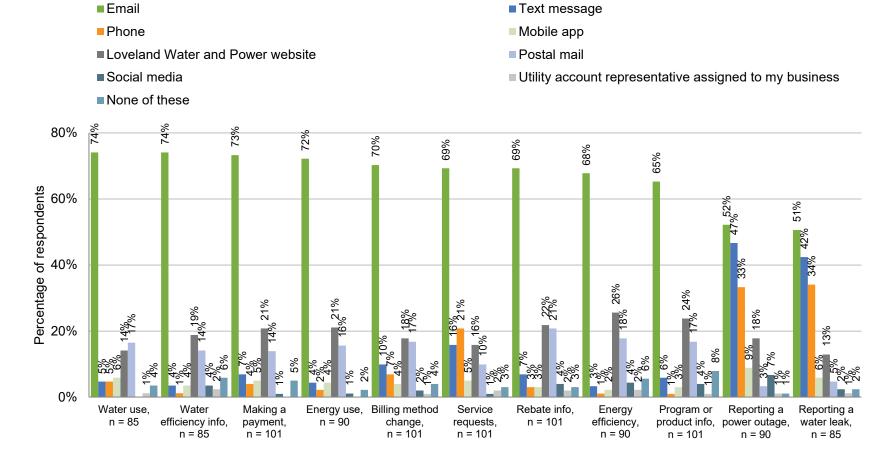
#### S5\_1: How often would you prefer to hear from Loveland Water and Power with general updates and information?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S5\_1:** How often would you prefer to hear from Loveland Water and Power with general updates and information? **Notes:** 



# S5\_2: Which ways would you prefer Loveland Water and Power contact you about the following?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5\_2:** Which ways would you prefer Loveland Water and Power contact you about the following? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.



#### S5\_3: Please rate the ease of conducting the following interactions with Loveland Water and Power. (Overall)

Very easy Somewhat easy Neutral Some	what difficult	■Very	difficult	Haven't intera	acted for this	■ Don'i	know
View account status or bill online, n = 10	1	51	%	15%	6% <mark>5%</mark>	19%	5%
Monitoring energy or water usage online, n = 10	1 239	%	13% 7	<mark>% 4%</mark>	44%		9%
Reporting an outage or emergency, n = 9	0 16%	13%	<mark>7%</mark>		52%		10%
Reporting a water leak, n = 8	5 14%	12%	7%		54%		9%
Submitting a customer service question, n = 10	1 13%	18%	9%	<mark>4%</mark>	46%		9%
Setting up notifications or alerts, n = 10	1 11%	8% <mark>6%</mark>		60%			13%
Applying for an energy or water efficiency rebate, n = 10	1 <mark>5% 5%</mark> 1	<mark>10% 3%</mark>		60%			6%
Finding information on programs or products, n = 10	1 <mark>4%</mark> 10%	15%	<mark>3%</mark>	55	6%		13%
Viewing an outage map online, n = 9	0 <mark>4%</mark> 9%	10%		59%			14%
Enrolling in an energy or water efficiency program, n = 10	1 <mark>4%</mark> 9%	10%		62%			13%
Finding information on rebates, n = 10	1 <mark>4%</mark> 8%	<mark>11%</mark> 69	<mark>%</mark>	55%	6		14%
	0%	20%		0% 60 entage of respor		0%	100%

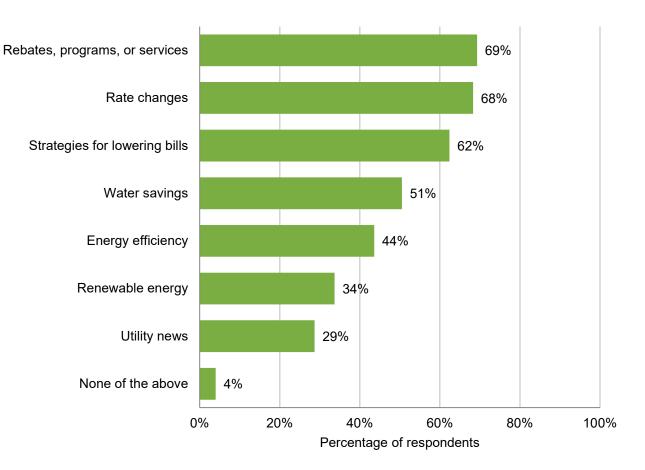
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5\_3:** Please rate the ease of conducting the following interactions with Loveland Water and Power. If you haven't had some type of interaction, please select "haven't interacted for this." **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

#### S5\_3: Please rate the ease of conducting the following interactions with Loveland Water and Power. (Only those who interacted)

■Very easy	Somewhat easy	Neutral	<b>•</b> 5	Somewhat c	■ Very difficult			■Don't know			Haven't interacted	
View account status or bill online, n = 82			62%					18%	7	<mark>%</mark> 6% 69	%	19%
Monitoring er	nergy or water usage onli	ne, n = 57		40%		23	3%	12%	7%	16%		44%
Reporti	ng an outage or emergen	cy, n = 43		33%		28%		14%		21%		47%
	Reporting a water le	ak, n = 39		31%		26%		15%		21%		46%
Setti	ng up notifications or ale	rts, n = 40	2	28%	20%		15%	<mark>5%</mark>	33	8%		60%
Submitting a	u customer service questi	on, n = 55	24	1%	33	%		16%		16%		46%
Applying for an energ	y or water efficiency reba	ate, n = 40	13%	13%	25%		8%		40%			60%
Enrolling in an energy	or water efficiency progra	am, n = 38	11%	24%		26%	0	%	34	%		62%
Vie	wing an outage map onli	ne, n = 37	11%	22%		24%			359	%		53%
Finding information	on on programs or produc	cts, n = 46	9%	22%		33%			2	28%		55%
Fin	ding information on rebat	es, n = 45	9%	18%	24%	6	13%	,	3	1%		55%
04			%	20%	40	%	60	%	80%	1	00%	
	Percentage of respondents											

© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5\_3:** Please rate the ease of conducting the following interactions with Loveland Water and Power. If you haven't had some type of interaction, please select "haven't interacted for this." **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

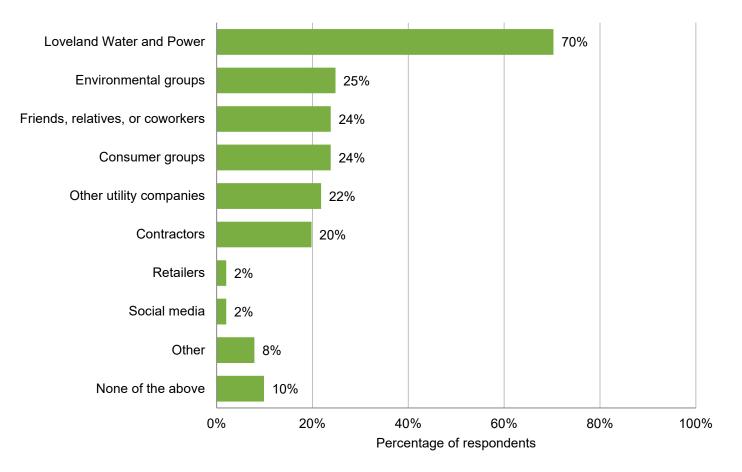
#### S5\_4: Which of the following topics are you interested in hearing more about from Loveland Water and Power in the coming year?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S5\_4:** Which of the following topics are you interested in hearing more about from Loveland Water and Power in the coming year? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.



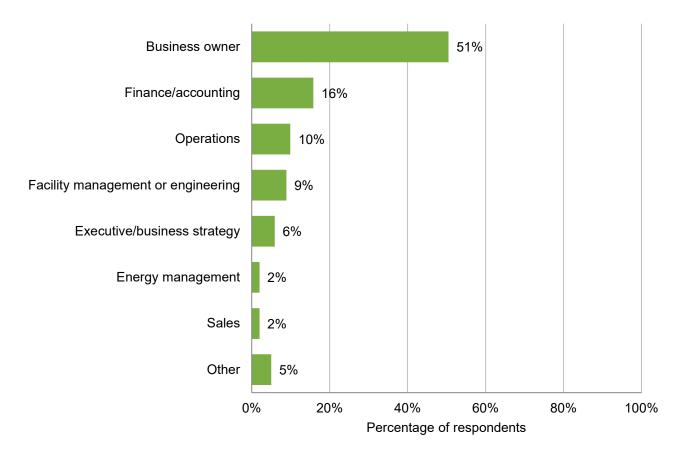
#### S5\_5: When looking for information about energy efficiency and water conservation, what sources do you trust most for information?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S5\_5:** When looking for information about energy efficiency and water conservation, what sources do you trust most for information? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.

69 **E**Source

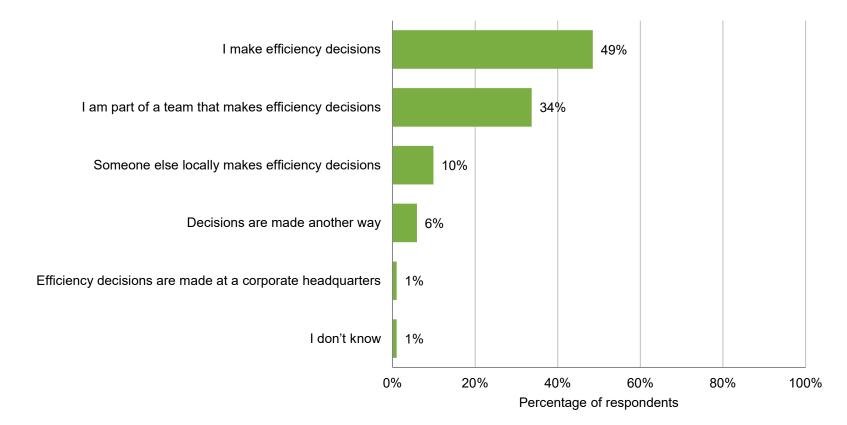
# S6\_1: Which of the following best describes your primary role or professional responsibility?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S6\_1:** Which of the following best describes your primary role or professional responsibility? **Notes:** Percentages may not add to 100% due to rounding.



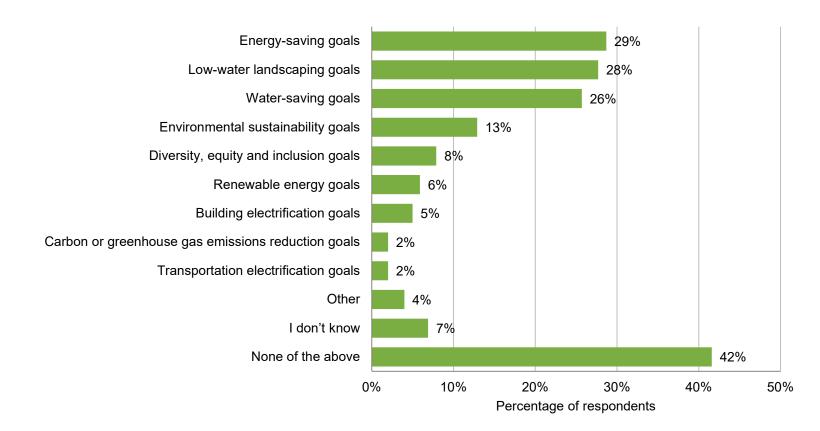
#### S6\_2: Which of the following statements best describes how water or energy efficiency-related decisions are typically made at your company?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S6\_2:** Which of the following statements best describes how water or energy efficiency-related decisions are typically made at your company? **Notes:** Percentages may not add to 100% due to rounding.



#### S6\_3: Which of the following energy-related goals, if any, does your business currently have in place? Please select all that apply.

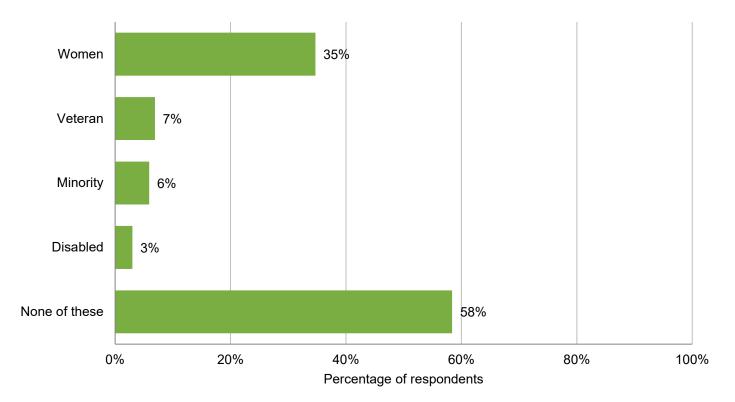


© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S6\_3:** Which of the following energy-related goals, if any, does your business currently have in place? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.

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# S6\_4: Which of the following describes the ownership of your business? Please select all that apply.



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#### **About E Source**

Creating the Sustainable Utility together

Based in Boulder, Colorado, E Source blends industry-leading research, predictive data science, and solution services to help utilities make better decisions to support their customers, their bottom line, and our planet.

With a commitment to practical innovation, we use more than three decades of utility-focused experience and our unique solution set to help clients achieve their goal of becoming the Sustainable Utility.

For more information <u>contact E Source</u>. <u>www.esource.com</u>

