

2023 Loveland Water & Power VOC Survey

2023 Residential and Business
Customer Survey Insights

Prepared for:



June 2023

 **E Source**

Contents

Sampling Methodology and Outcomes	03
Survey Demographics	06
Residential Customer Results	11
Business Customer Results	40

Sampling Methodology and Outcomes

Survey methodology – Residential



- Fielding: March to May 2023
 - 20,614 valid emails
 - Response rate: 14.6%
- Sample size: 3,218 residential customers total
 - 3,008 power customers (94%)
 - 2,926 water customers (91%)
 - 2,433 wastewater customers (76%)
- Post-fieldwork weighting applied to data for age and sex to match Census data for Loveland, Colorado
 - Age
 - 39% under 44
 - 30% ages 45–64
 - 30% ages 65+
 - Sex
 - 51% female
 - 43% male

Note: In total, 3,218 residential customers responded to the survey. The statistical margin of error is $\pm 1.6\%$ at the 95% confidence level for the overall residential customer results. Please note that subsections of the data will have higher margins of error.

Survey methodology – Business



- Fielding: March to May 2023
 - Valid emails: 1,629
 - Response rate: 10.5%
- Sample size: 101 business customers total
 - 90 power customers (89%)
 - 85 water customers (84%)
 - 62 wastewater customers (61%)

Note: In total, 101 business customers responded to the survey. The statistical margin of error is $\pm 9.5\%$ at the 95% confidence level for the overall business customer results. Please note that subsections of the data will have higher margins of error.

Survey Demographics

Residential survey – demographics



	Unweighted percentage	Weighted percentage	Target percentage
S0_4 What is your age range?			
18 to 24	1%	4%	4%
25 to 34	12%	19%	20%
35 to 44	16%	16%	17%
45 to 54	16%	15%	15%
55 to 64	18%	16%	17%
65 or older	37%	30%	30%
S6_1 Which gender do you most identify with?			
Male	40%	43%	47%
Female	54%	51%	53%
Self-identify	1%	1%	
Prefer not to say	5%	5%	
S6_2 Are you of Hispanic, Latinx, or Spanish origin?			
Yes	5%	6%	11%
No	85%	85%	89%
Prefer not to say	9%	9%	
S6_3 Which of the following groups do you primarily identify with?			
White or Caucasian	85%	85%	82%
Black or African American	1%	1%	1%
Asian	1%	1%	1%
Native Hawaiian or Pacific Islander	0%	0%	0%
Native American or Alaska Native	1%	1%	1%
Another group not listed	2%	2%	4%
Prefer not to say	10%	10%	

© E Source (2023 Loveland Water and Power Residential Survey)

Residential survey – appended data



	Unweighted percentage	Weighted percentage
Homeowner		
(blank)	22%	24%
Renter (probably or definitely)	4%	5%
Owner (probably or definitely)	74%	71%
Unknown	1%	1%
Household size		
(blank)	22%	24%
1	27%	28%
2	23%	21%
3	16%	16%
4 or more	12%	11%
Length of residence		
(blank)	22%	24%
Less than one year	8%	9%
1-2 years	8%	9%
3-5 years	17%	18%
6-10 years	17%	16%
More than 10 years	28%	24%
Living area square footage range		
Less than 1,000 sq. ft.	4%	4%
1,000-1,4999 sq. ft.	20%	20%
1,500-1,999 sq. ft.	20%	19%
2,000-3,499 sq. ft	10%	9%
3,500 sq. ft. or more	2%	2%
Unknown	1%	1%
(missing)	43%	46%

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Residential survey – appended data



	Unweighted percentage	Weighted percentage
Number of adults in household		
1	20%	22%
2	44%	41%
3 or more	15%	13%
(missing)	22%	24%
Number of children in household		
1	8%	7%
2	3%	3%
3 or more	3%	3%
(missing)	86%	87%
Year home built		
Before 1960	5%	5%
1960-1979	11%	11%
1980-1999	16%	15%
2000-2010	15%	14%
After 2010	9%	9%
(missing)	43%	46%

Business survey – appended data



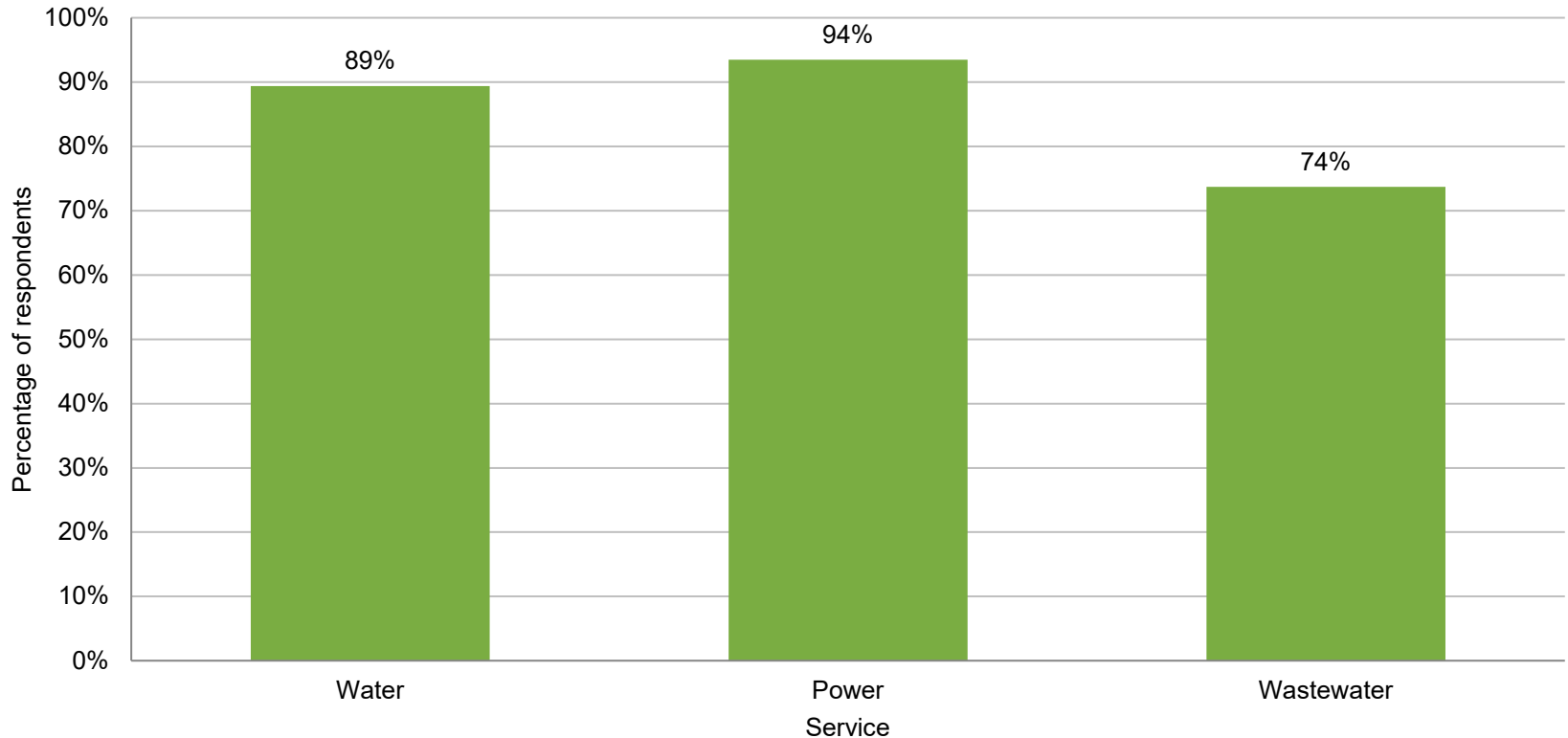
Account Type	
Commercial	93%
Construction	1%
Industrial	2%
Municipal	3%
Undeveloped property	1%
Key account	
Key account	5%
Not key account	95%
Own or lease	
(blank)	99%
Own	1%
Female owned	
(blank)	74%
Not owned by a female	26%
Square footage	
(blank)	75%
1-1,499	3%
1,500-2,499	5%
2,500-4,999	9%
5,000-9,999	2%
10,000+	6%

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Residential Customer Results

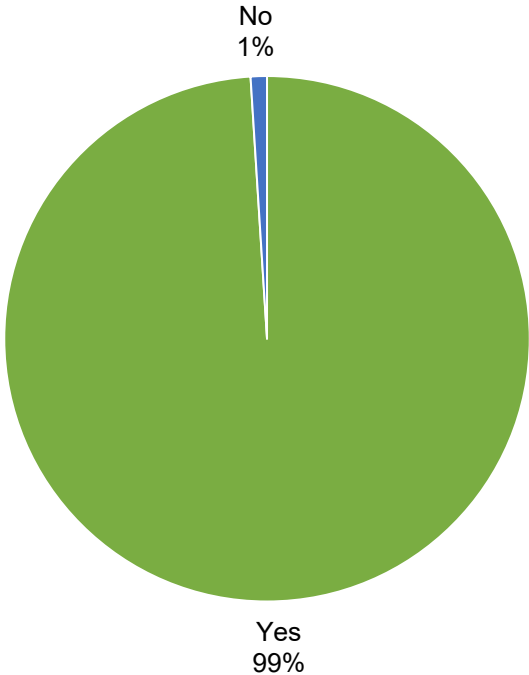


S0_1a: Which services do you receive from Loveland Water and Power at your primary residence? Please select all that apply.



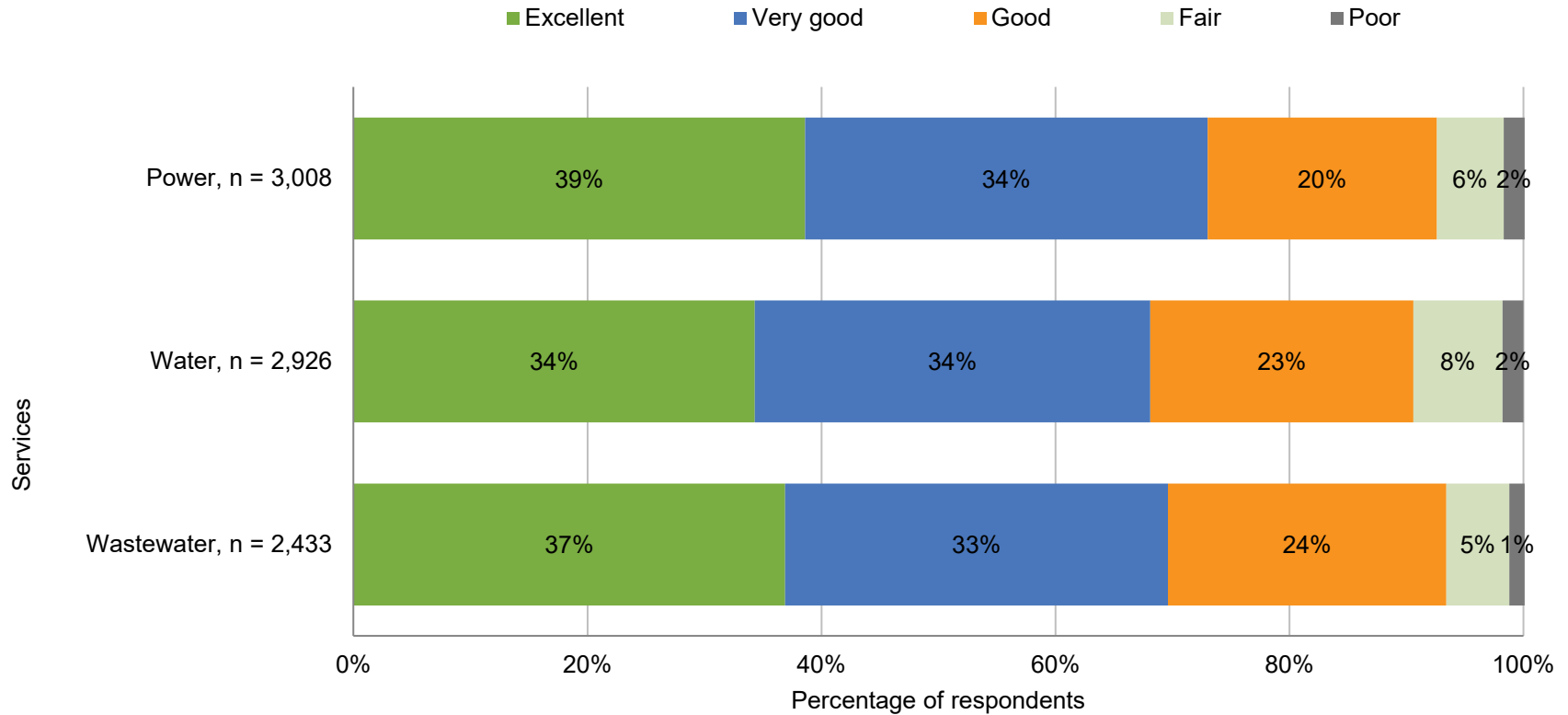
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S0_1a:** Which services do you receive from Loveland Water and Power at your primary residence? Please select all that apply. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S0_3: Are you the person responsible for paying your Loveland Water and Power bills?



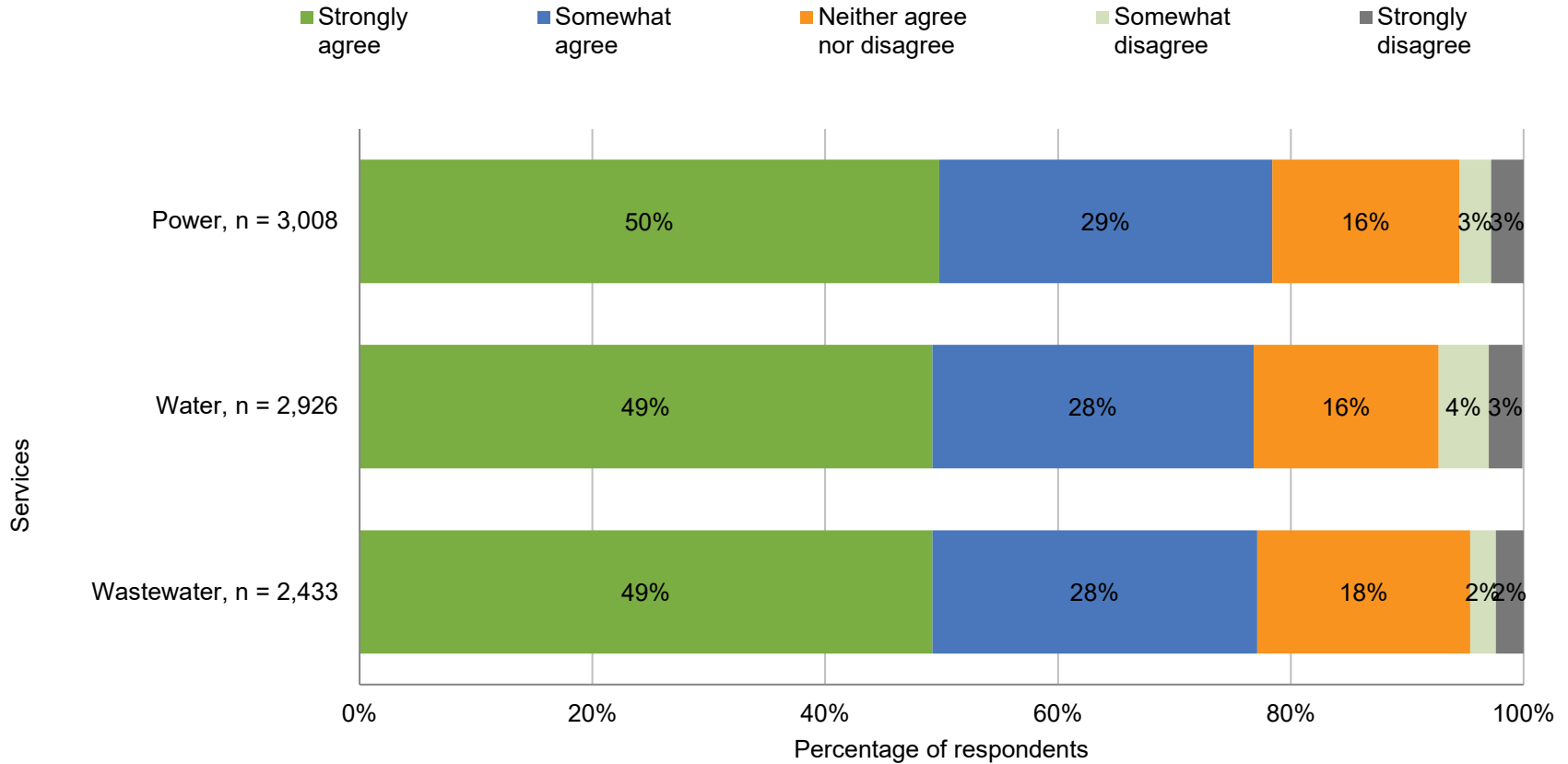
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S0_3:** Are you the person responsible for paying your Loveland Water and Power bills? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S1_1: How would you rate your overall level of satisfaction with the following services you receive from Loveland Water and Power?



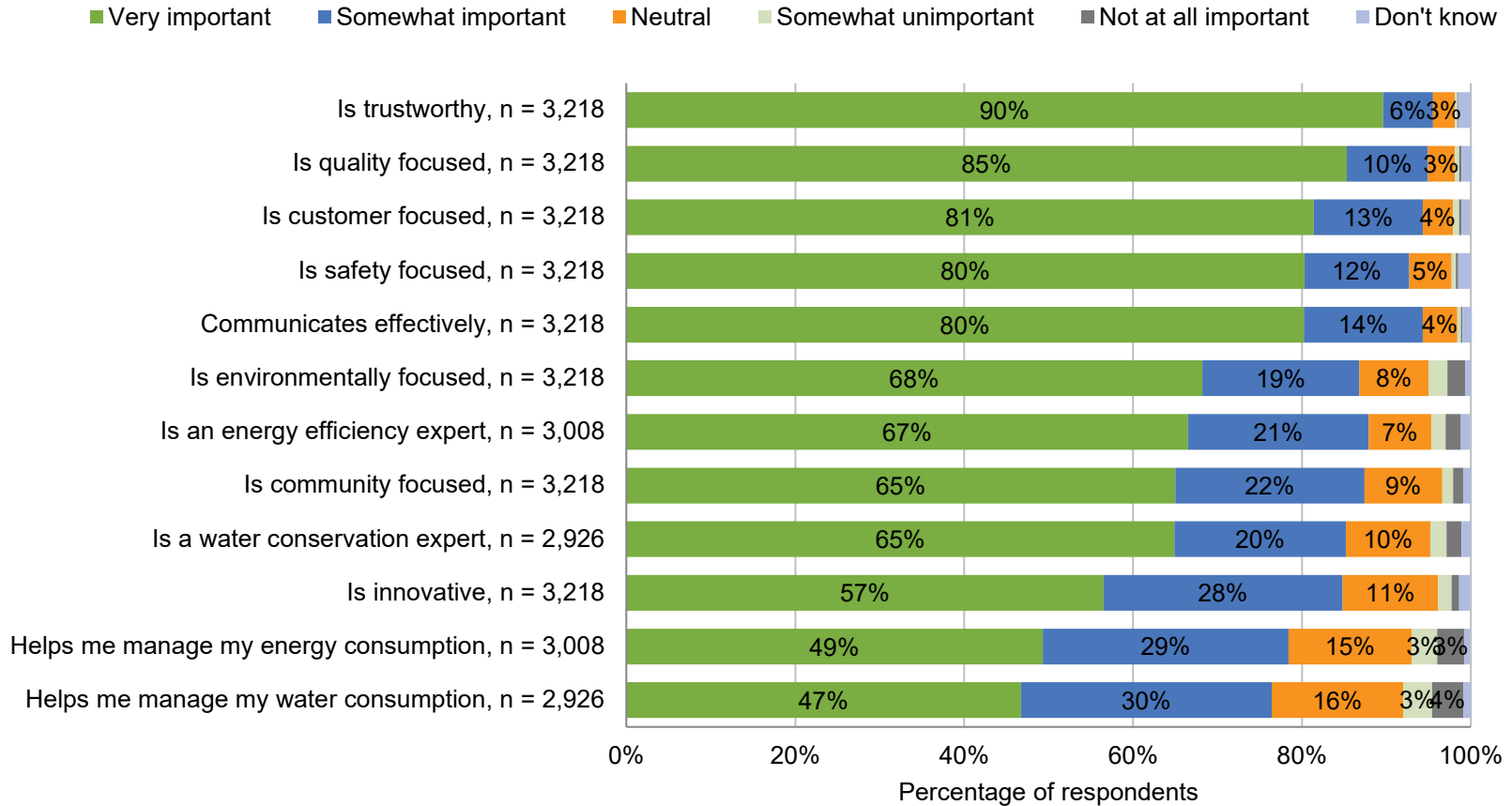
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_1:** How would you rate your overall level of satisfaction with the following services you receive from Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S1_2: How much do you agree or disagree: The quality of services provided by Loveland Water and Power contributes to making Loveland a better place to live and work.



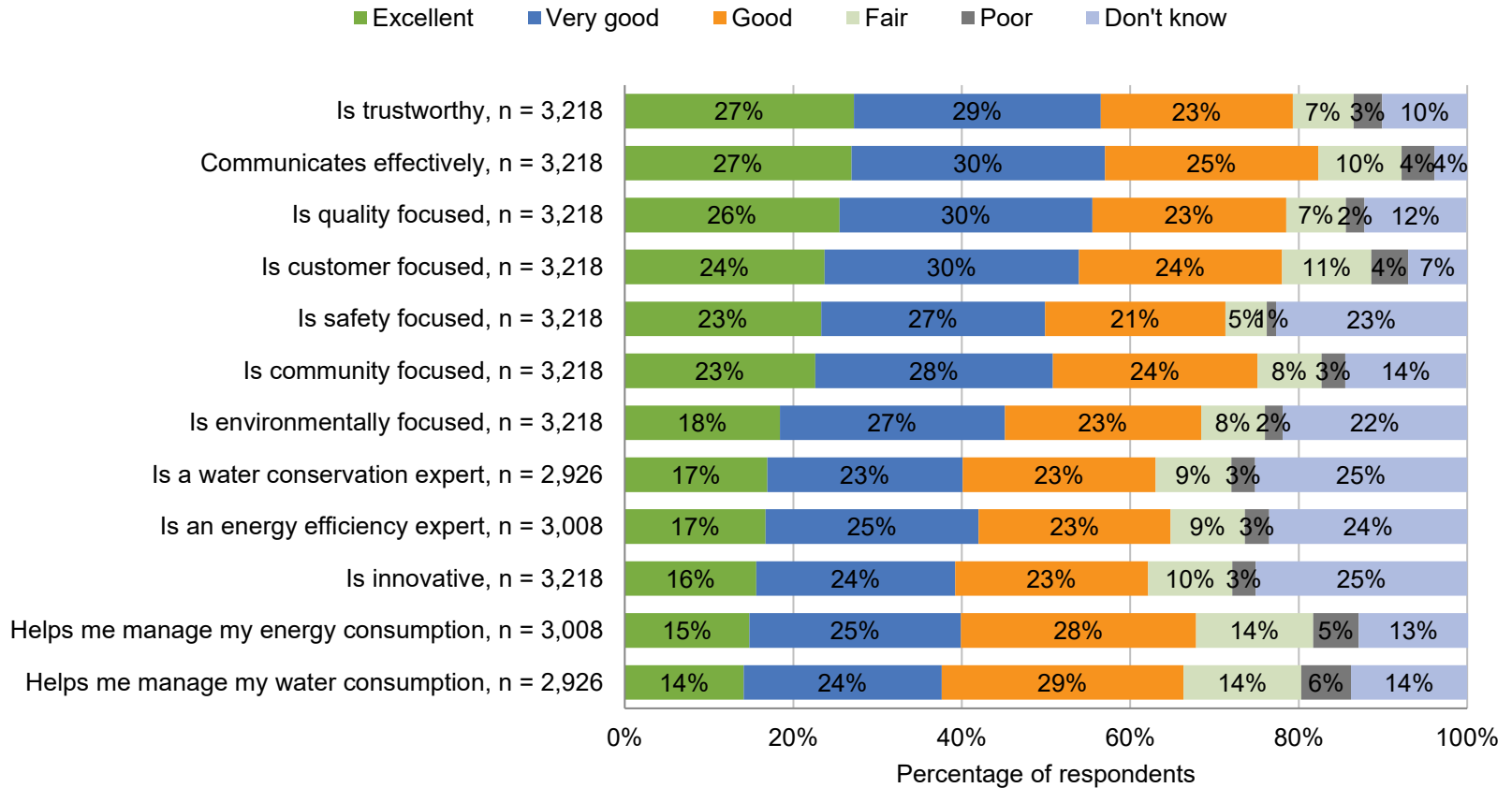
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_2:** How much do you agree or disagree with the following statements? The quality of _____ services provided by Loveland Water and Power contributes to making Loveland a better place to live and work. **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S1_3: How important is it to you that your water, power, or wastewater provider:



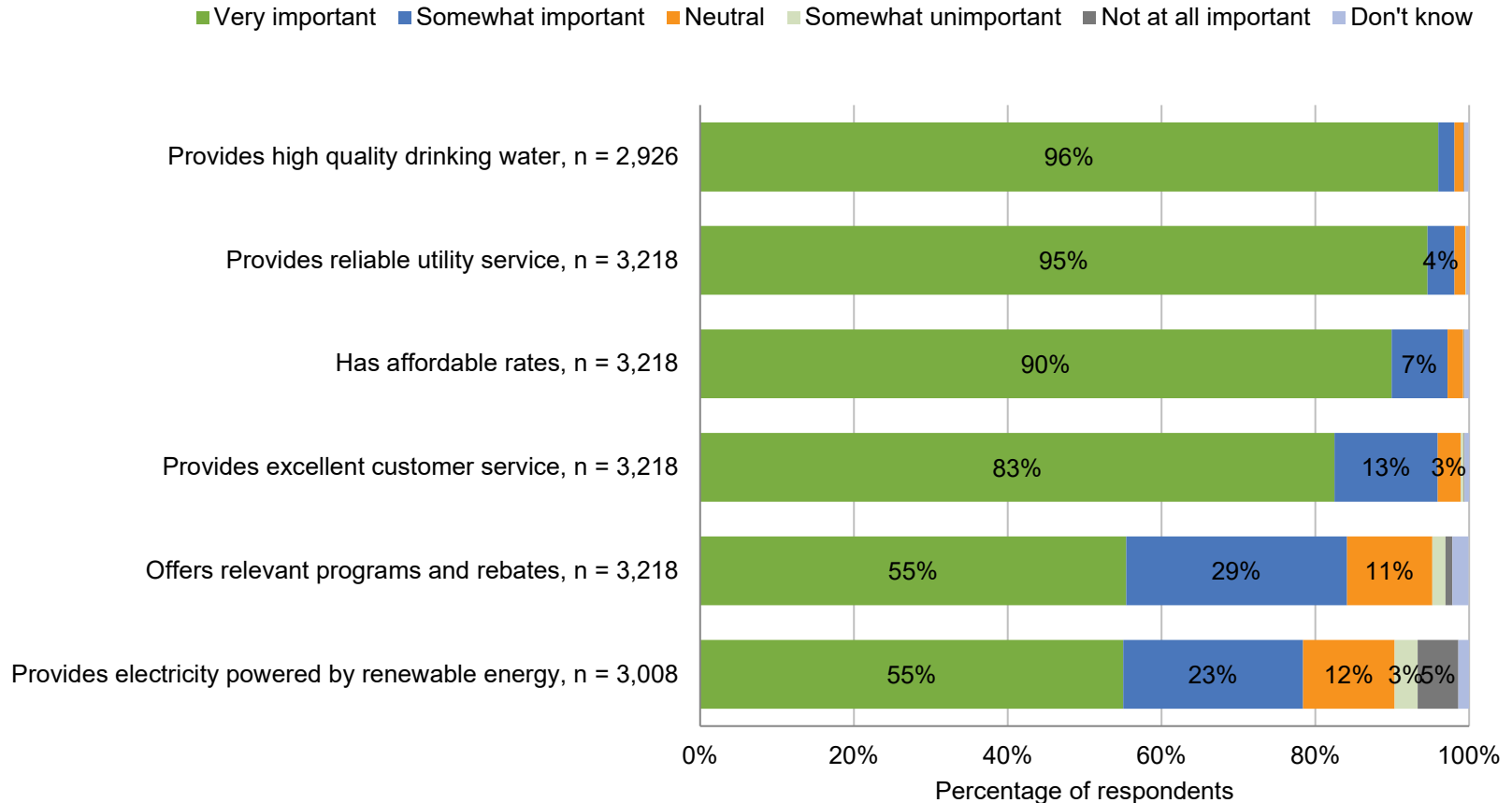
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_3:** How important is it to you that your water, power, or wastewater provider... **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S1_4: How well do you believe Loveland Water and Power performs in the following areas?



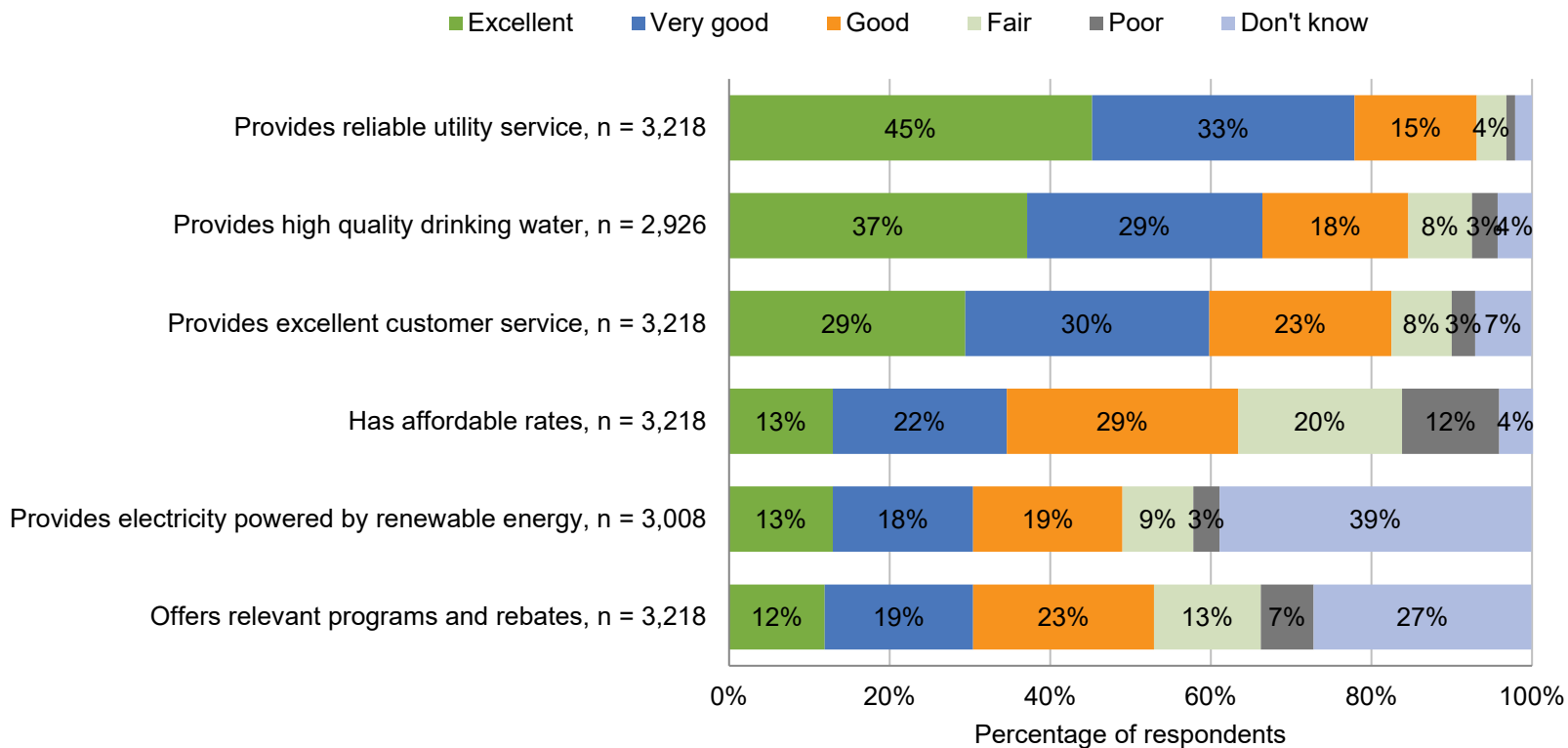
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_4:** How well do you believe Loveland Water and Power performs in the following areas? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S1_5: How important is it to you that your water, power, or wastewater provider:



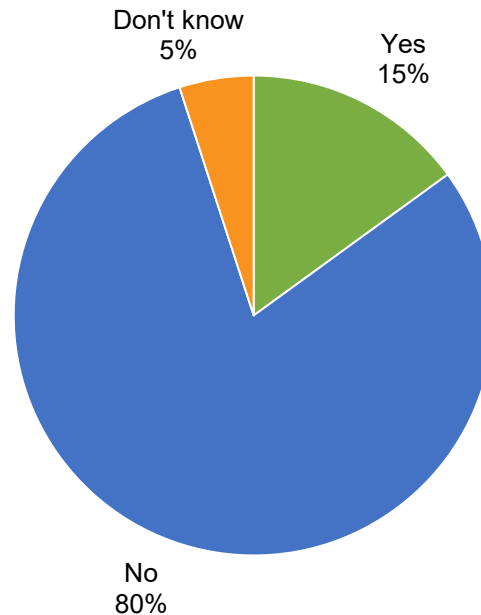
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_5:** How important is it to you that your water, power, or wastewater provider: **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S1_6: How well do you believe Loveland Water and Power performs on the following service attributes?



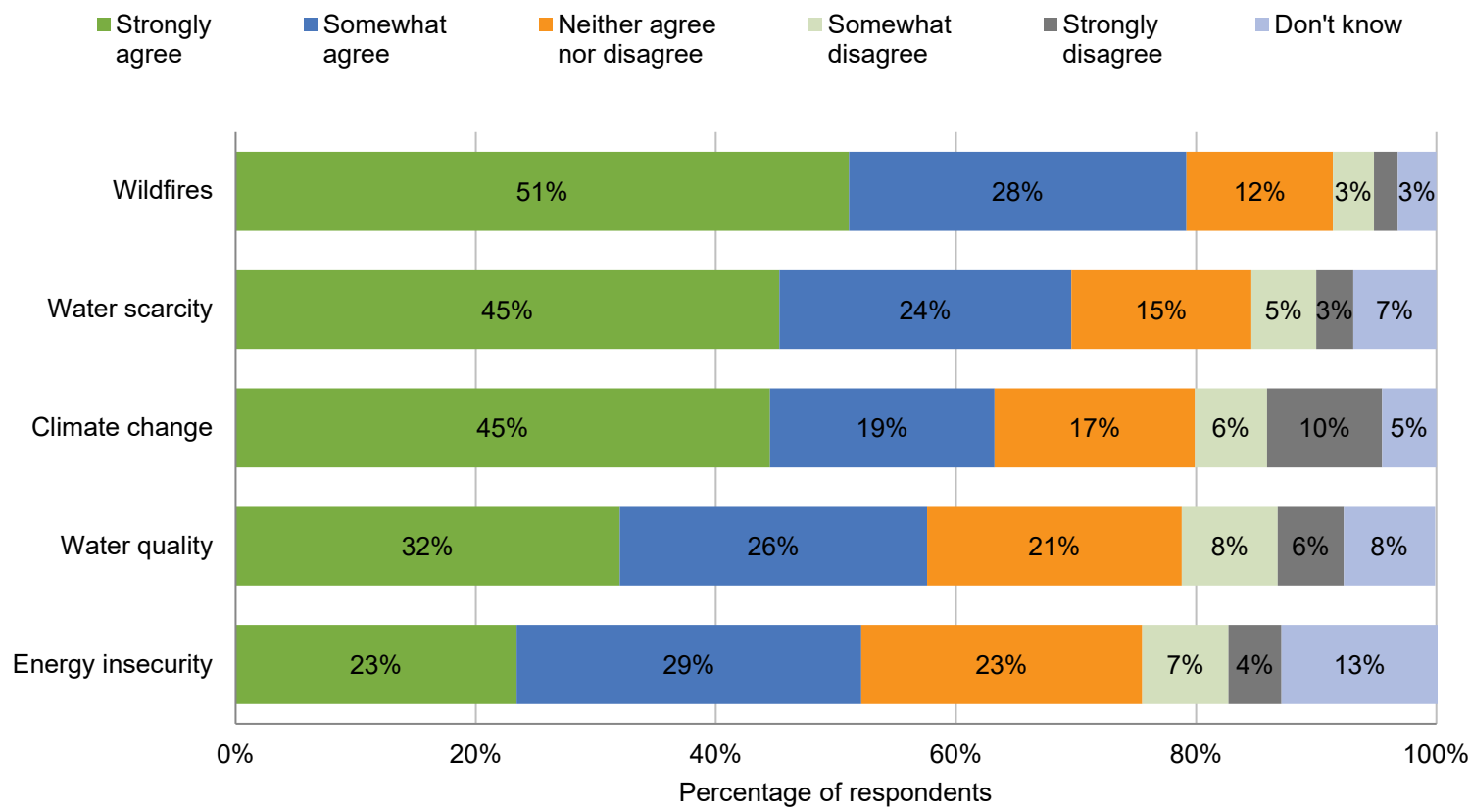
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_6:** How well do you believe Loveland Water and Power performs on the following service attributes? **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S1_7: In the past 12 months, have you experienced any water quality issues at your primary residence?



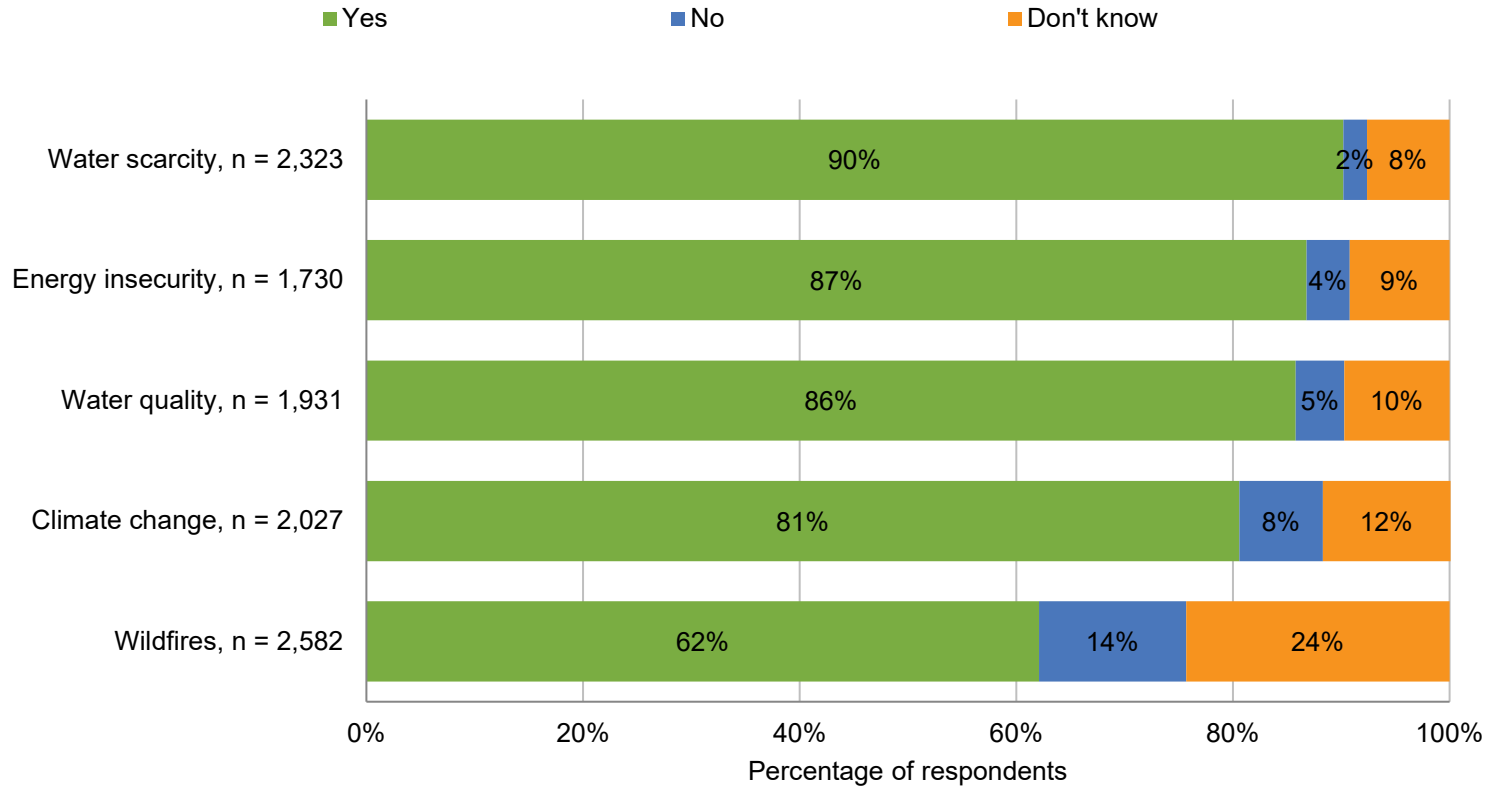
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All water customers (n = 2,926).
Question S1_7: In the past 12 months, have you experienced any water quality issues at your primary residence?
Notes: Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S2_1: How much do you agree or disagree that the following societal challenges are an issue in the Loveland community?



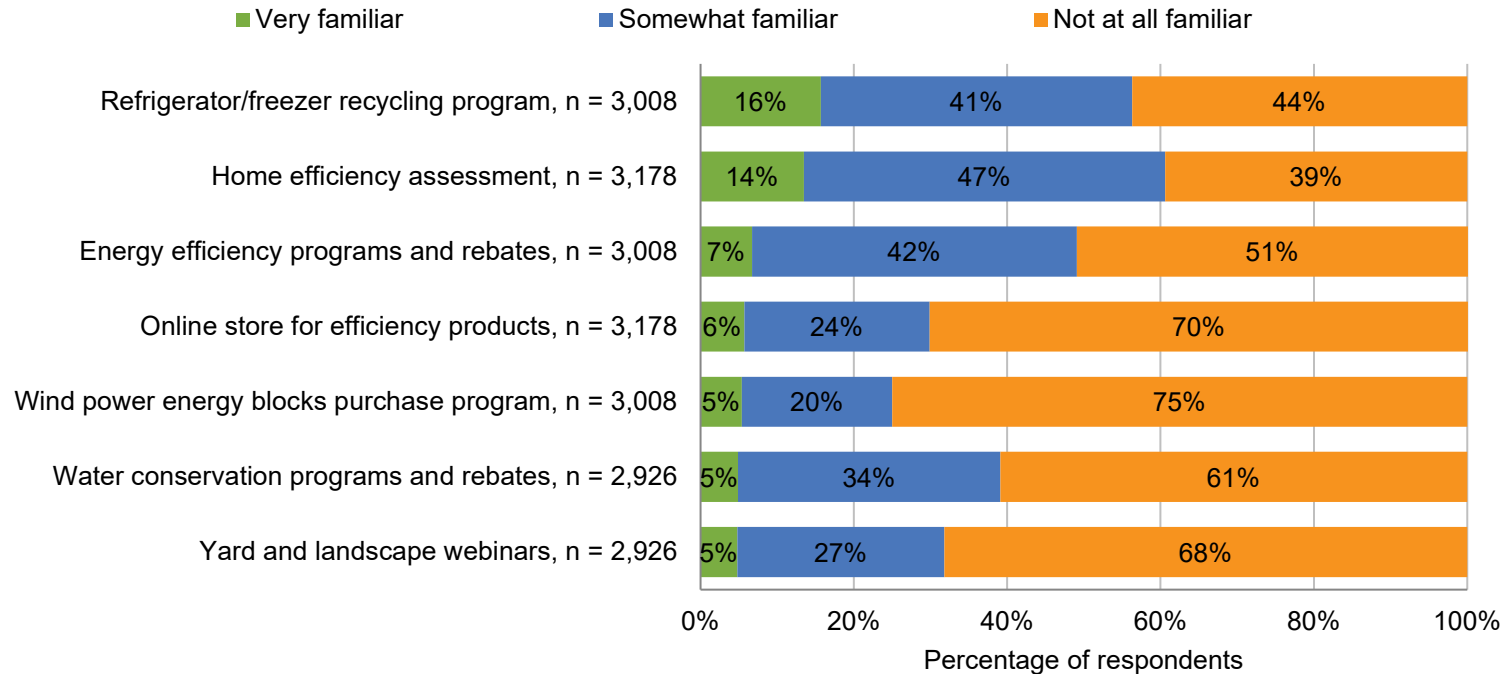
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S2_1:** How much do you agree or disagree that the following societal challenges are an issue in the Loveland community? **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S2_2: Do you believe that Loveland Water and Power should be more involved in working to address the following challenges in the Loveland community?



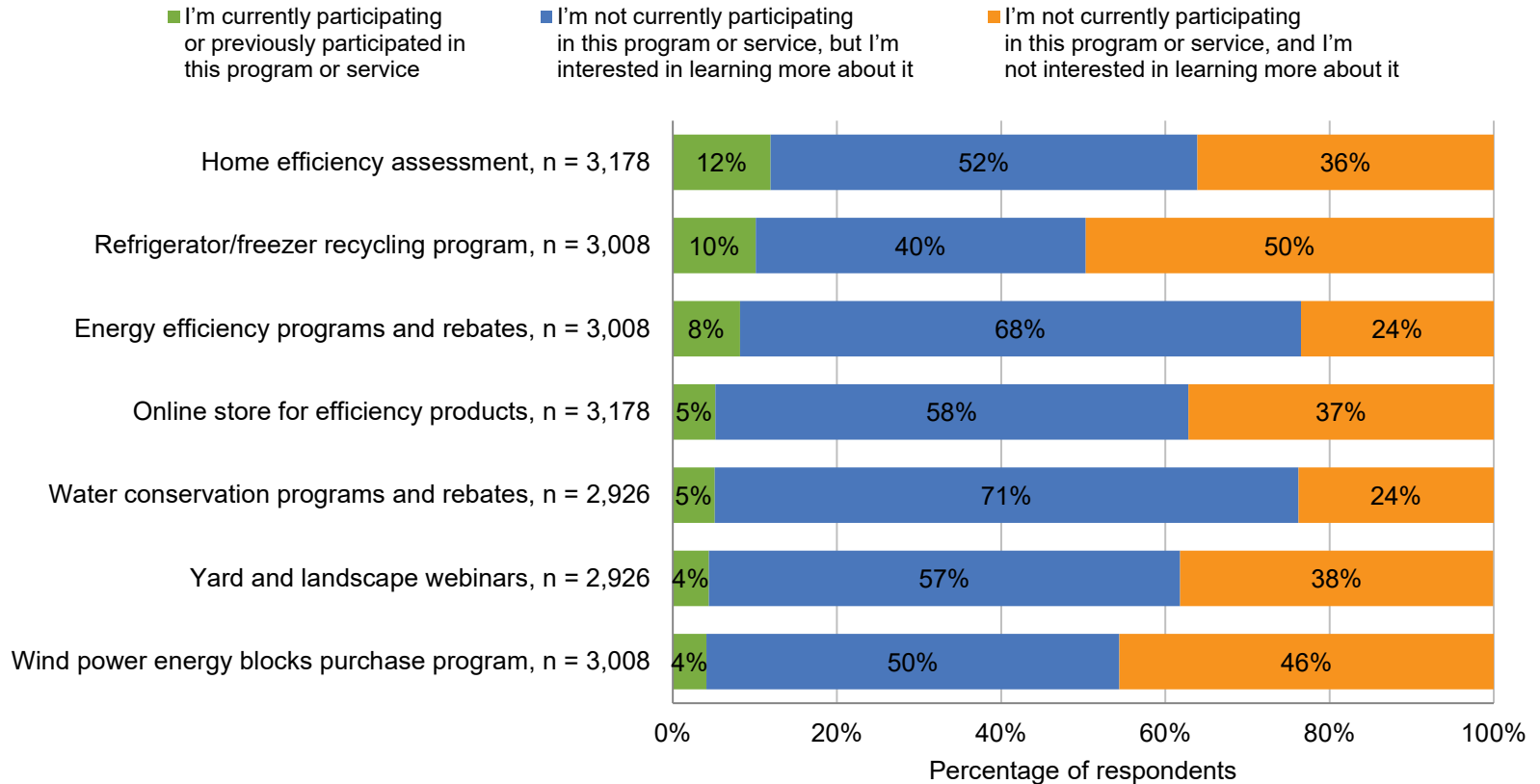
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who somewhat or strongly agree that each challenge is an issue, n varies as shown. **Question S2_2:** How much do you agree or disagree that the following societal challenges are an issue in the Loveland community? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S3_1: How would you describe your familiarity with each of the following programs currently offered by Loveland Water and Power?



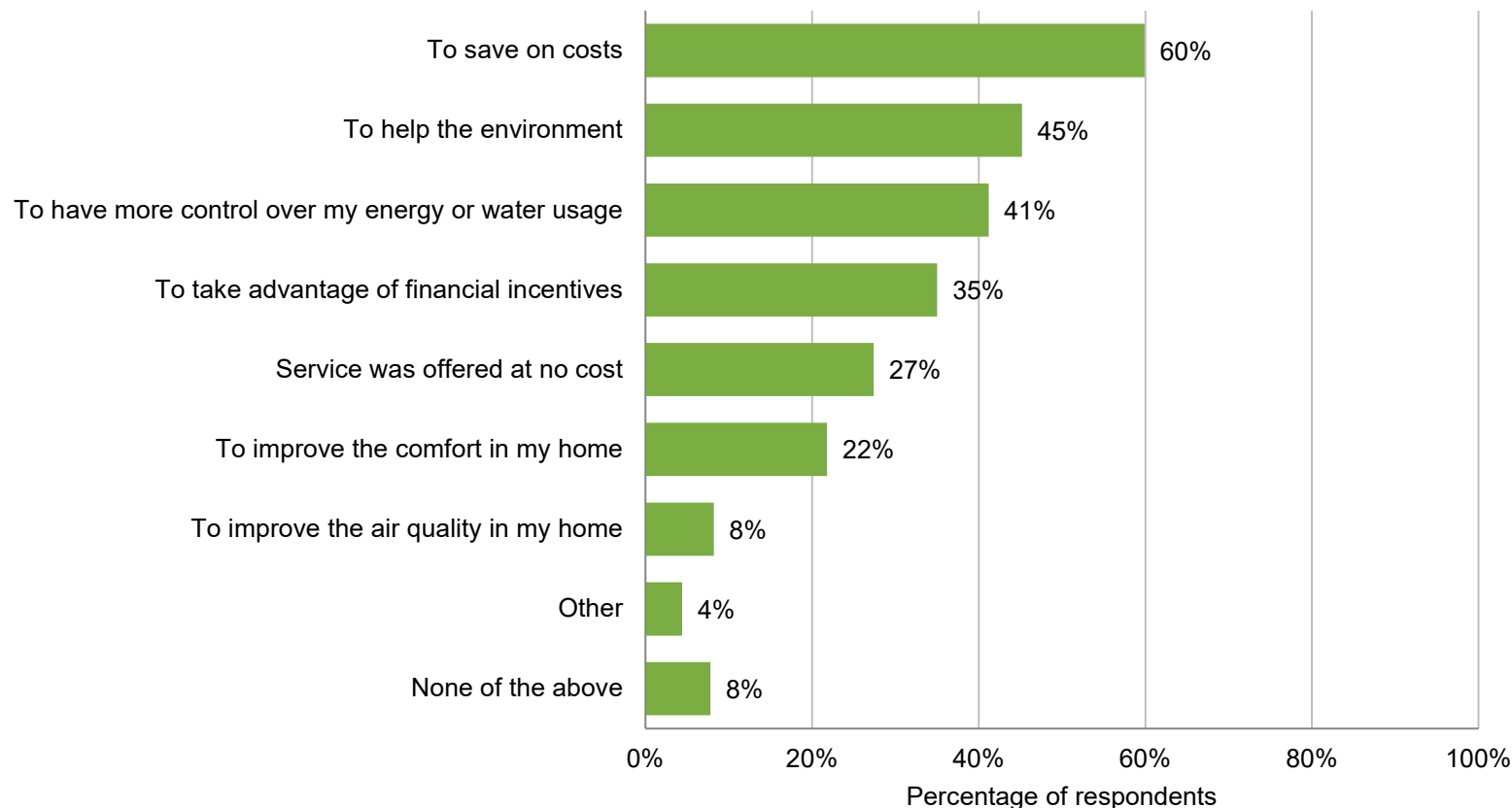
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S3_1:** How would you describe your familiarity with each of the following programs currently offered by Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S3_2: Please select the statement that best describes your participation in the following programs currently offered by Loveland Water and Power.



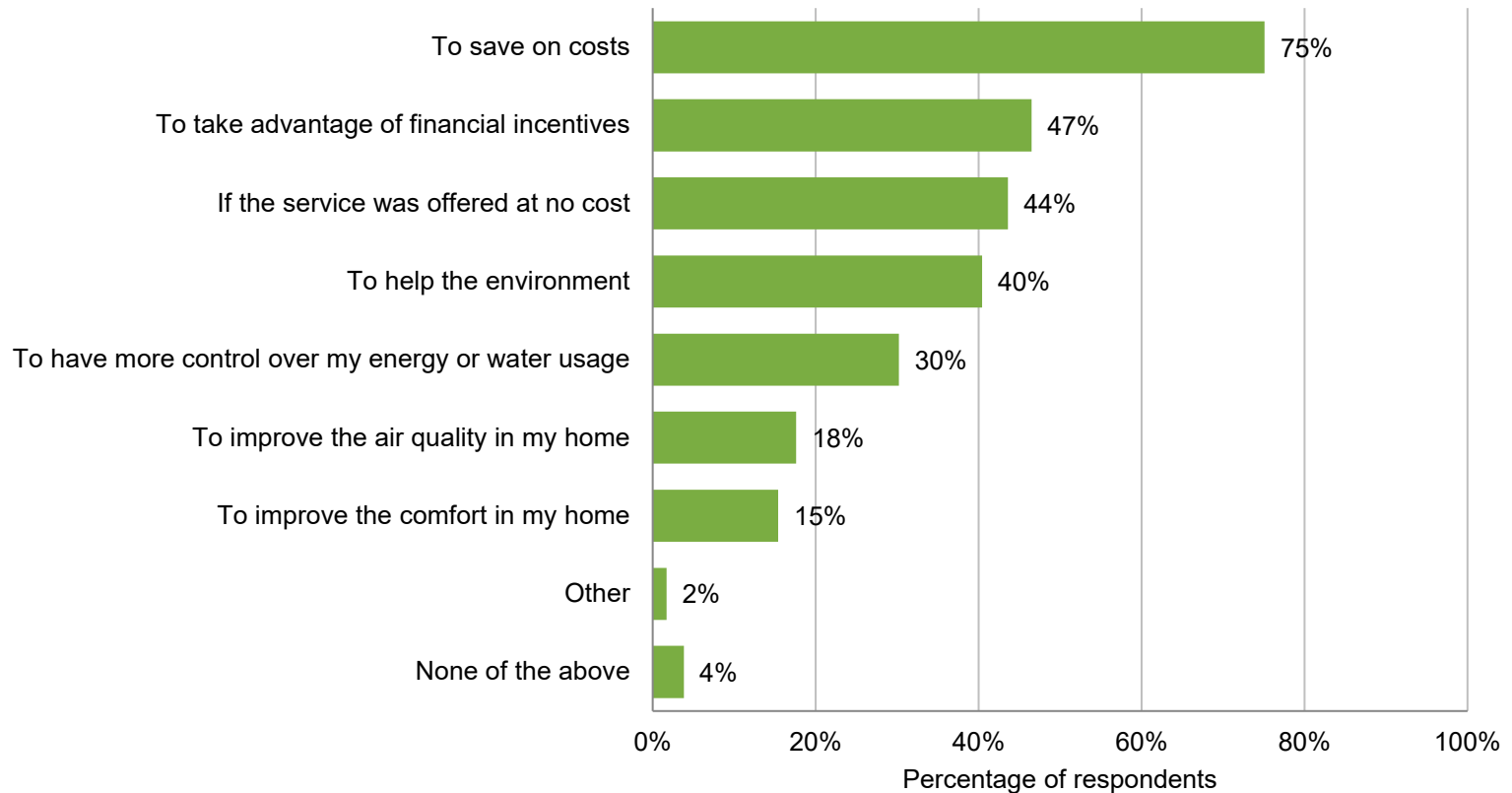
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S3_2:** Please select the statement that best describes your participation in the following programs currently offered by Loveland Water and Power. **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S3_3a: What are the top three reasons you chose to participate in a Loveland Water and Power program? (Program participants)



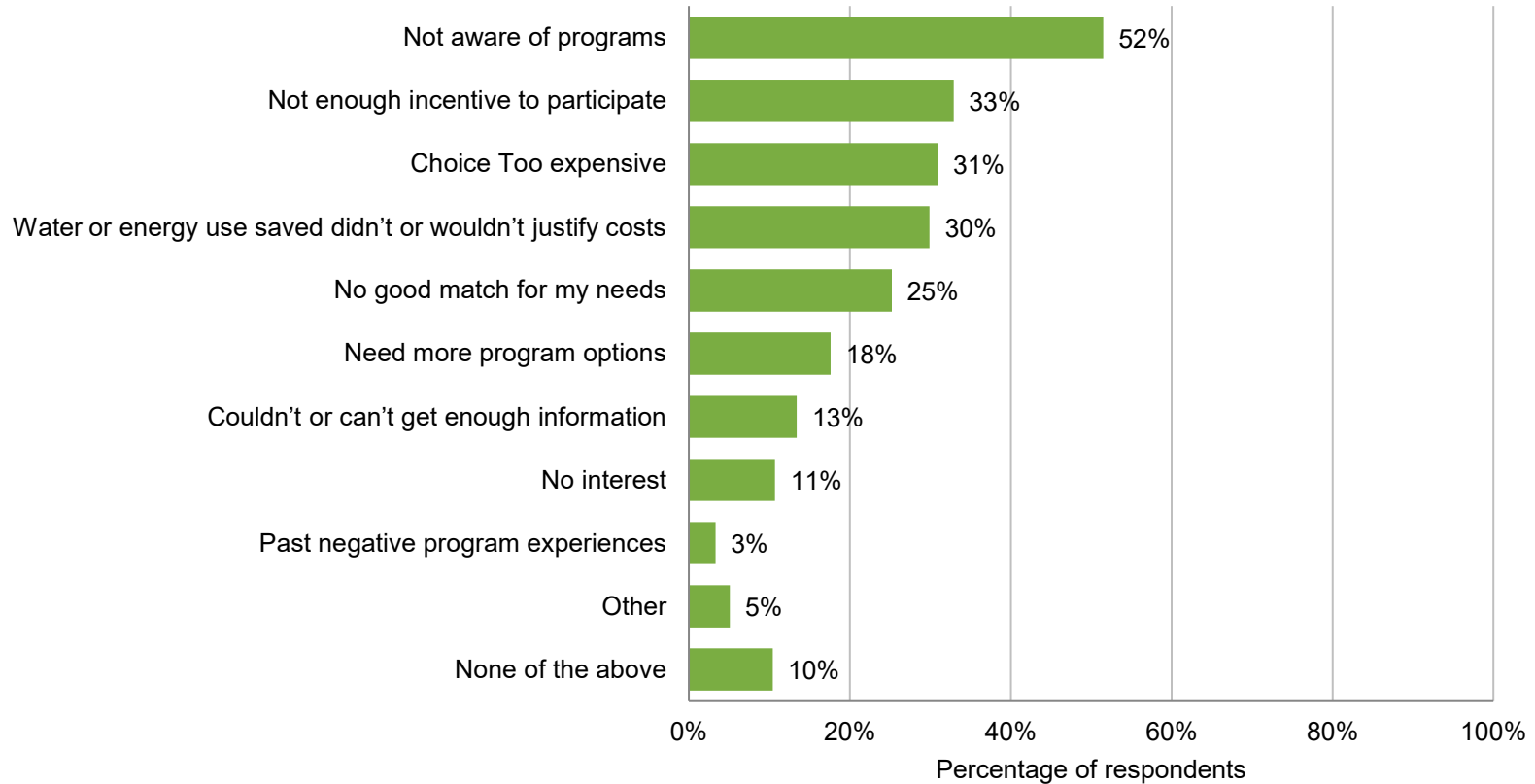
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who currently participate or previously participated in a program with Loveland Water and Power (n = 874). **Question S3_3a:** What are the top three reasons you chose to participate in a Loveland Water and Power program? Please select up to three options. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S3_3b: Which of the following might motivate you to participate in a program or service with Loveland Water and Power? (Non-participants)



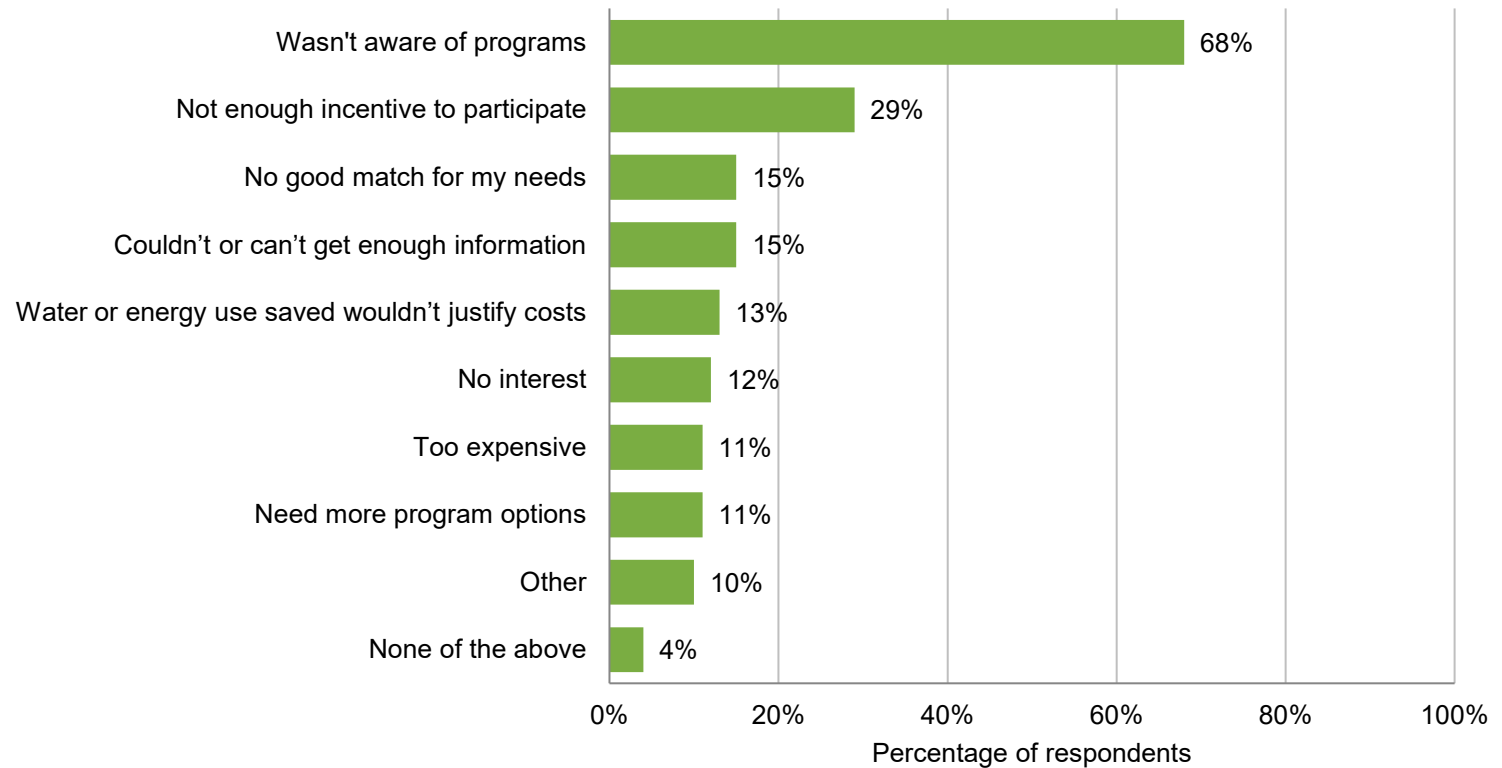
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who haven't participated in a program with Loveland Water and Power (n = 2,304). **Question S3_3b:** Which of the following might motivate you to participate in a program or service with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S3_4a: What are the top three reasons that might prevent you from participating or continuing to participate in a program with Loveland Water and Power? (Program participants)



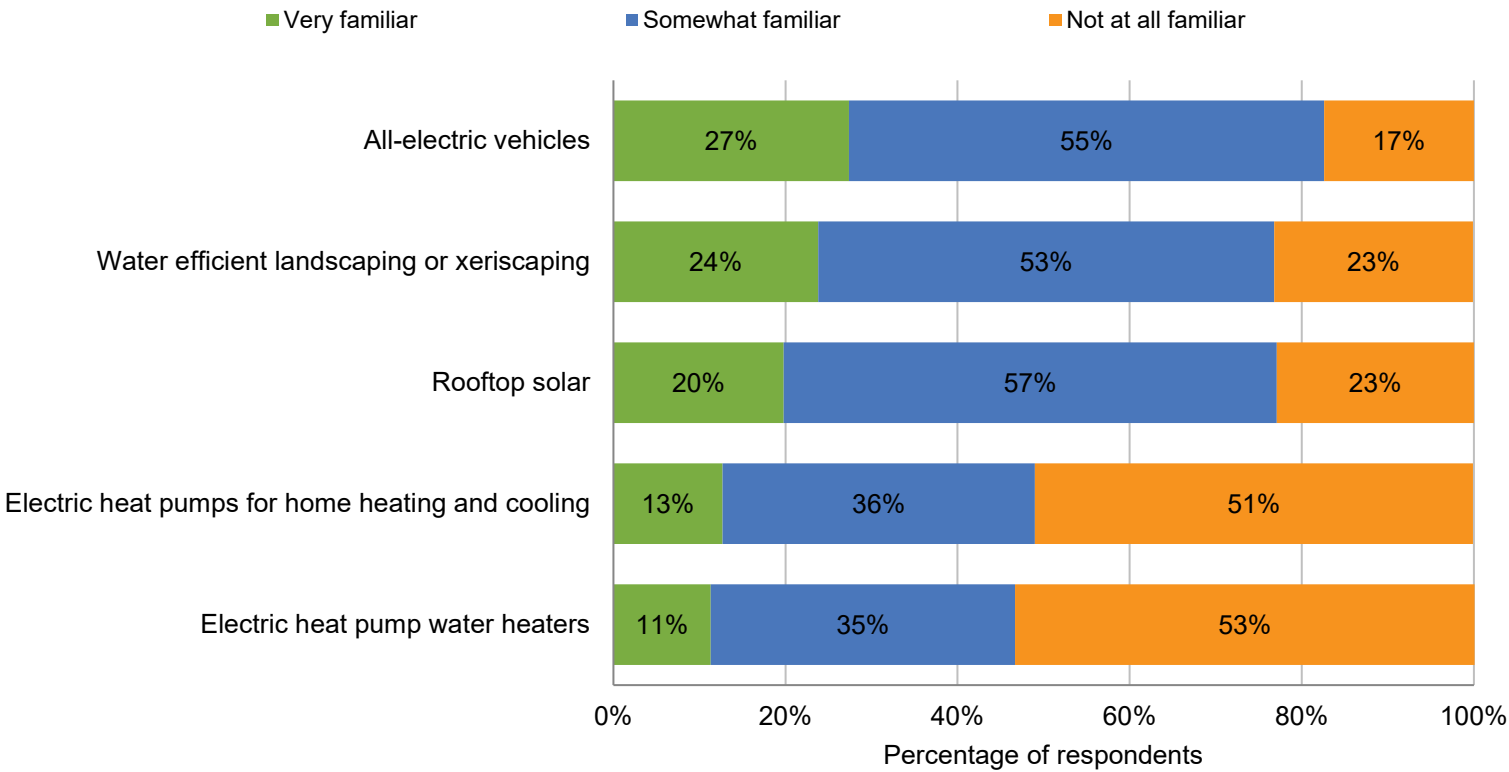
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who currently participate or previously participated in a program with Loveland Water and Power (n = 874). **Question S3_4a:** What are the top three reasons that might prevent you from participating or continuing to participate in a program with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S3_4b: What are the top three reasons you haven't participated in a program with Loveland Water and Power? (Non-participants)



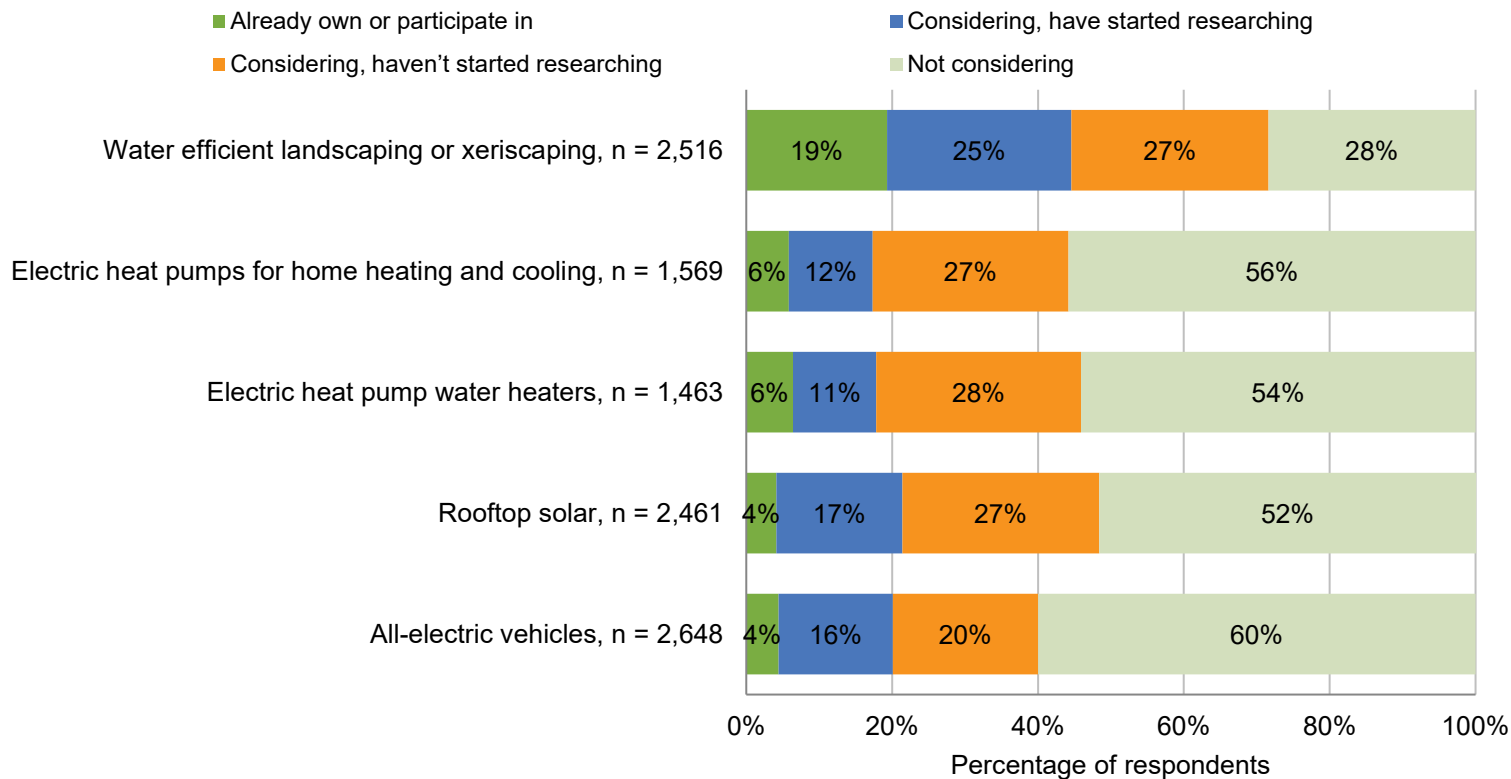
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who haven't participated in a program with Loveland Water and Power (n = 2,304). **Question S3_4b:** What are the top three reasons you haven't participated in a program with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S4_1: How would you describe your familiarity with each of the following technologies?



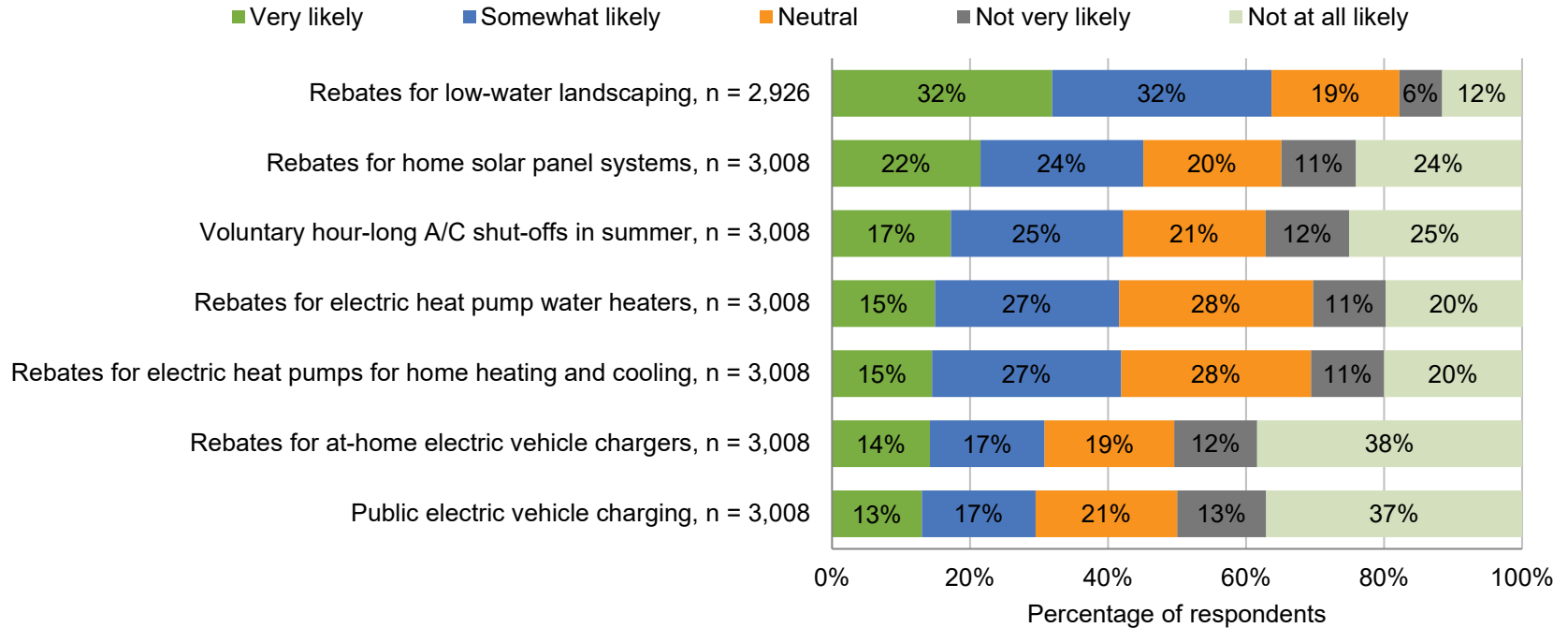
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S4_1:** How would you describe your familiarity with each of the following technologies? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S4_2: Which statement best describes the stage you're at in the purchase process for the following technologies within your primary residence?



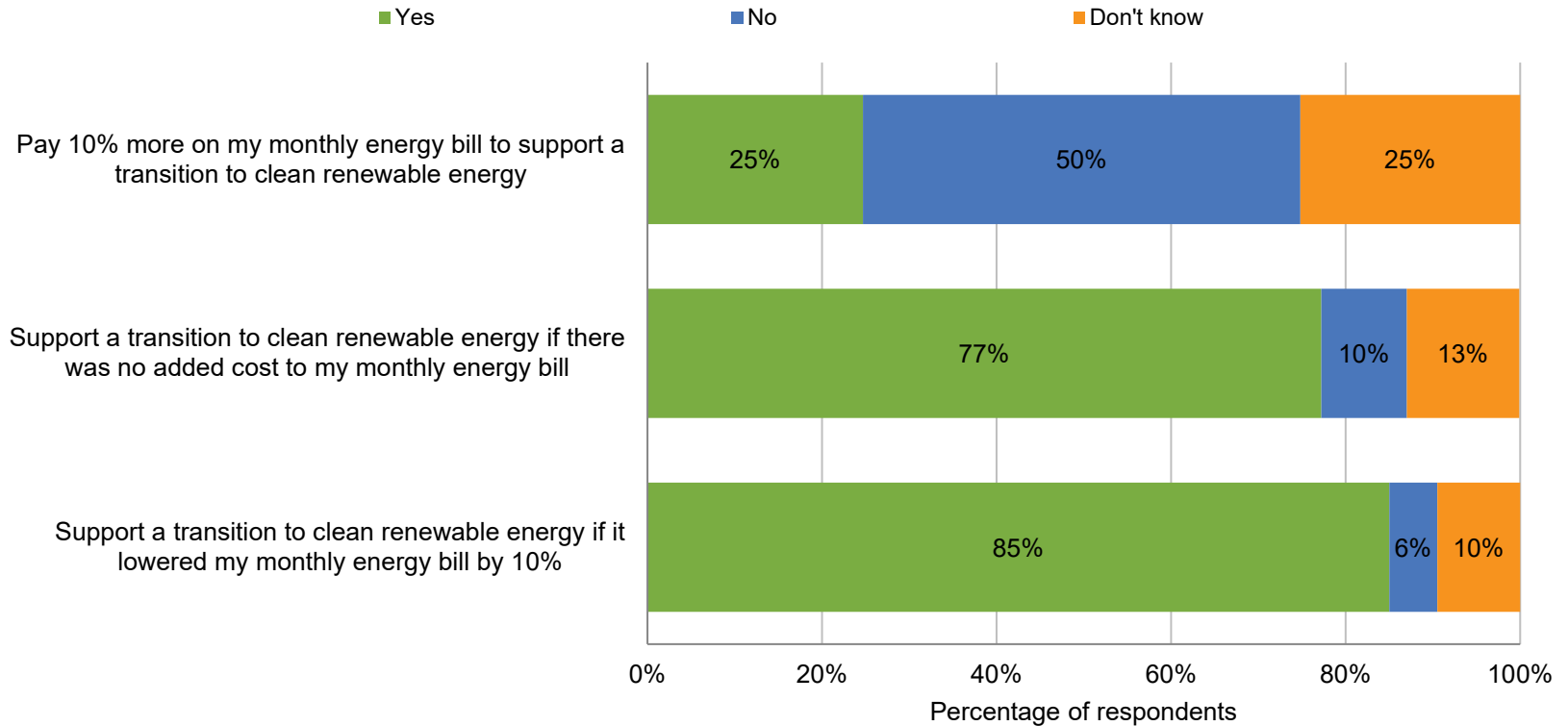
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents who report being somewhat or very familiar with each technology, n varies as shown. **Question S4_2:** Which statement best describes the stage you're at in the purchase process for the following technologies within your primary residence? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S4_3: If Loveland Water and Power were to offer the following potential water or energy programs in the future, how likely would you be to participate?



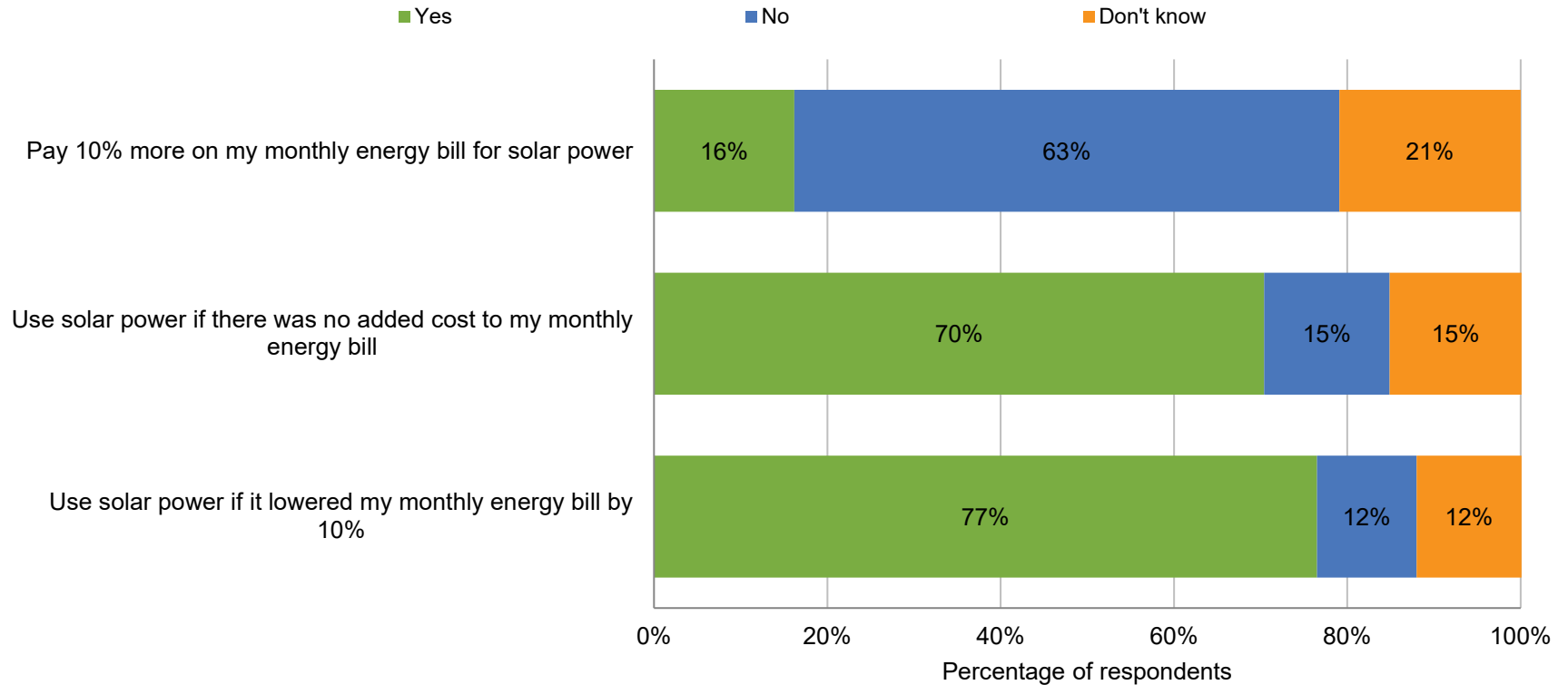
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S4_3:** If Loveland Water and Power were to offer the following potential water or energy programs in the future, how likely would you be to participate? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S4_4: Considering a transition to renewable energy, would you be willing to...



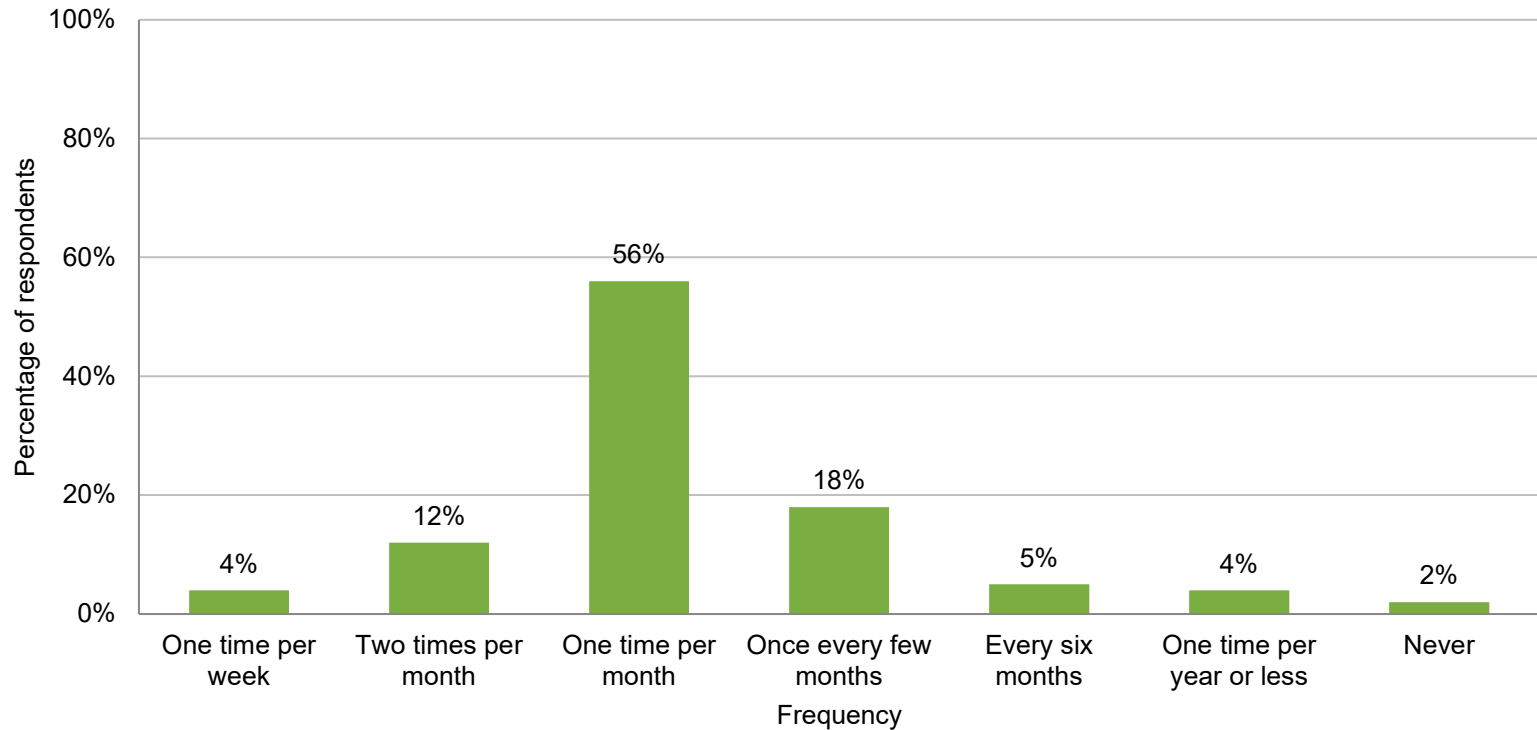
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents with power service (n = 3,008). **Question S4_4:** Considering a transition to renewable energy, would you be willing to... **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S4_5: Considering adding solar power to your residence, would you be willing to...



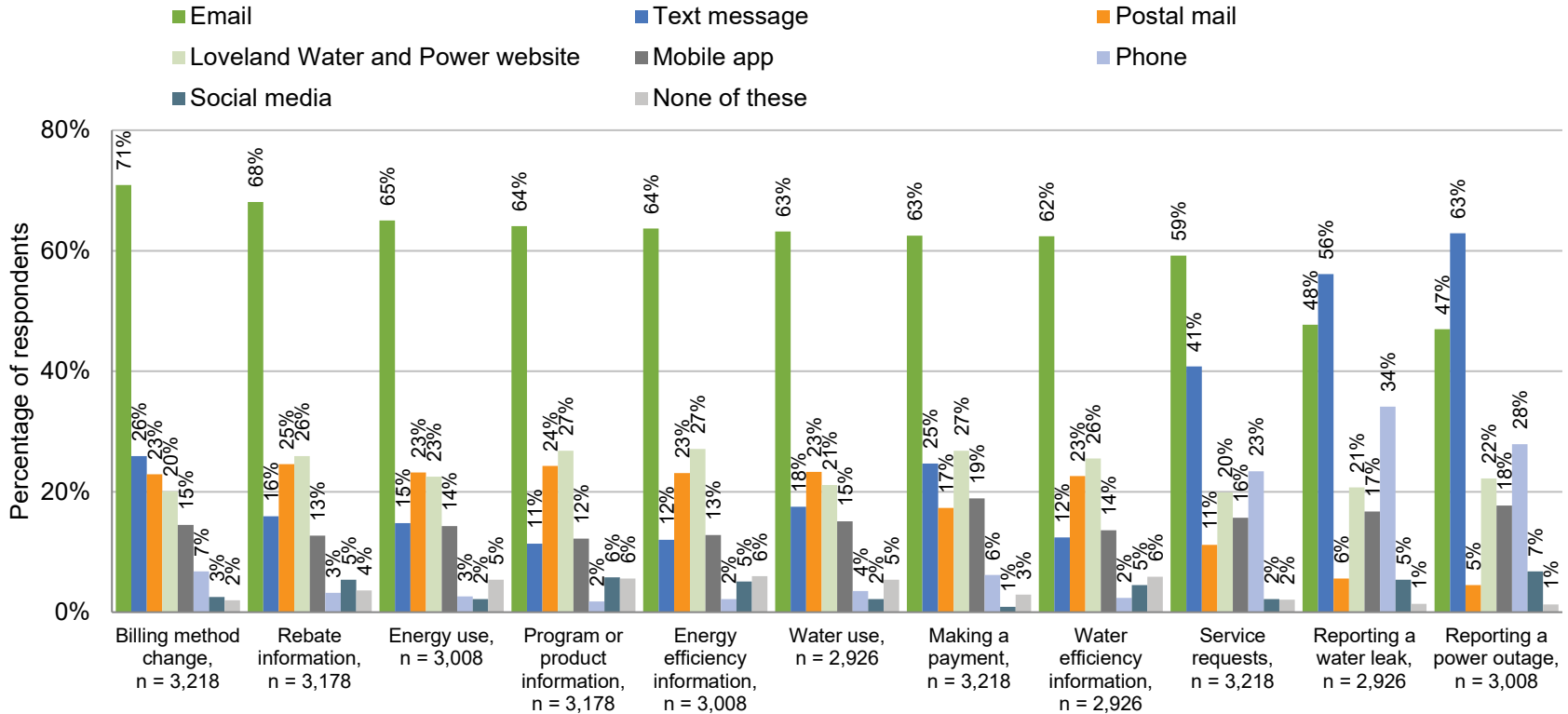
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** Respondents with power service (n = 3,008). **Question S4_5:** Considering adding solar power to your residence, would you be willing to... **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S5_1: How often would you prefer to hear from Loveland Water and Power with general updates and information?



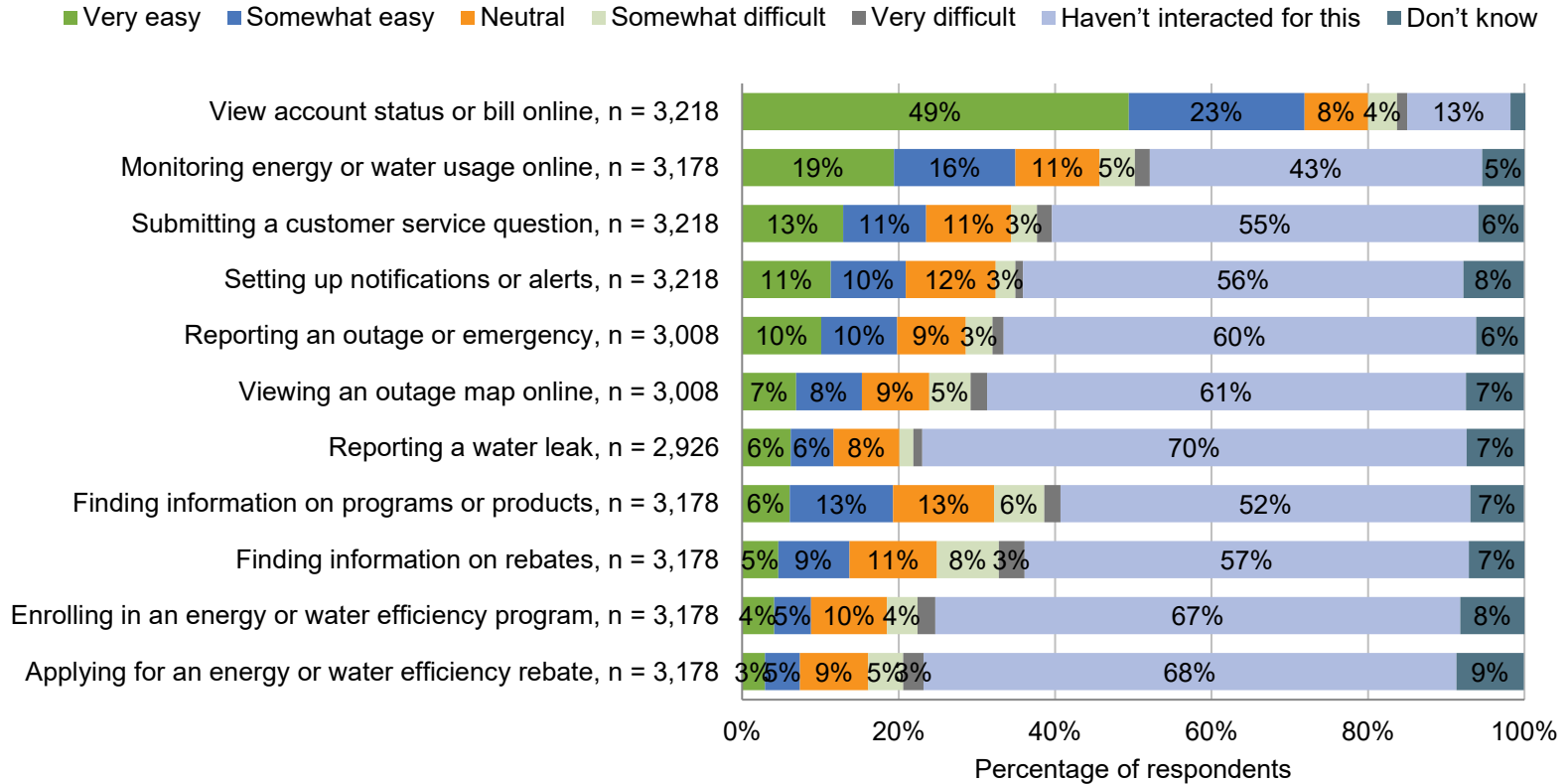
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S5_1:** How often would you prefer to hear from Loveland Water and Power with general updates and information? **Notes:** Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S5_2: Which ways would you prefer Loveland Water and Power contact you about the following? Please select all that apply.



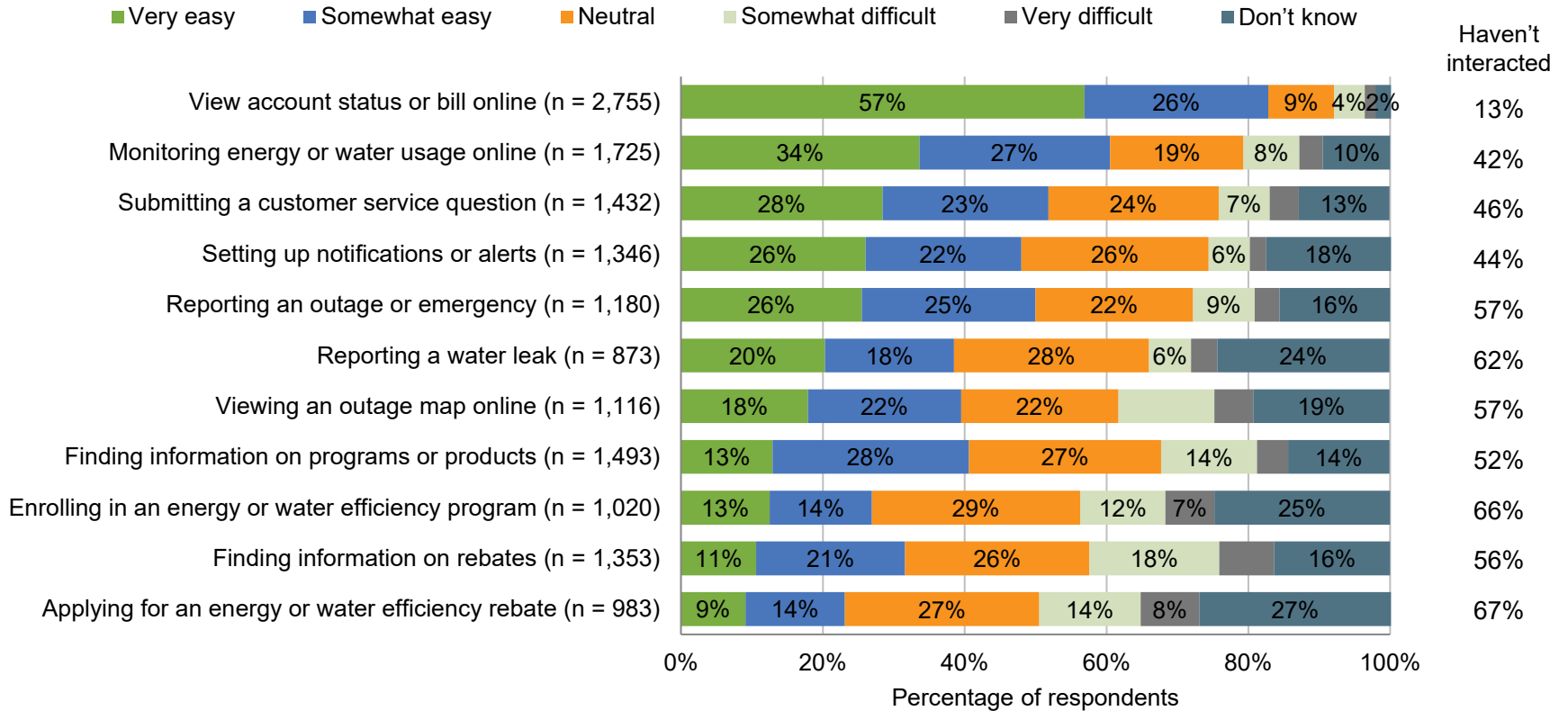
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5_2:** Which ways would you prefer Loveland Water and Power contact you about the following? Please select all that apply. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S5_3: Please rate the ease of conducting the following interactions with Loveland Water and Power. (Overall)



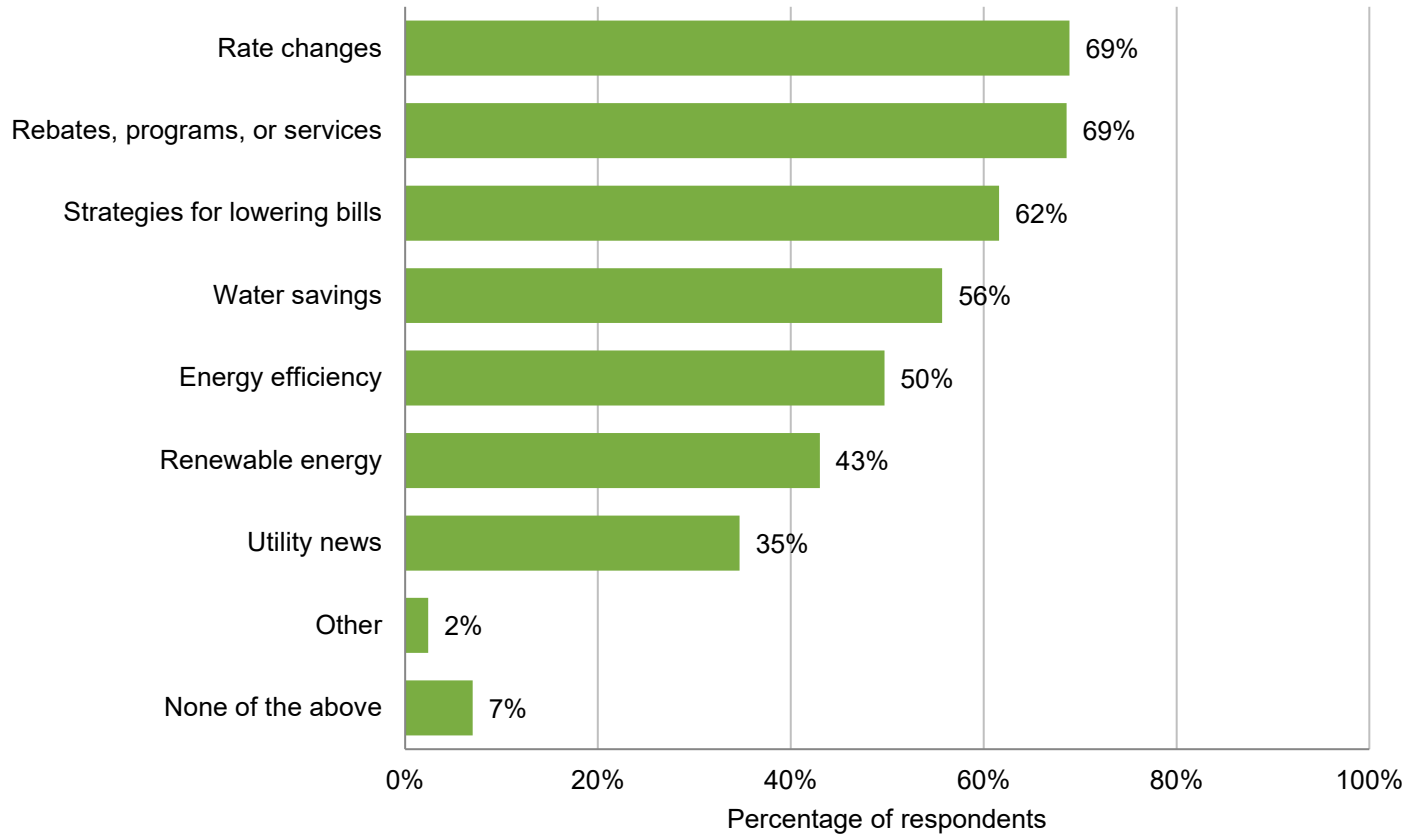
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5_3:** Please rate the ease of conducting the following interactions with Loveland Water and Power. If you haven't had some type of interaction, please select "haven't interacted for this." **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S5_3: Please rate the ease of conducting the following interactions with Loveland Water and Power. (Only those who interacted)



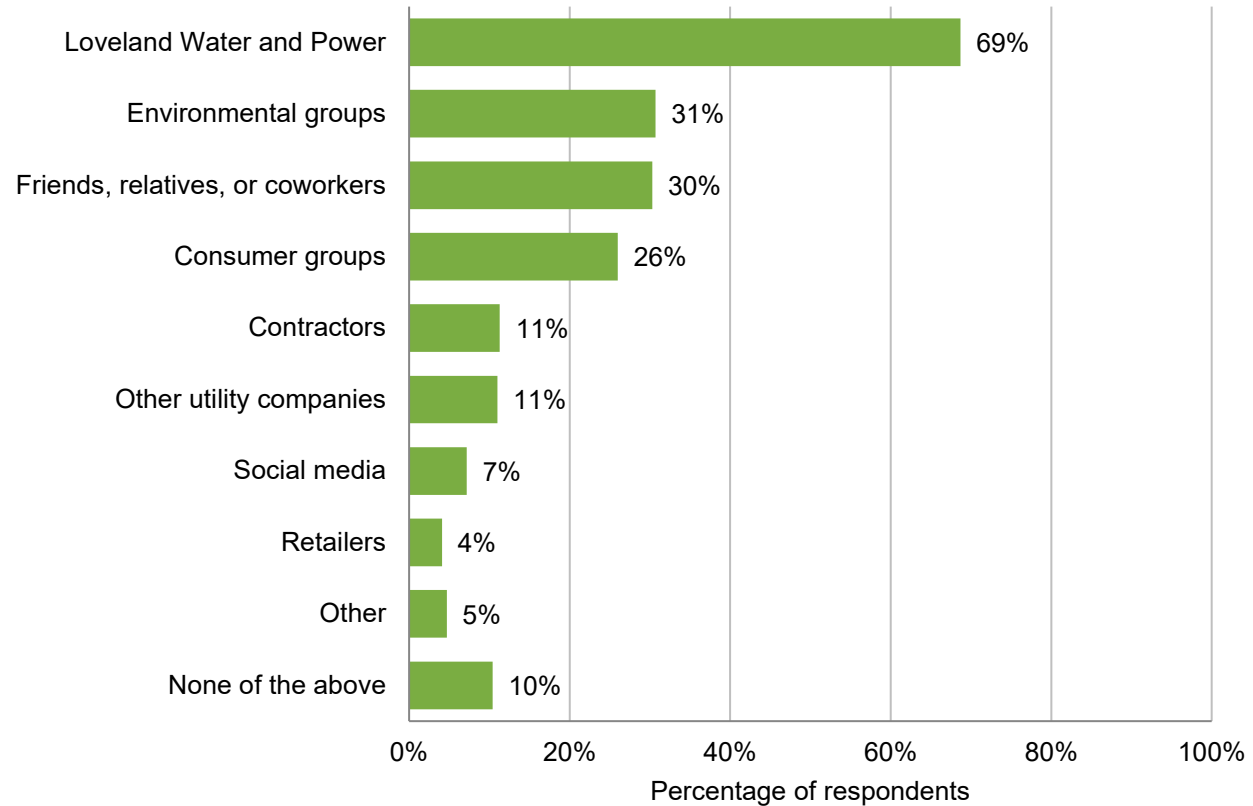
© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents, n varies as shown. **Question S5_3:** Please rate the ease of conducting the following interactions with Loveland Water and Power. If you haven't had some type of interaction, please select "haven't interacted for this." **Notes:** Labels of 2% or less not shown. Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S5_4: Which of the following topics are you interested in hearing more about from Loveland Water and Power in the coming year? Please select all that apply.



© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S5_4:** Which of the following topics are you interested in hearing more about from Loveland Water and Power in the coming year? Please select all that apply. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

S5_5: When looking for information about energy efficiency and water conservation, what sources do you trust most for information? Please select all that apply.

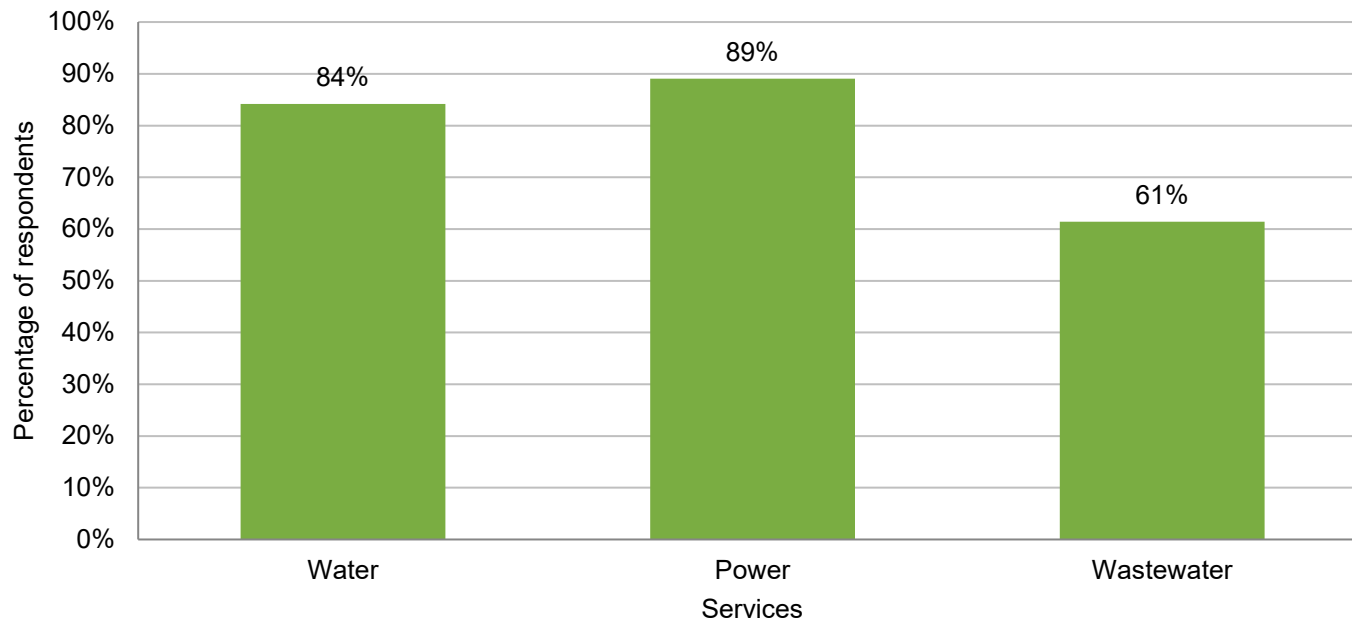


© E Source (2023 Loveland Water and Power Residential Customer Survey). **Base:** All respondents (n = 3,218). **Question S5_5:** When looking for information about energy efficiency and water conservation, what sources do you trust most for information? Please select all that apply. **Notes:** Respondents were allowed to select more than one response. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

Business Customer Results

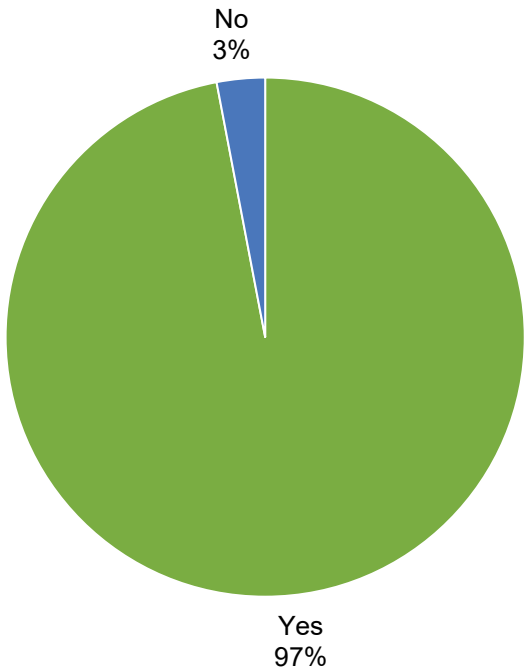


S0_1a: Which services do you receive from Loveland Water and Power at your business? Please select all that apply.



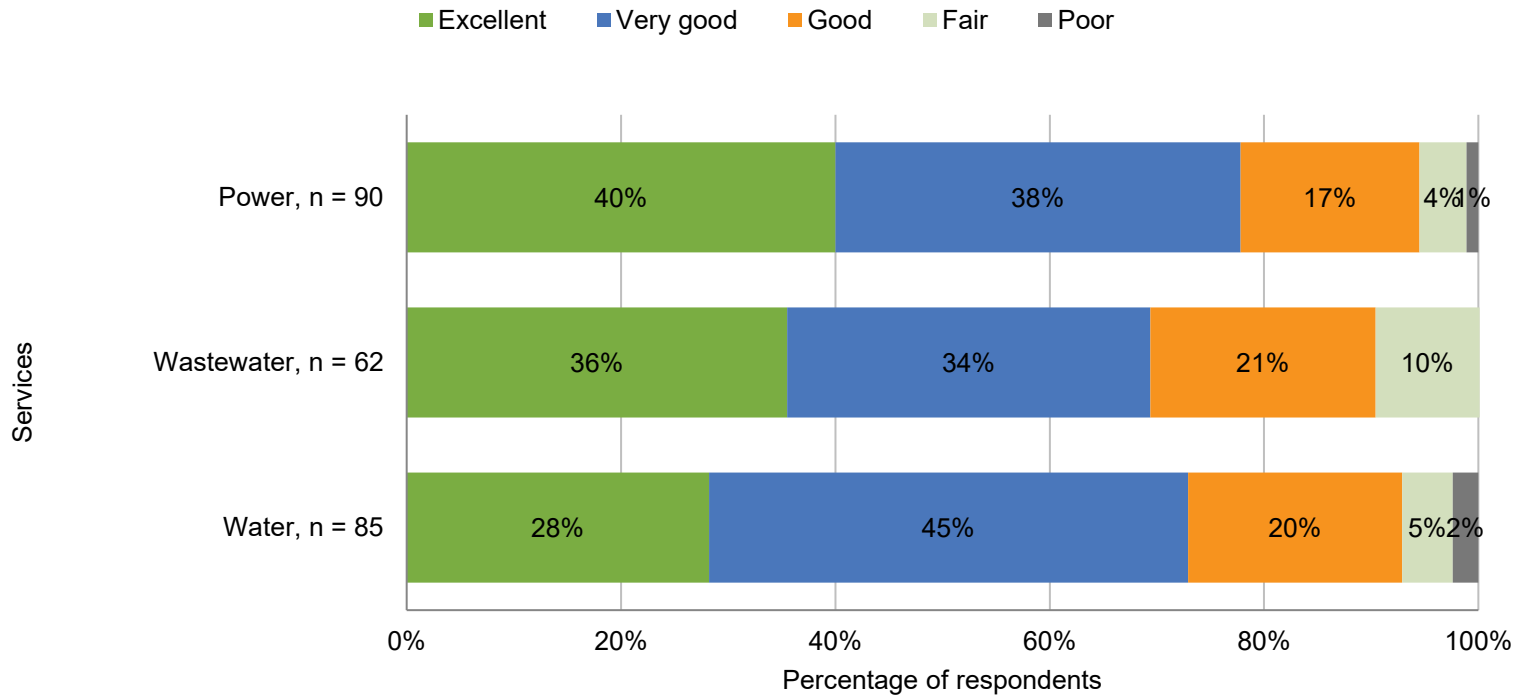
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S0_1a:** Which services do you receive from Loveland Water and Power at your business? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.

S0_3: Are you the person responsible for paying the Loveland Water and Power bills at your business?



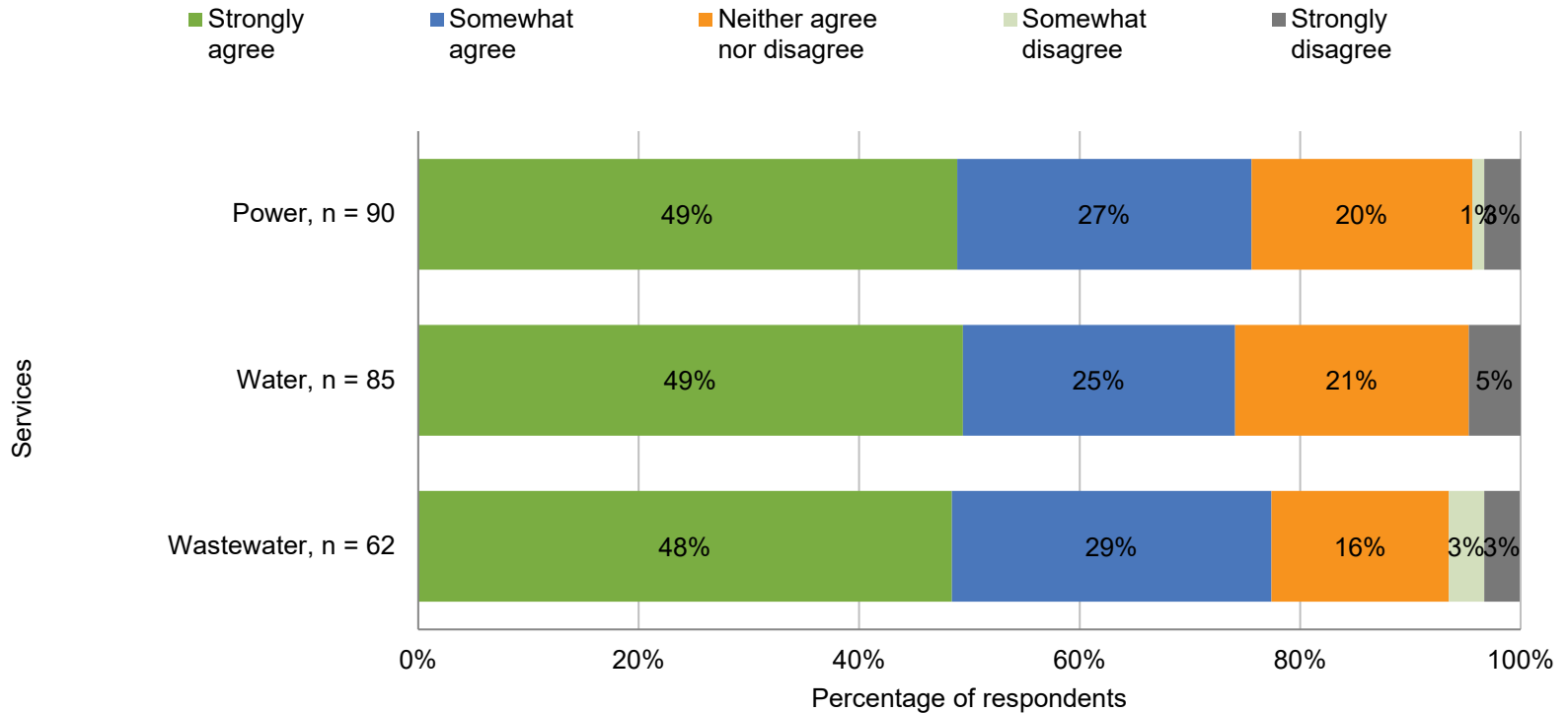
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S0_3:** Are you the person responsible for paying the Loveland Water and Power bills at your business? **Notes:** Percentages may not add to 100% due to rounding.

S1_1: How would you rate your overall level of satisfaction with the following services you receive as a business customer from Loveland Water and Power?



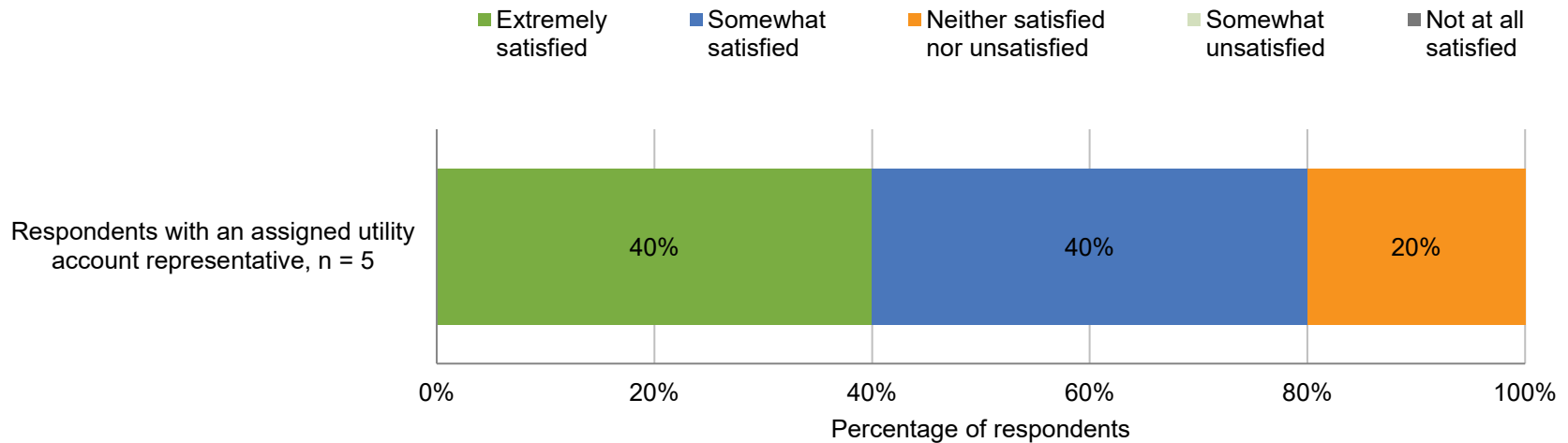
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_1:** How would you rate your overall level of satisfaction with the following services you receive as a business customer from Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding.

S1_2: How much do you agree or disagree with the following statements? The quality of services provided by Loveland Water and Power contributes to making Loveland a better place to live and work.



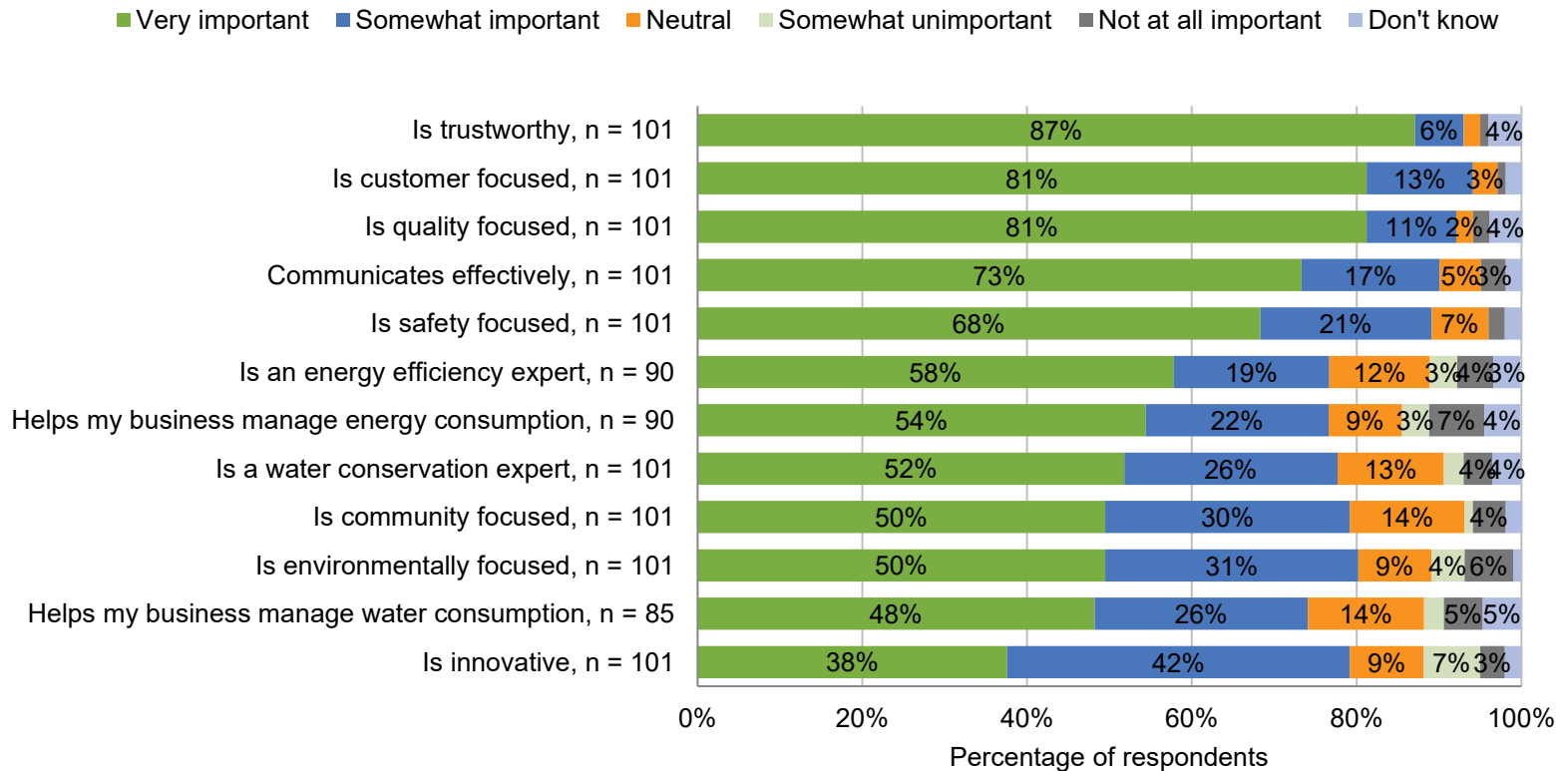
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_2:** How much do you agree or disagree with the following statements? **Notes:** Percentages may not add to 100% due to rounding.

S1_9: Overall, how satisfied are you with your assigned utility account representative at Loveland Water and Power?



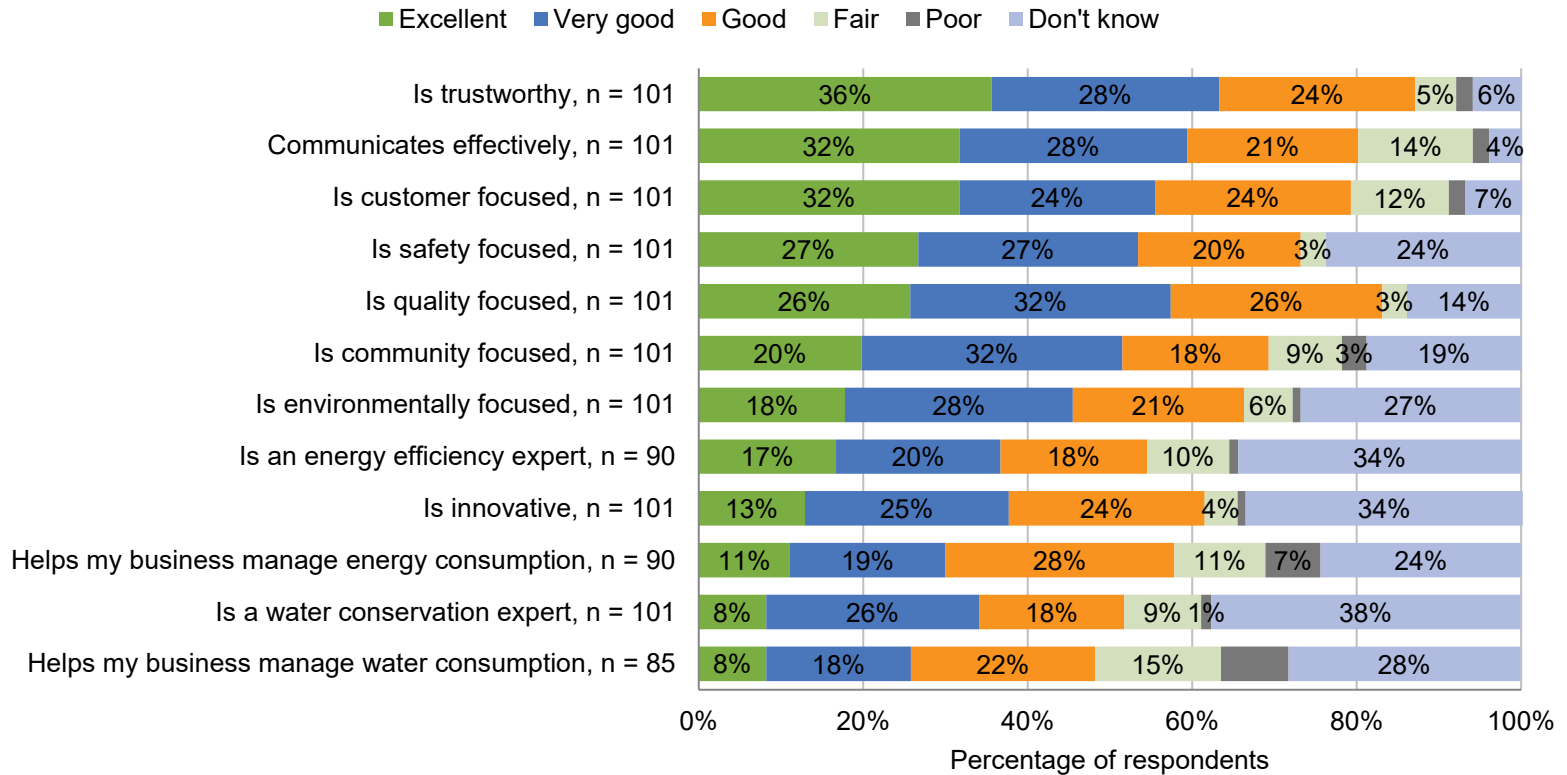
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents with an account representative (n=5). **Question S1_1:** How would you rate your overall level of satisfaction with the following services you receive as a business customer from Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding.

S1_3: How important is it to you that the water, power, or wastewater provider that serves your business:



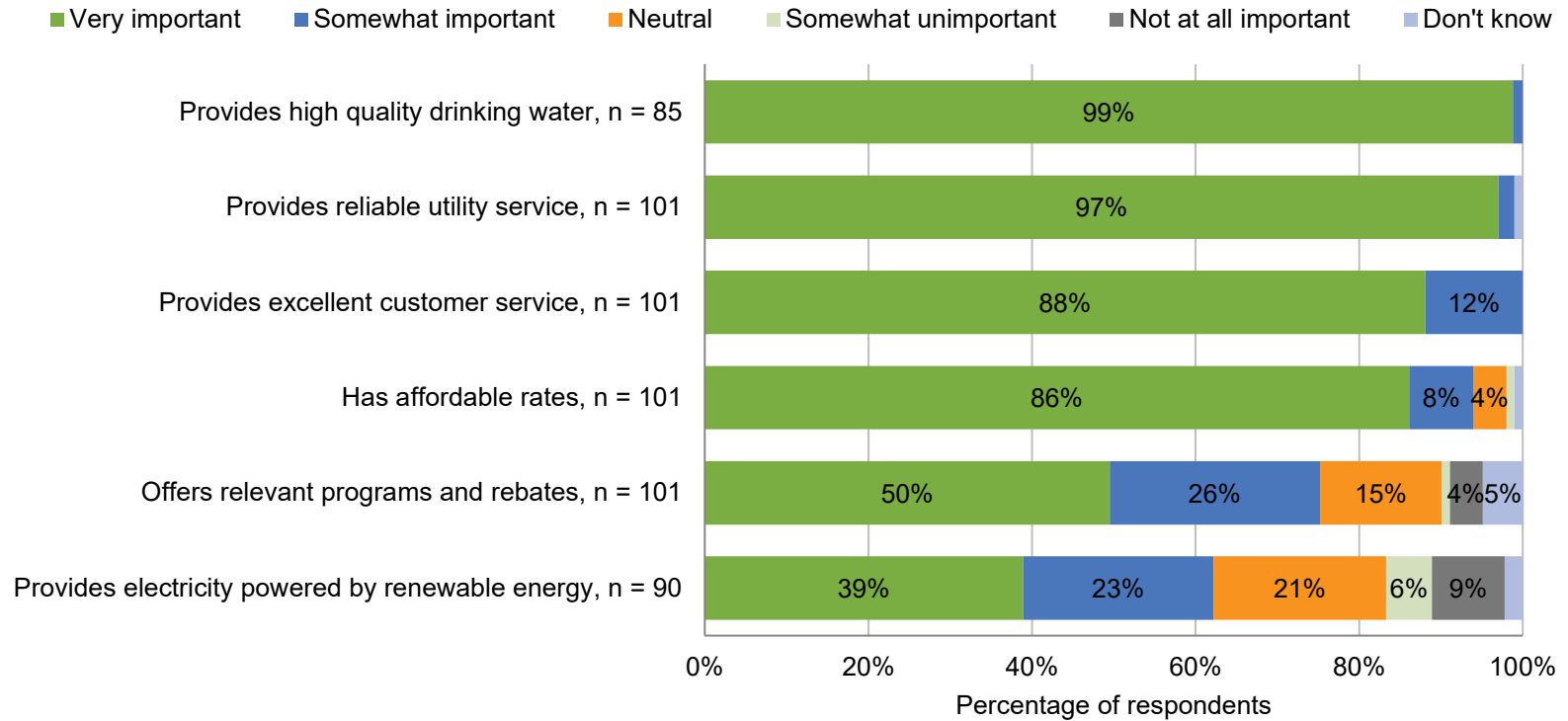
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_3:** How important is it to you that the water, power, or wastewater provider that serves your business: **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S1_4: How well do you believe Loveland Water and Power performs in the following areas?



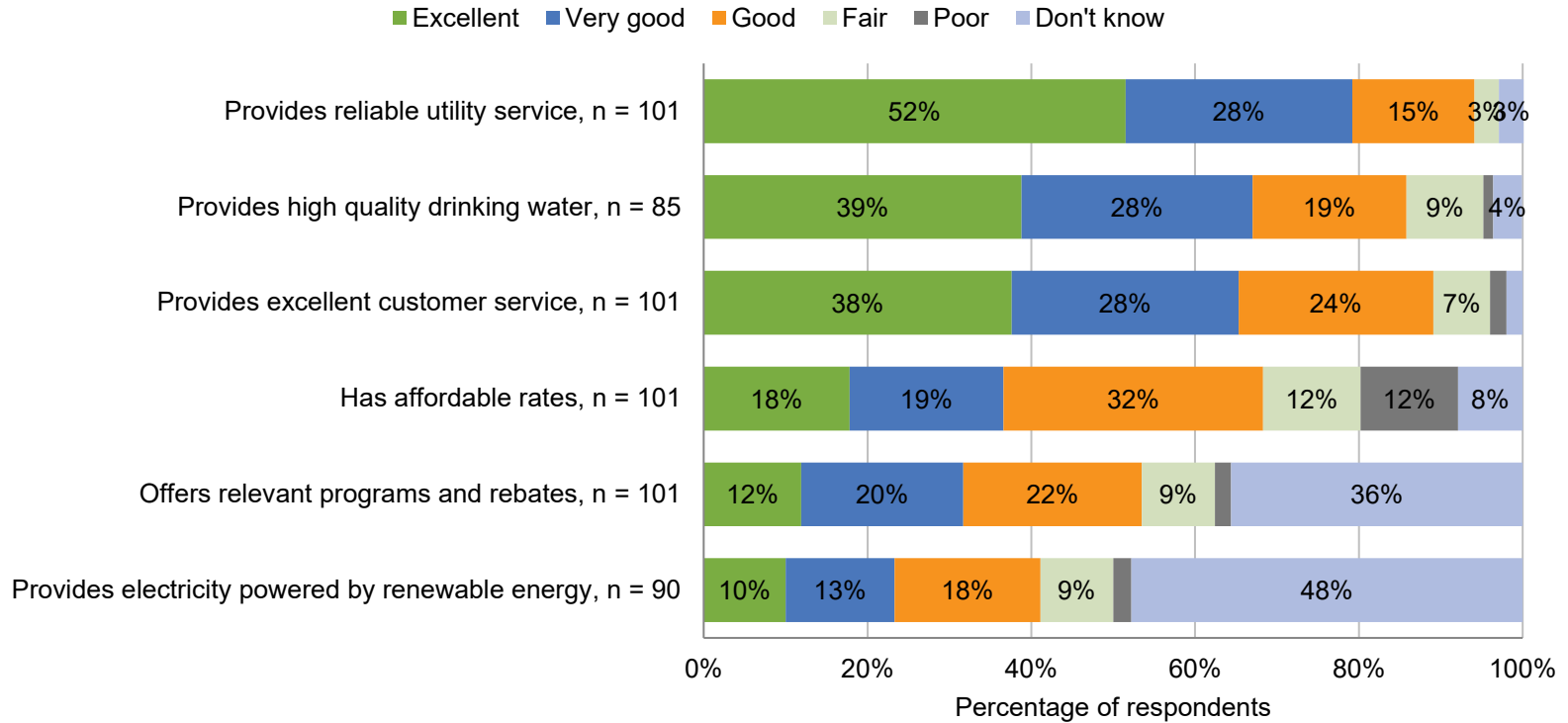
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_4:** How well do you believe Loveland Water and Power performs in the following areas? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S1_5: How important is it to you that your water, power, or wastewater provider:



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_5:** How important is it to you that your water, power, or wastewater provider: **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S1_6: How well do you believe Loveland Water and Power performs on the following service attributes?



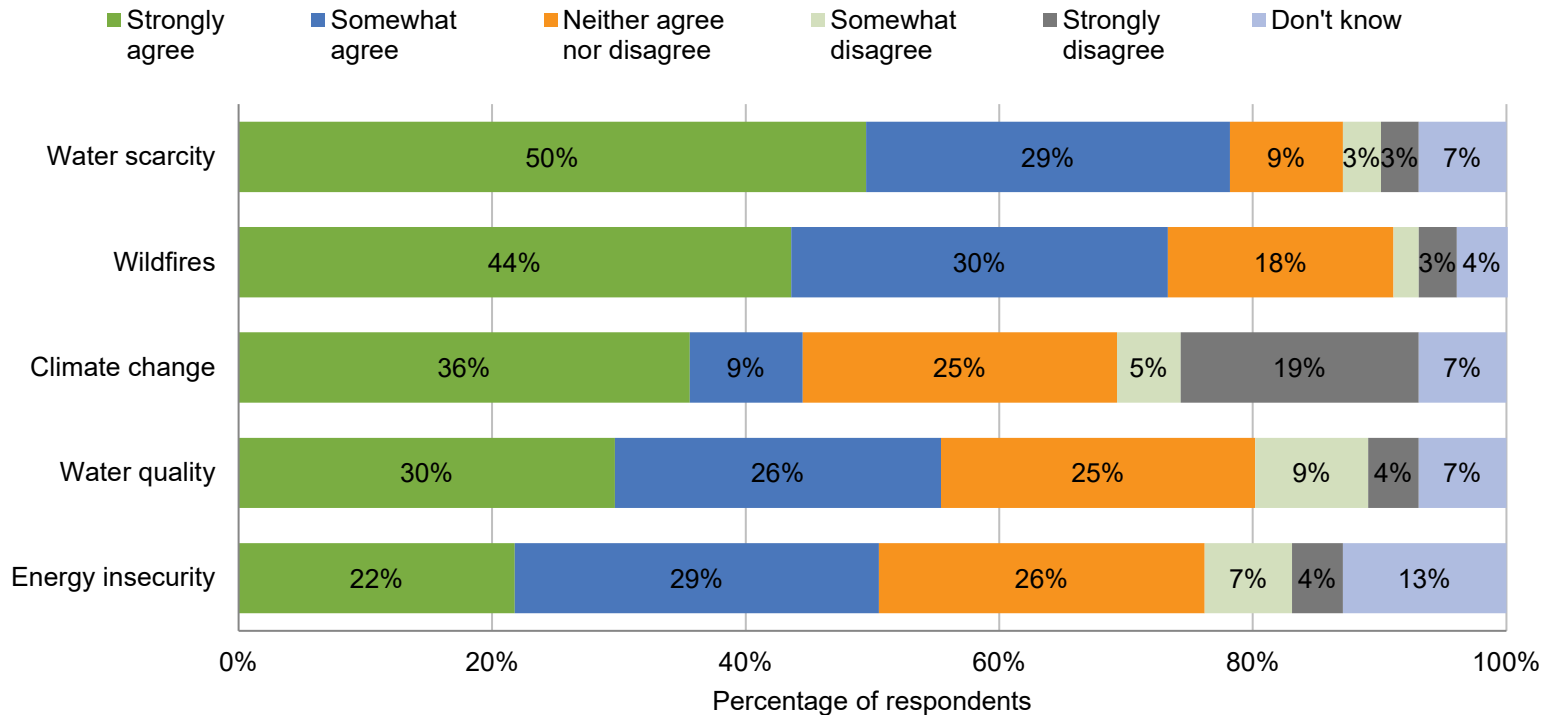
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S1_6:** How well do you believe Loveland Water and Power performs on the following service attributes? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S1_7: In the past 12 months, have you experienced any water quality issues at your business?



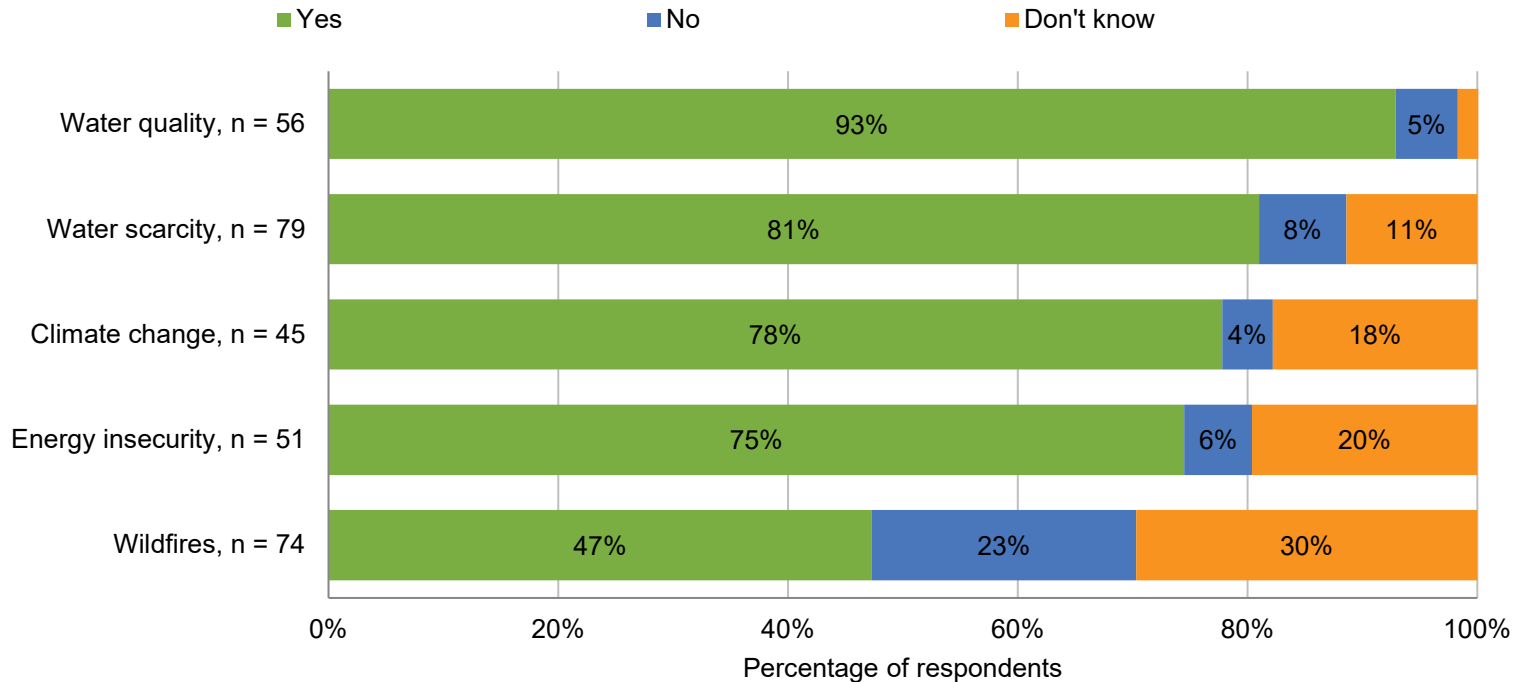
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All water customers (n = 85). **Question S1_7:** In the past 12 months, have you experienced any water quality issues at your business? **Notes:** Percentages may not add to 100% due to rounding.

S2_1: How much do you agree or disagree that the following societal challenges are an issue in the Loveland community?



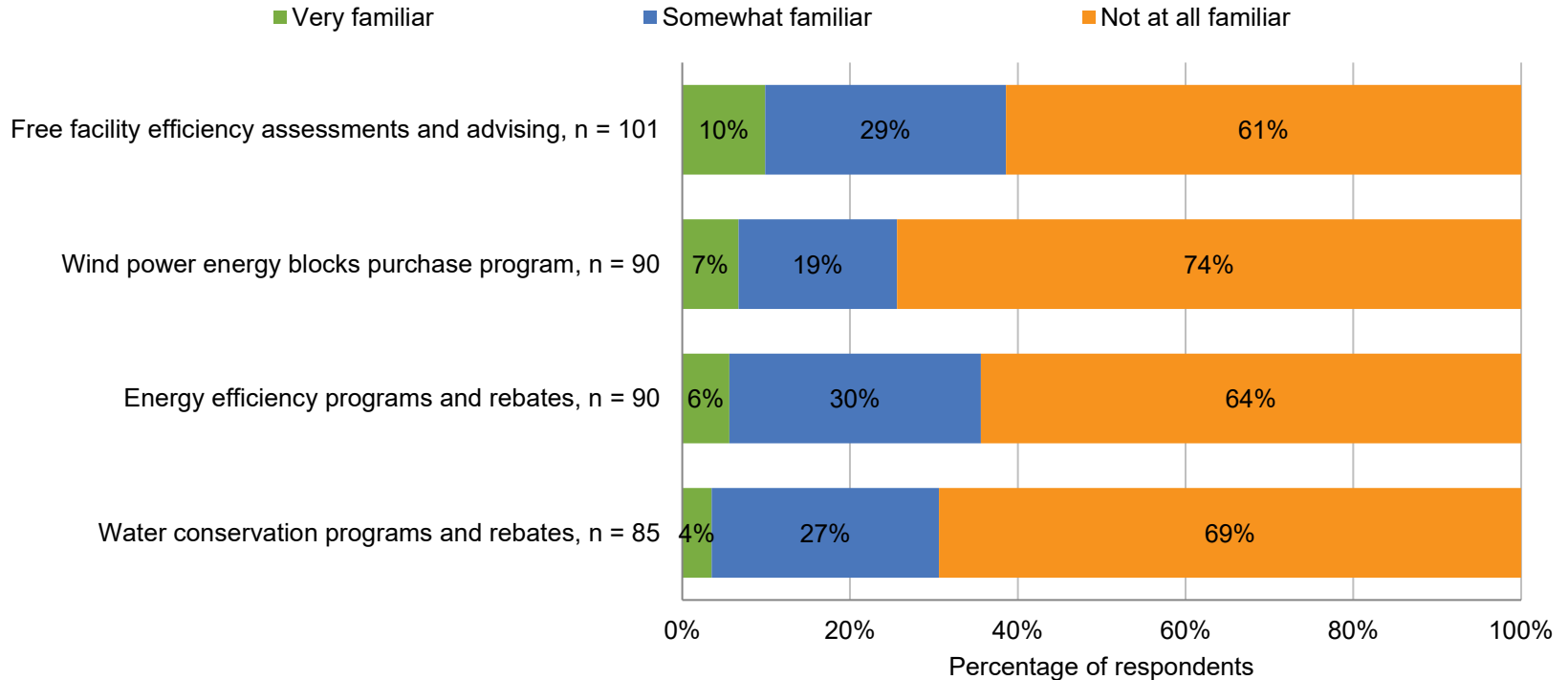
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S2_1:** How much do you agree or disagree that the following societal challenges are an issue in the Loveland community? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S2_2: Do you believe that Loveland Water and Power should be more involved in working to address the following challenges in the Loveland community?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who somewhat or strongly agree that each challenge is an issue. **Question S2_2:** How much do you agree or disagree that the following societal challenges are an issue in the Loveland community? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

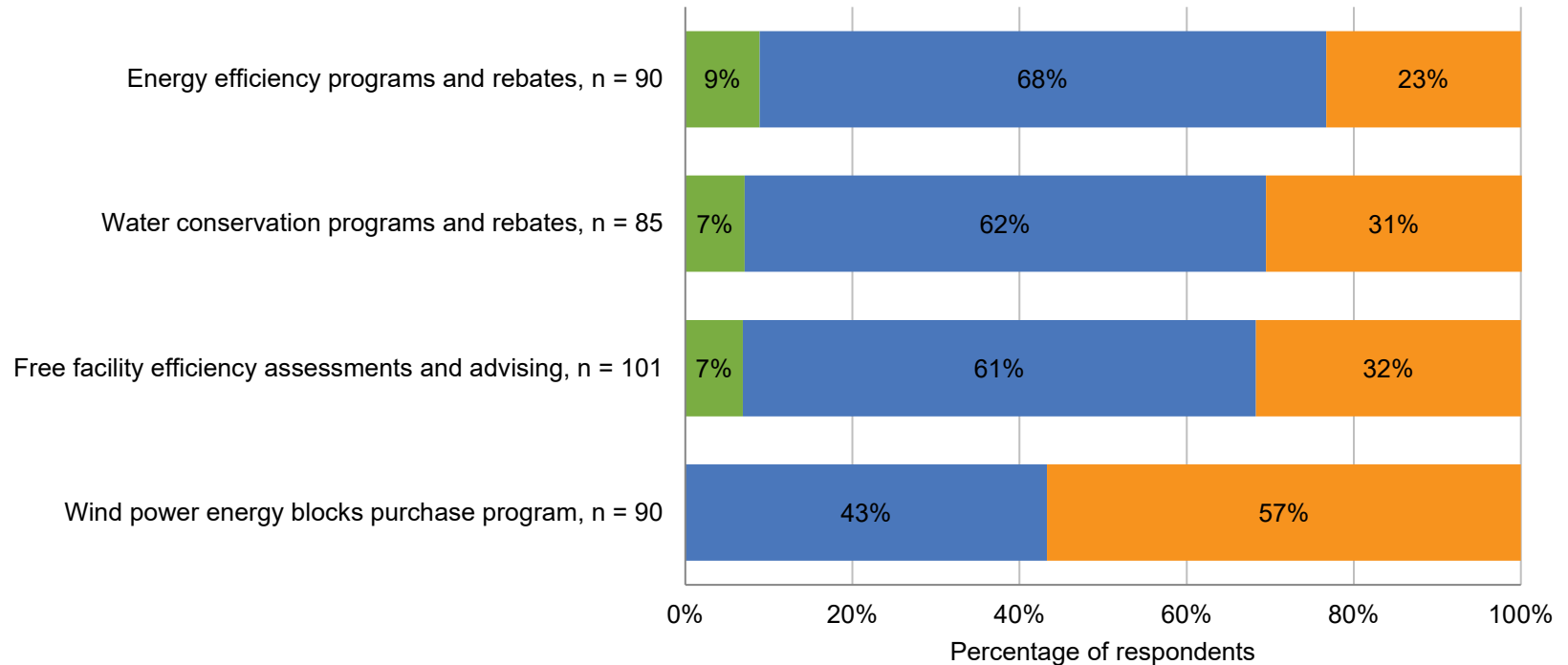
S3_1: How would you describe your familiarity with each of the following programs currently offered to businesses by Loveland Water and Power?



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S3_1:** How would you describe your familiarity with each of the following programs currently offered by Loveland Water and Power? **Notes:** Percentages may not add to 100% due to rounding. Percentages shown in the charts reflect weighted data; sample sizes (n) are based on unweighted data.

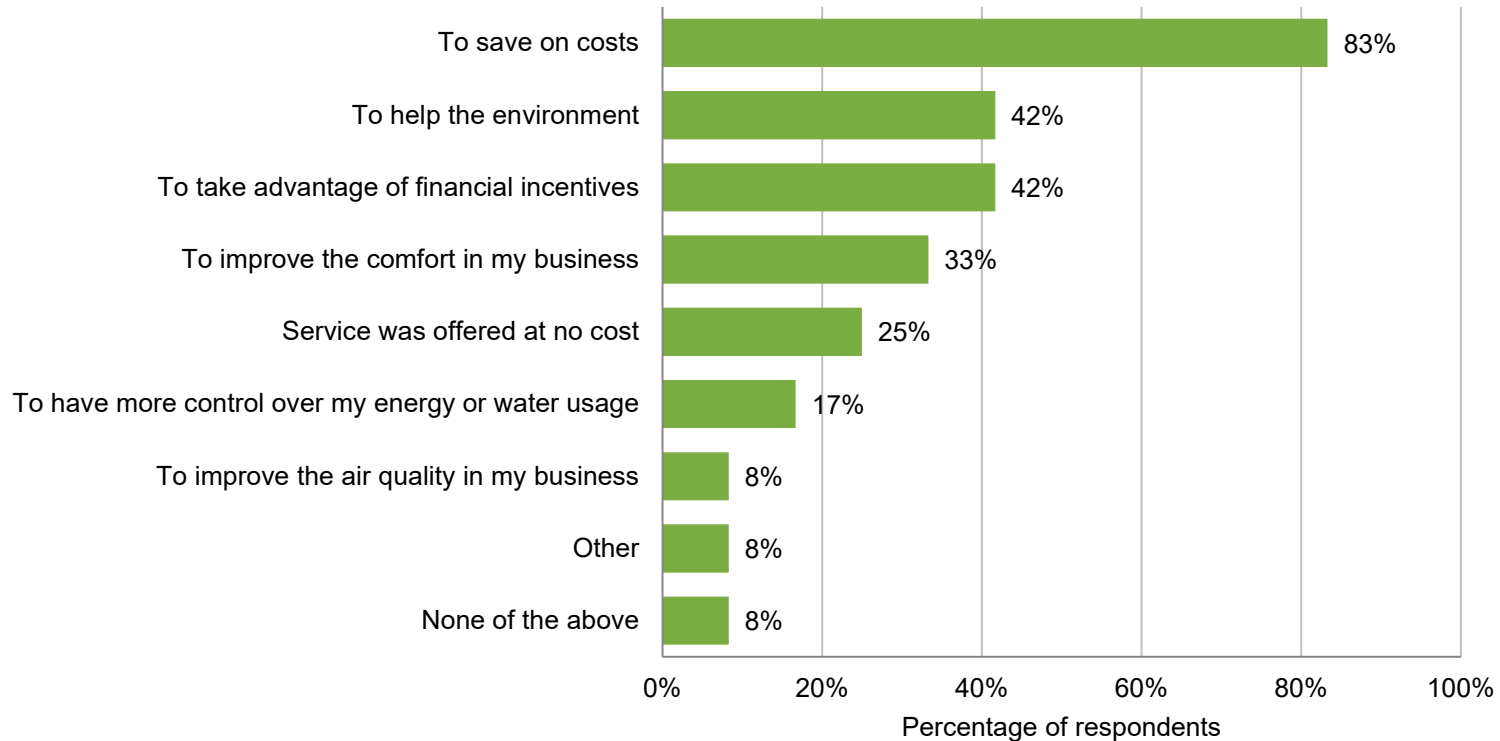
S3_2: Please select the statement that best describes your business's participation in the following programs currently offered by Loveland Water and Power.

- My business is currently participating or previously participated in this program or service
- My business isn't currently participating in this program or service, but I'm interested in learning more about it
- My business isn't currently participating in this program or service, and I'm not interested in learning more about it



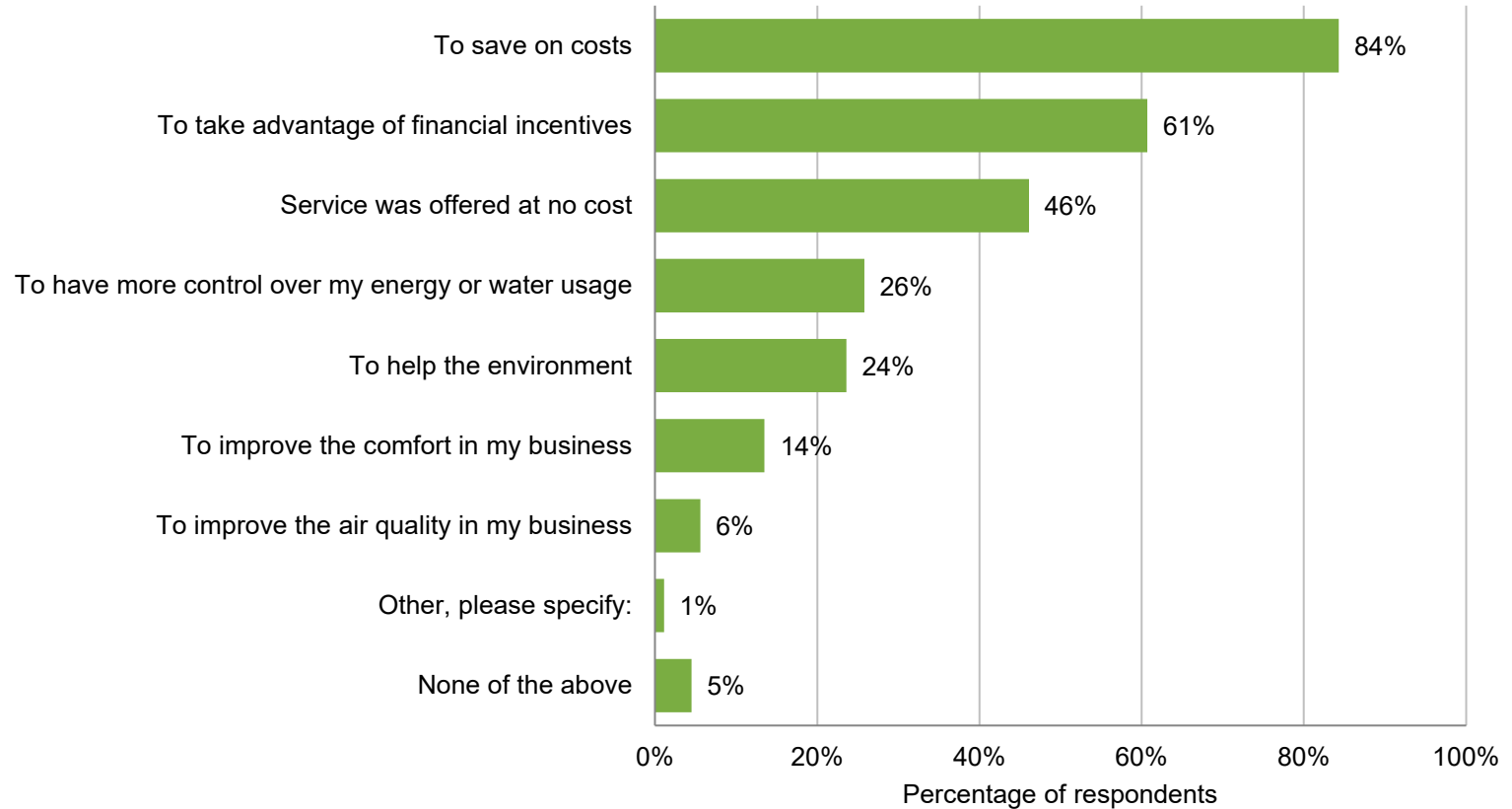
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S3_2:** Please select the statement that best describes your business's participation in the following programs currently offered by Loveland Water and Power. **Notes:** Percentages may not add to 100% due to rounding.

S3_3a: What are the top three reasons you chose to enroll your business in a Loveland Water and Power program? (Program participants)



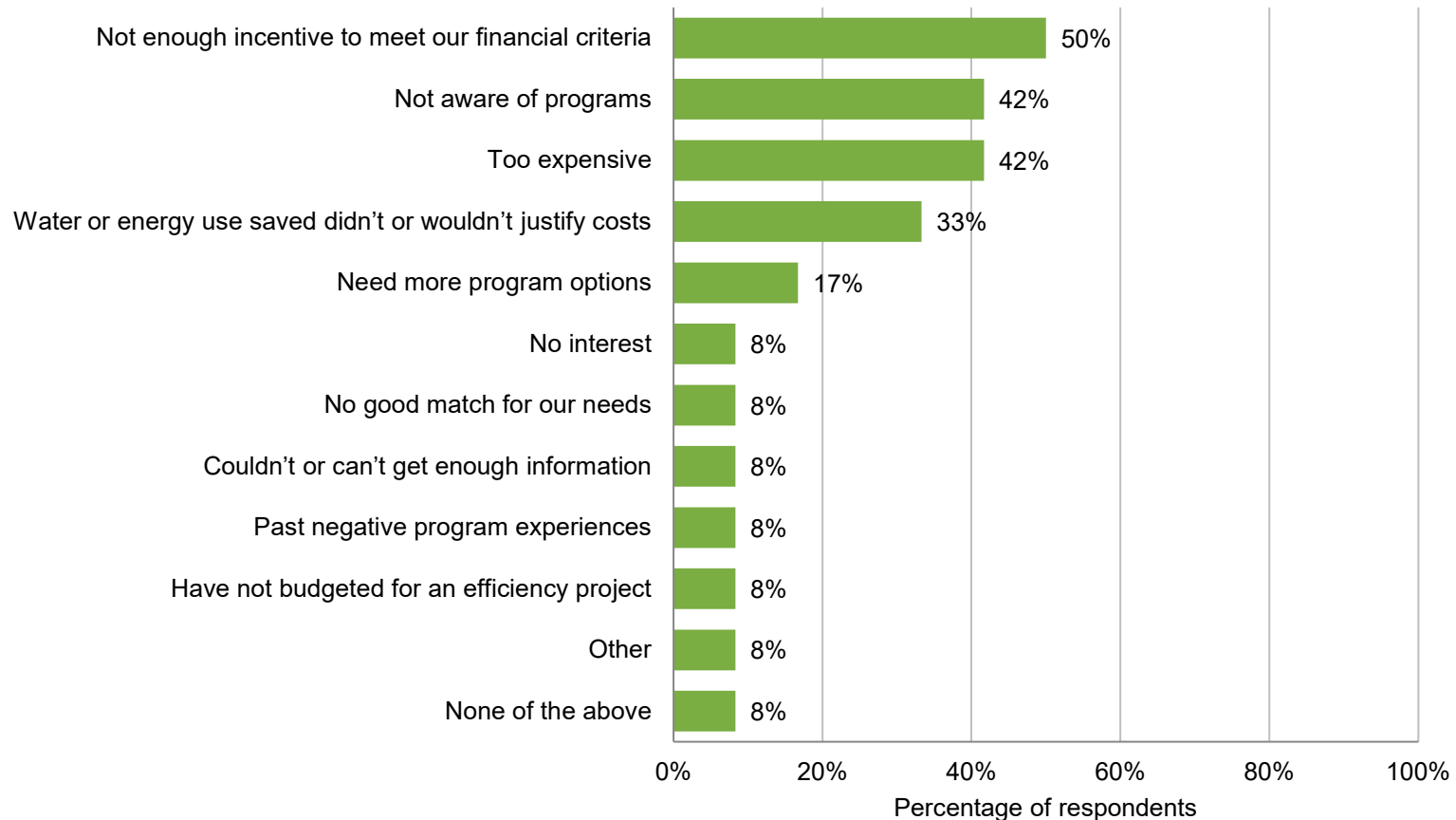
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who currently participate or previously participated in a water and power program (n = 12). **Question S3_3a:** What are the top three reasons you chose to enroll your business in a Loveland Water and Power program? Please select up to three options. **Notes:** Use caution with small sample size. Respondents were allowed to select more than one response.

S3_3b: Which of the following might motivate you to enroll your business in a program or service with Loveland Water and Power? (Non-participants)



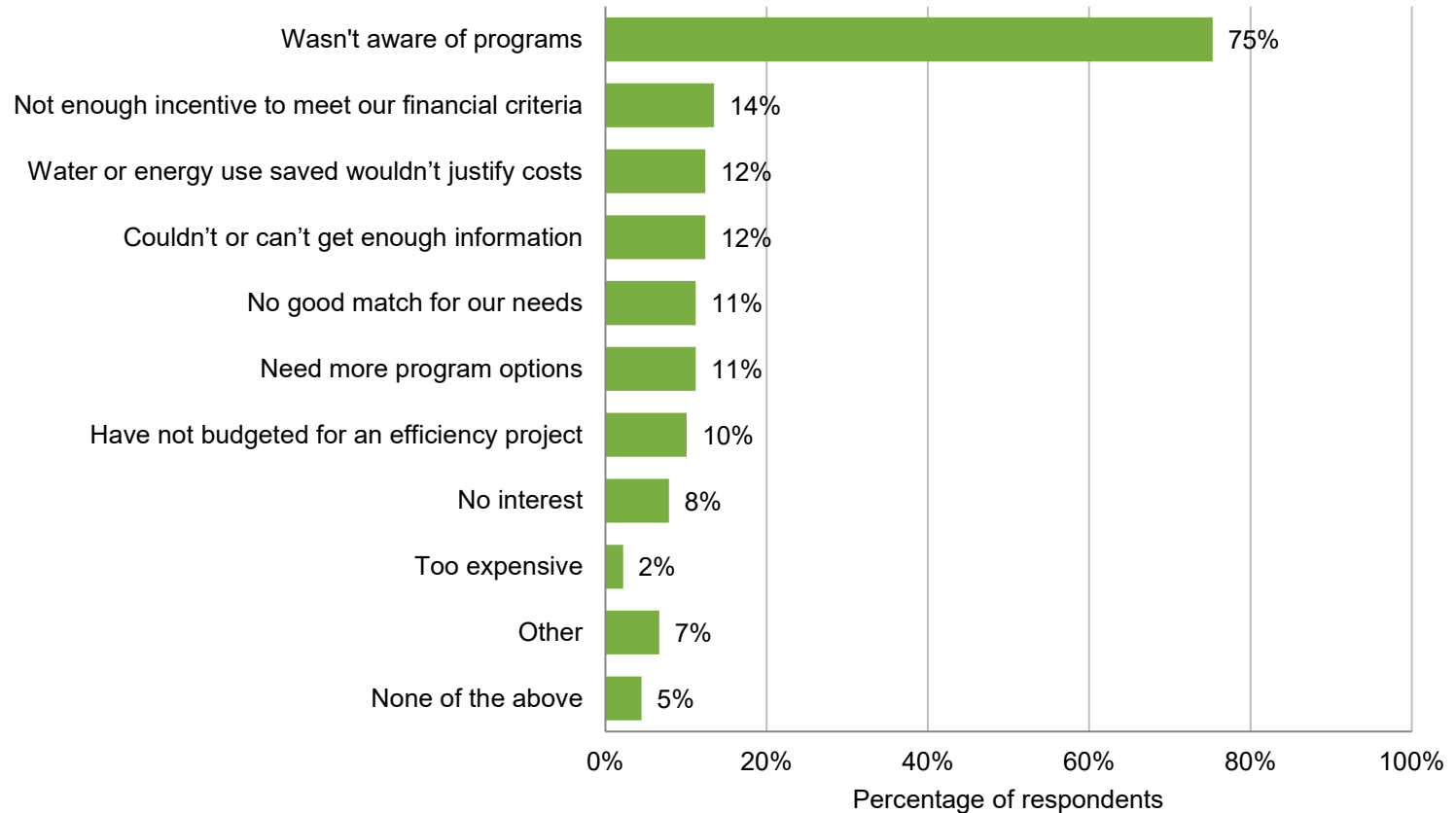
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who are not currently participating in a water and power program (n = 89). **Question S3_3b:** Which of the following might motivate you to enroll your business in a program or service with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response.

S3_4a: What are the top three reasons that might prevent you from enrolling your business or continuing to participate in a program with Loveland Water and Power? (Program participants)



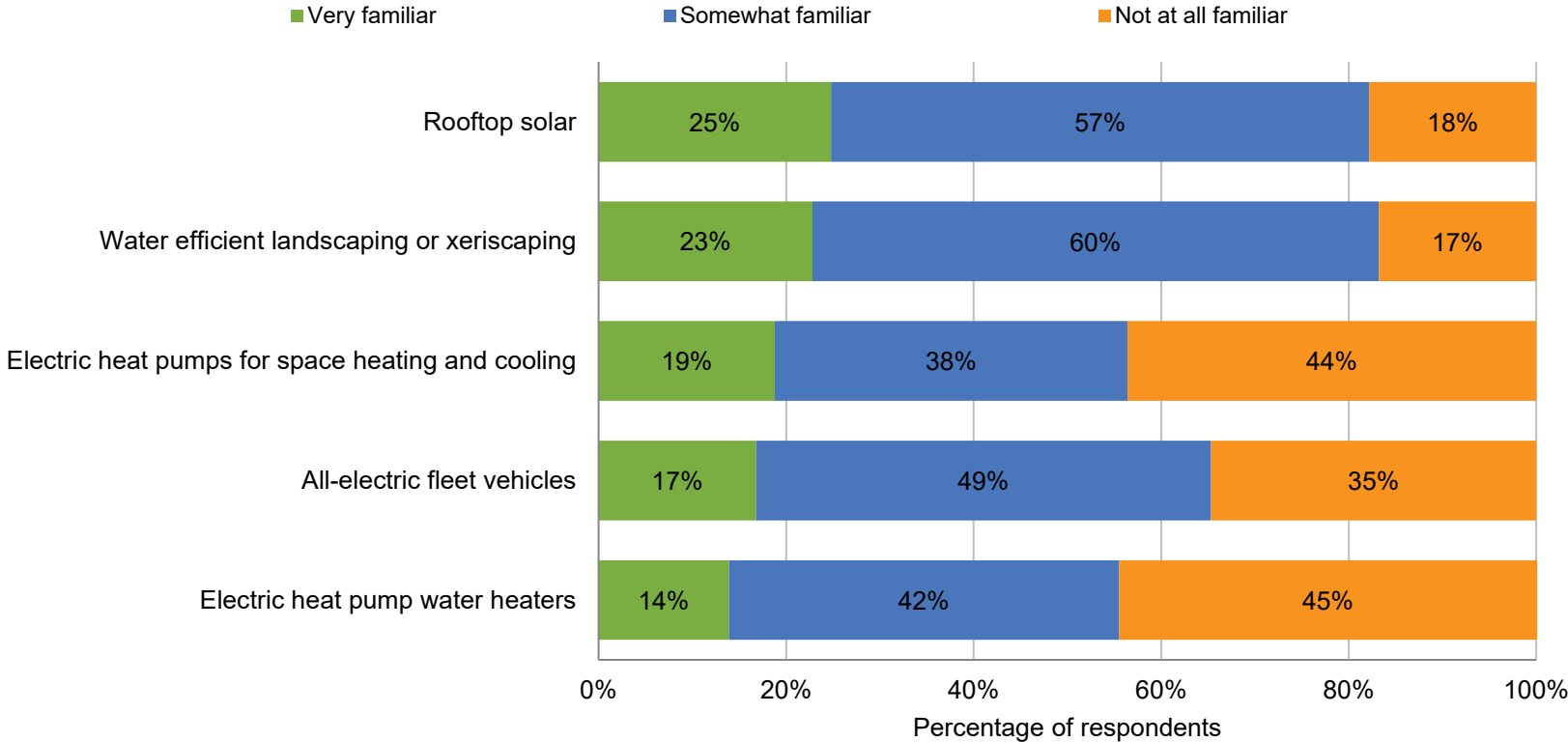
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents who currently participate or previously participated in a water and power program (n = 12). **Question S3_4a:** What are the top three reasons that might prevent you from enrolling your business or continuing to participate in a program with Loveland Water and Power? Please select up to three options. **Notes:** Use caution with small sample size. Respondents were allowed to select more than one response.

S3_4b: What are the top three reasons you haven't enrolled your business in a program with Loveland Water and Power? (Non-participants)



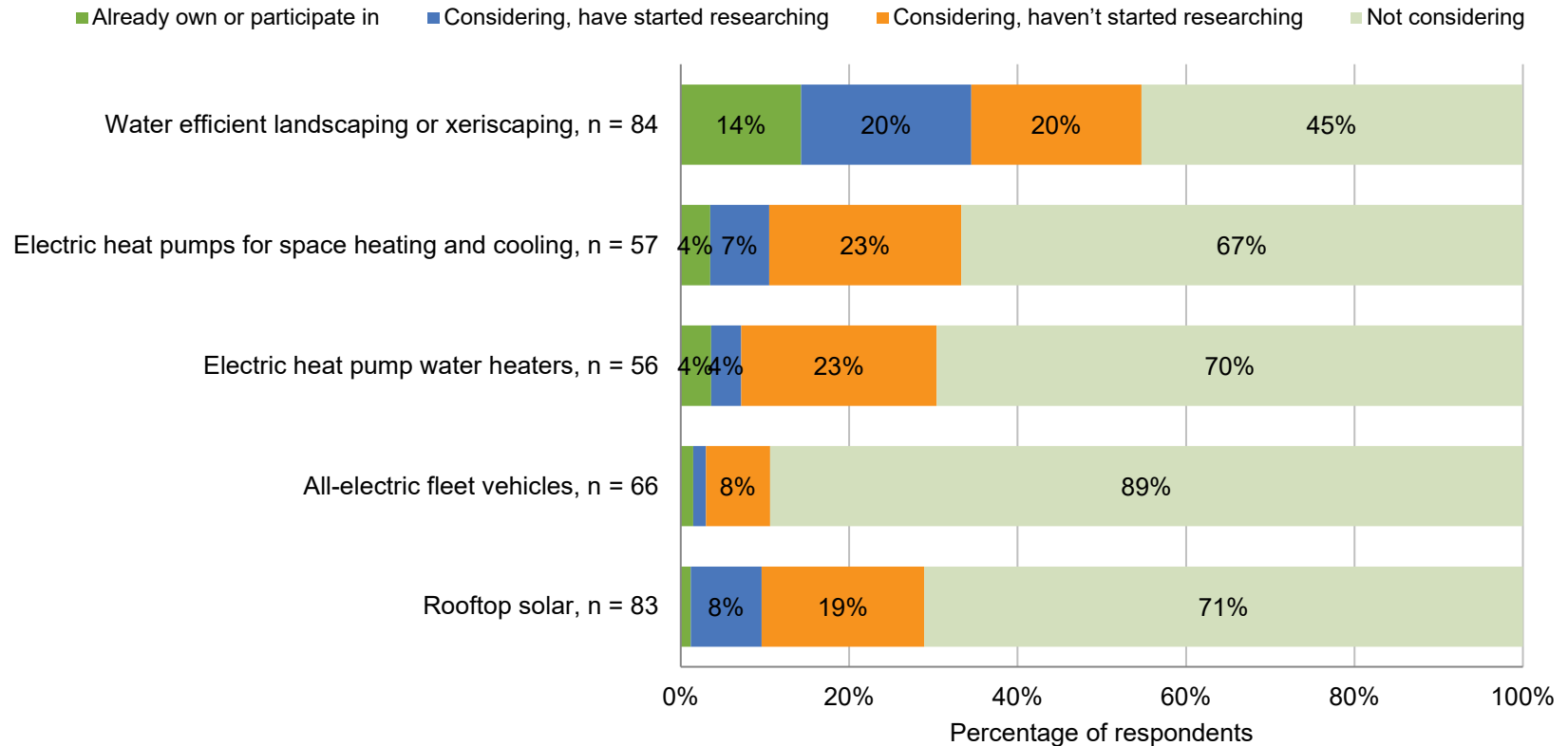
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who are not currently participating in a water and power program (n = 89). **Question S3_4b:** What are the top three reasons you haven't enrolled your business in a program with Loveland Water and Power? Please select up to three options. **Notes:** Respondents were allowed to select more than one response.

S4_1: How would you describe your familiarity with each of the following technologies?



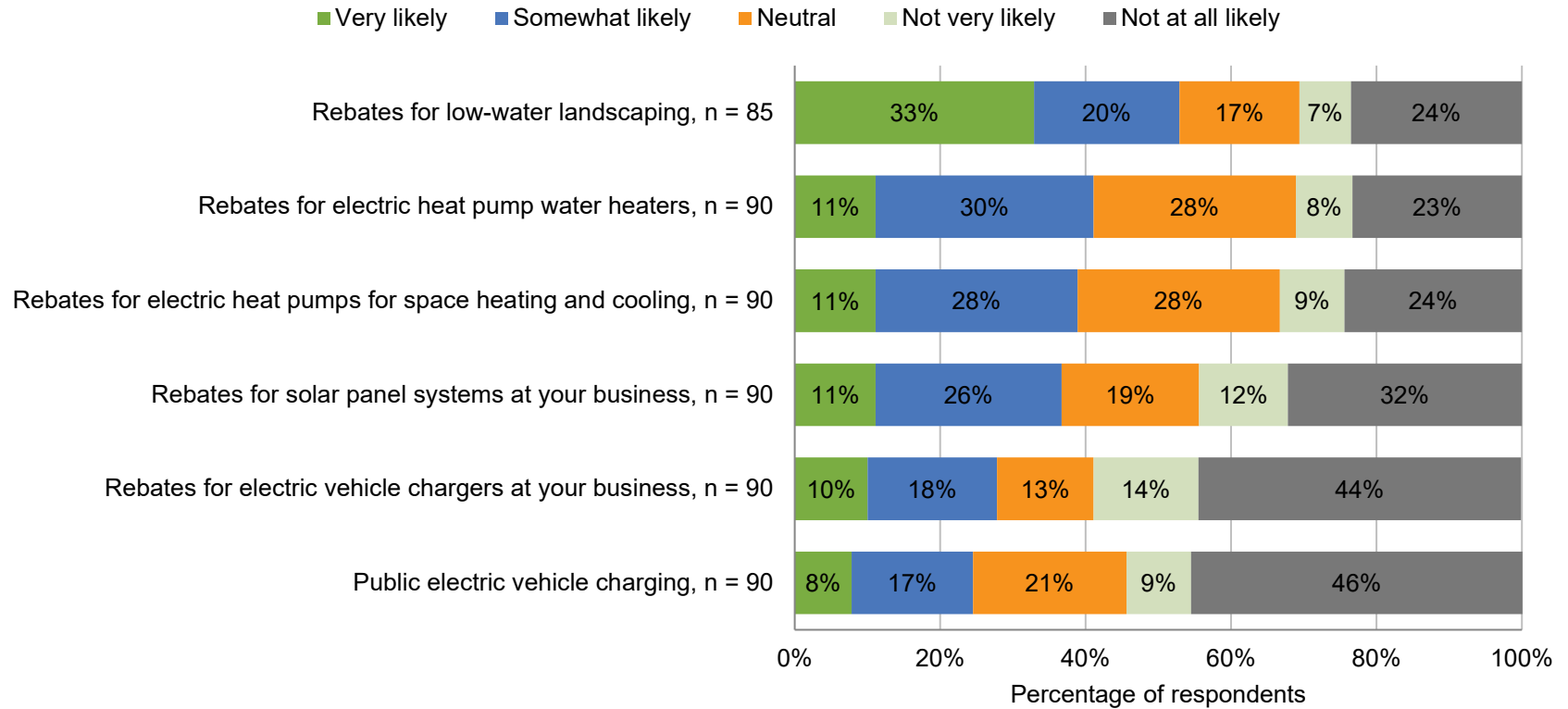
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n=101). **Question S4_1:** How would you describe your familiarity with each of the following technologies? **Notes:** Percentages may not add to 100% due to rounding.

S4_2: Which statement best describes the stage you're at in the purchase process for the following technologies at your business?



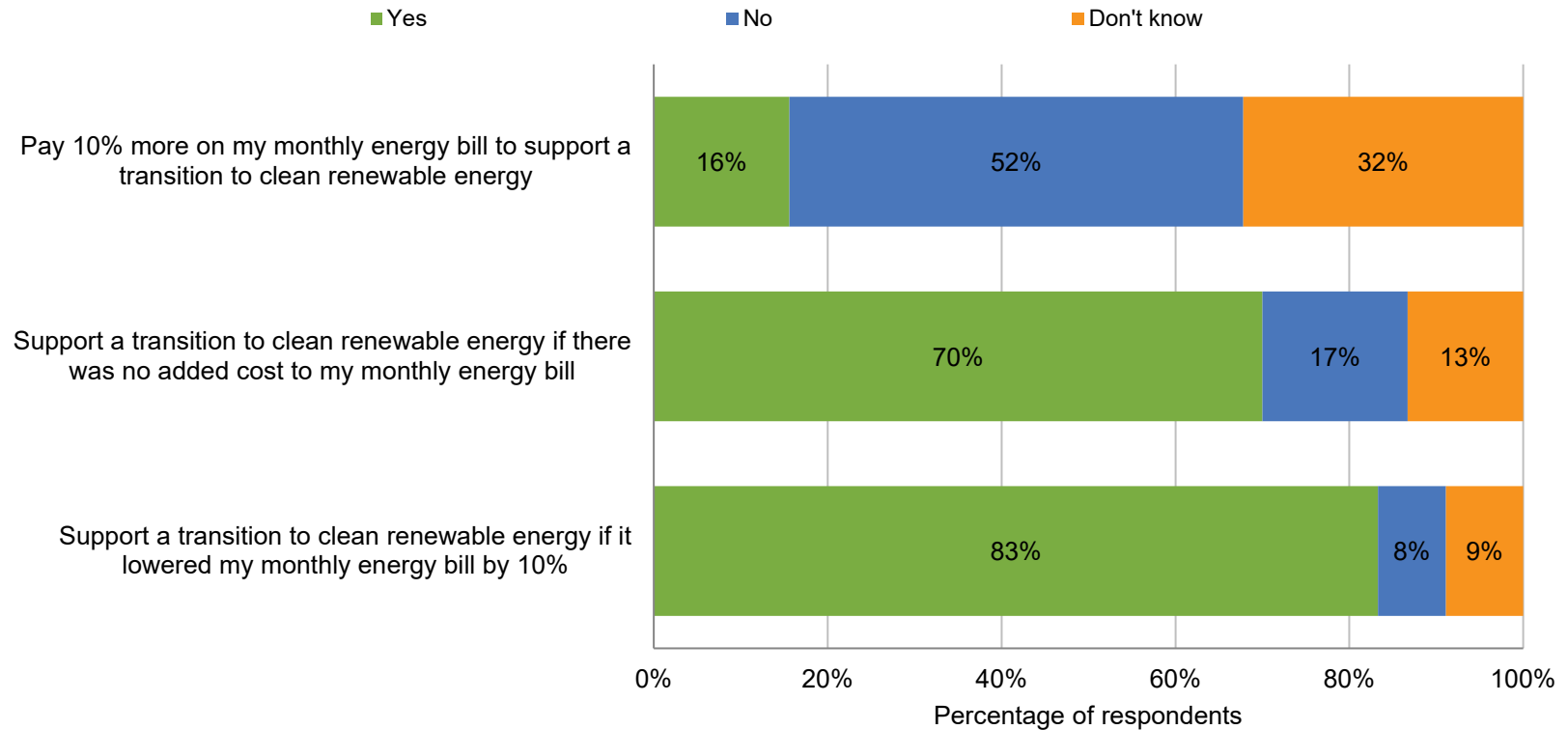
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents who report being somewhat or very familiar with each technology in S4_1. **Question S4_2:** Which statement best describes the stage you're at in the purchase process for the following technologies at your business? **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S4_3: If Loveland Water and Power were to offer the following potential water or energy programs in the future, how likely would your business be to participate?



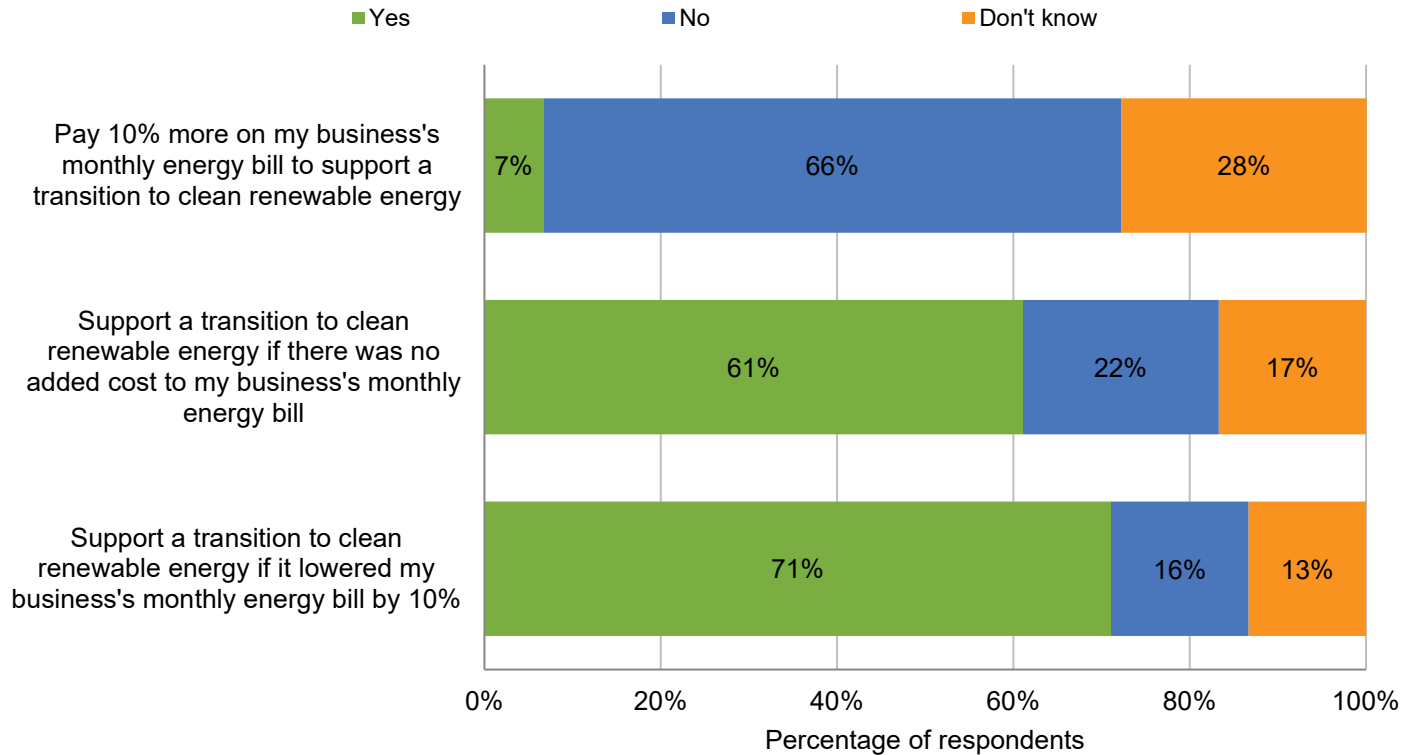
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S4_3:** If Loveland Water and Power were to offer the following potential water or energy programs in the future, how likely would your business be to participate? **Notes:** Percentages may not add to 100% due to rounding.

S4_4: Considering a transition to renewable energy, would you be willing to...



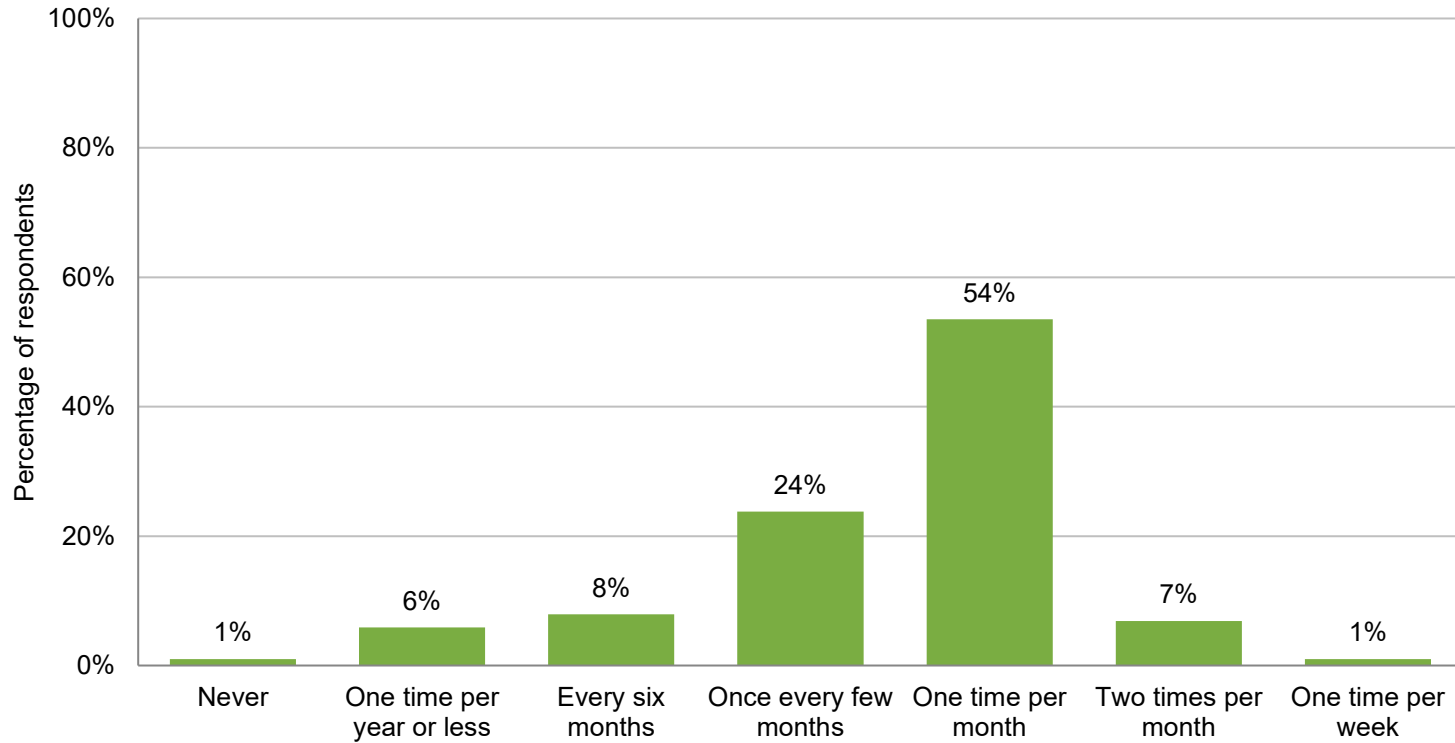
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents with power service (n = 90). **Question S4_4:** Considering a transition to renewable energy, would you be willing to... **Notes:** Percentages may not add to 100% due to rounding.

S4_5: Considering adding solar power to your location, would you be willing to...



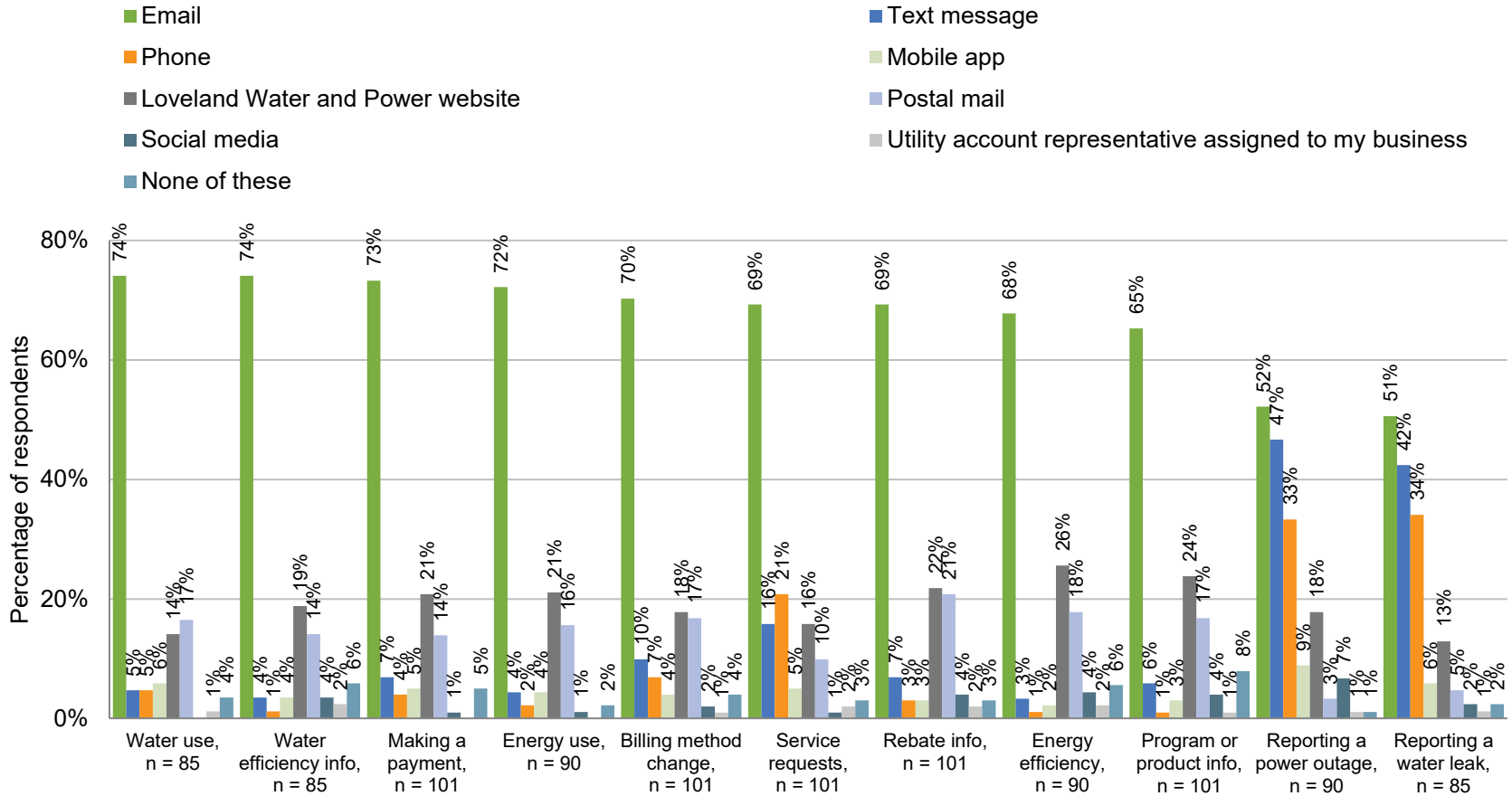
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** Respondents with power service (n = 90). **Question S4_5:** Considering adding solar power to your location, would you be willing to... **Notes:** Percentages may not add to 100% due to rounding.

S5_1: How often would you prefer to hear from Loveland Water and Power with general updates and information?



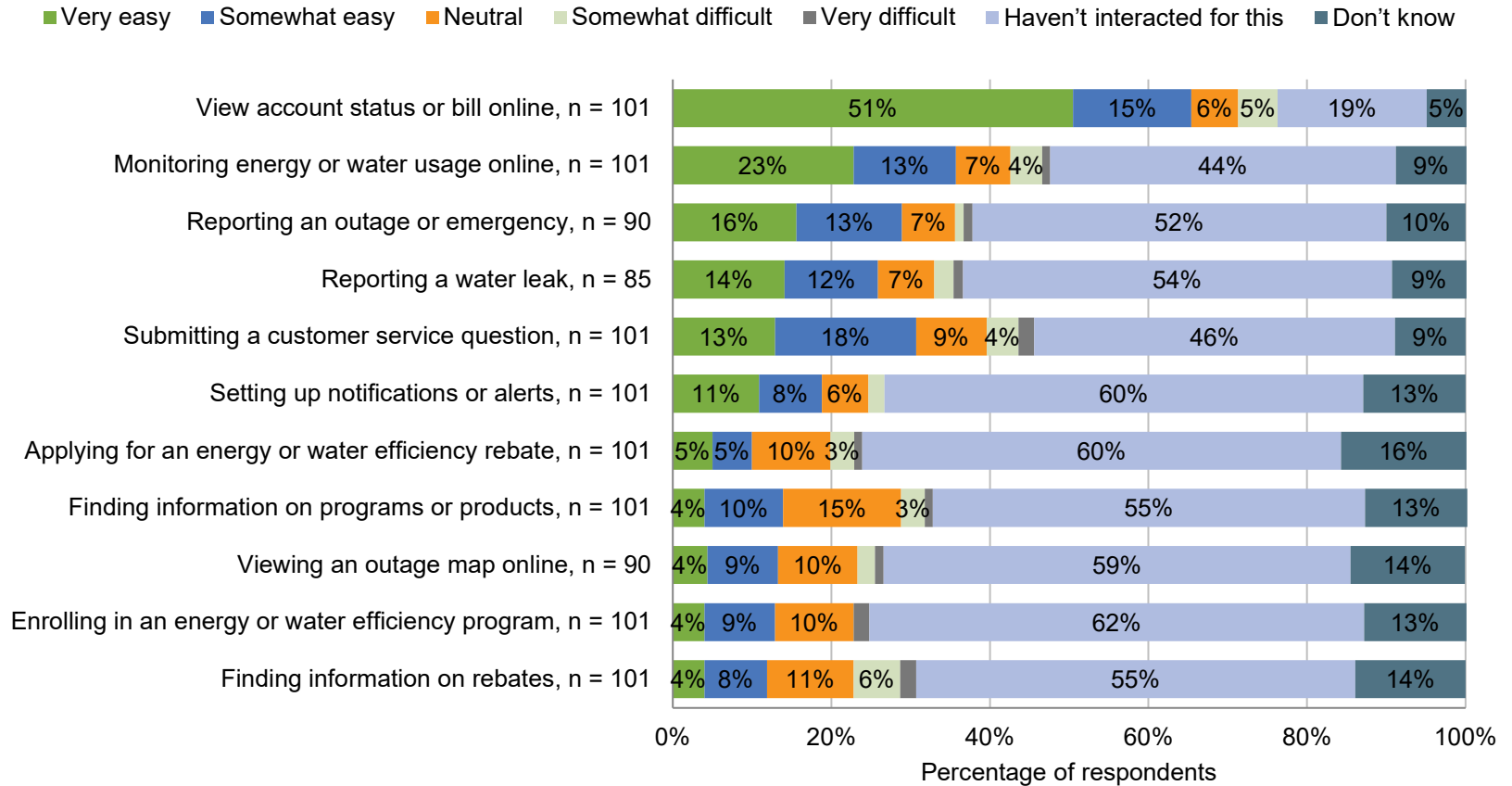
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S5_1:** How often would you prefer to hear from Loveland Water and Power with general updates and information? **Notes:**

S5_2: Which ways would you prefer Loveland Water and Power contact you about the following?



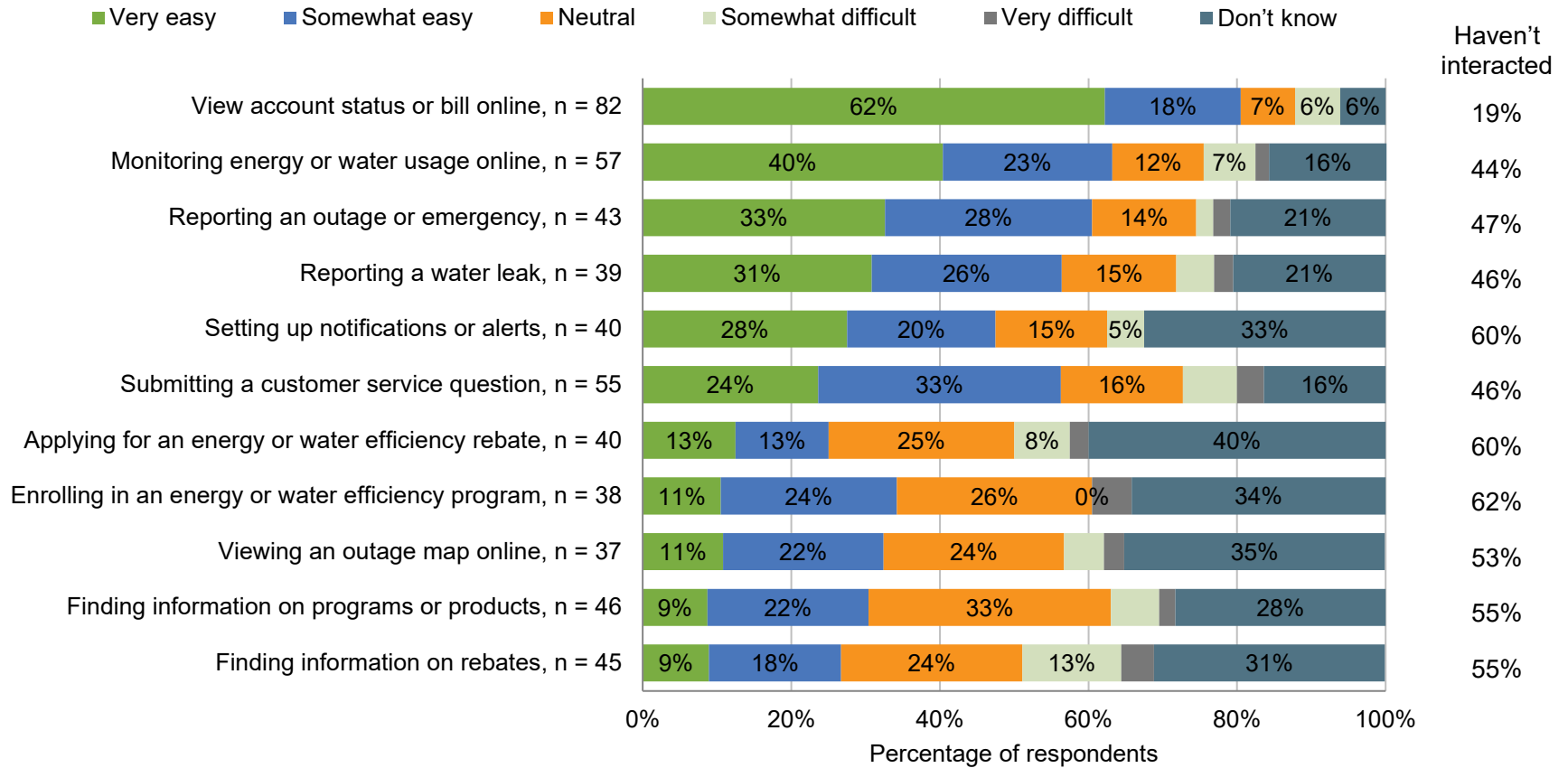
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5_2:** Which ways would you prefer Loveland Water and Power contact you about the following? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.

S5_3: Please rate the ease of conducting the following interactions with Loveland Water and Power. (Overall)



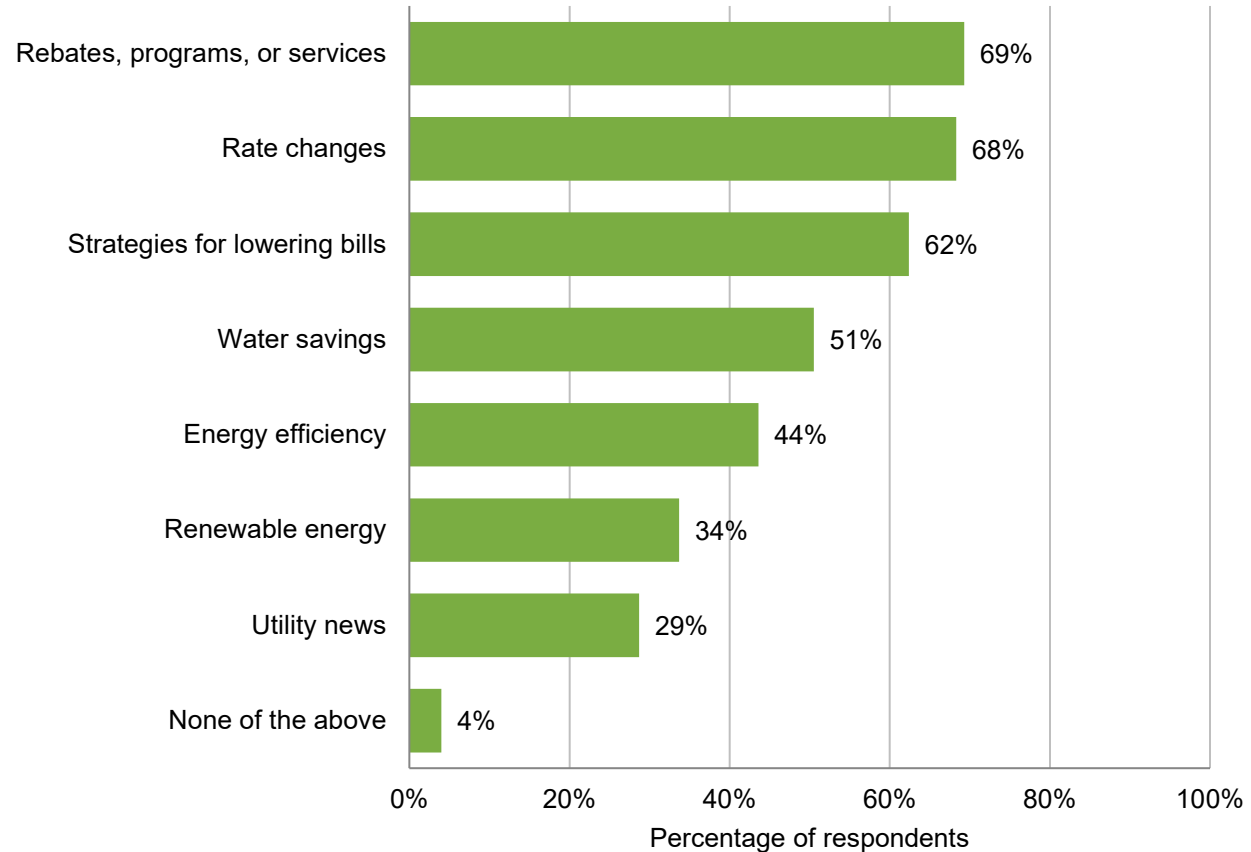
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5_3:** Please rate the ease of conducting the following interactions with Loveland Water and Power. If you haven't had some type of interaction, please select "haven't interacted for this." **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S5_3: Please rate the ease of conducting the following interactions with Loveland Water and Power. (Only those who interacted)



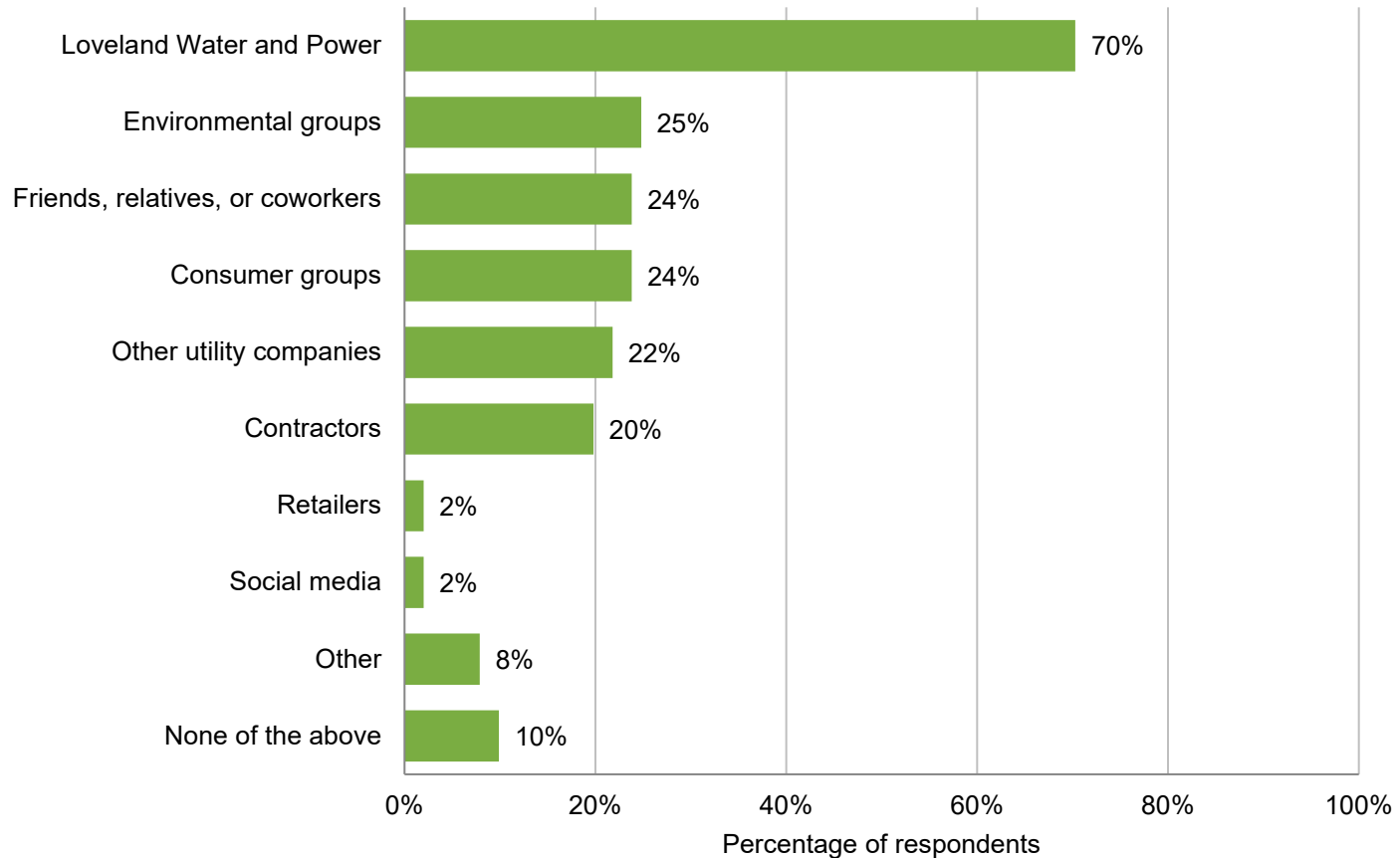
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents, n varies by service as shown. **Question S5_3:** Please rate the ease of conducting the following interactions with Loveland Water and Power. If you haven't had some type of interaction, please select "haven't interacted for this." **Notes:** Percentages of 2% or less not shown. Percentages may not add to 100% due to rounding.

S5_4: Which of the following topics are you interested in hearing more about from Loveland Water and Power in the coming year?



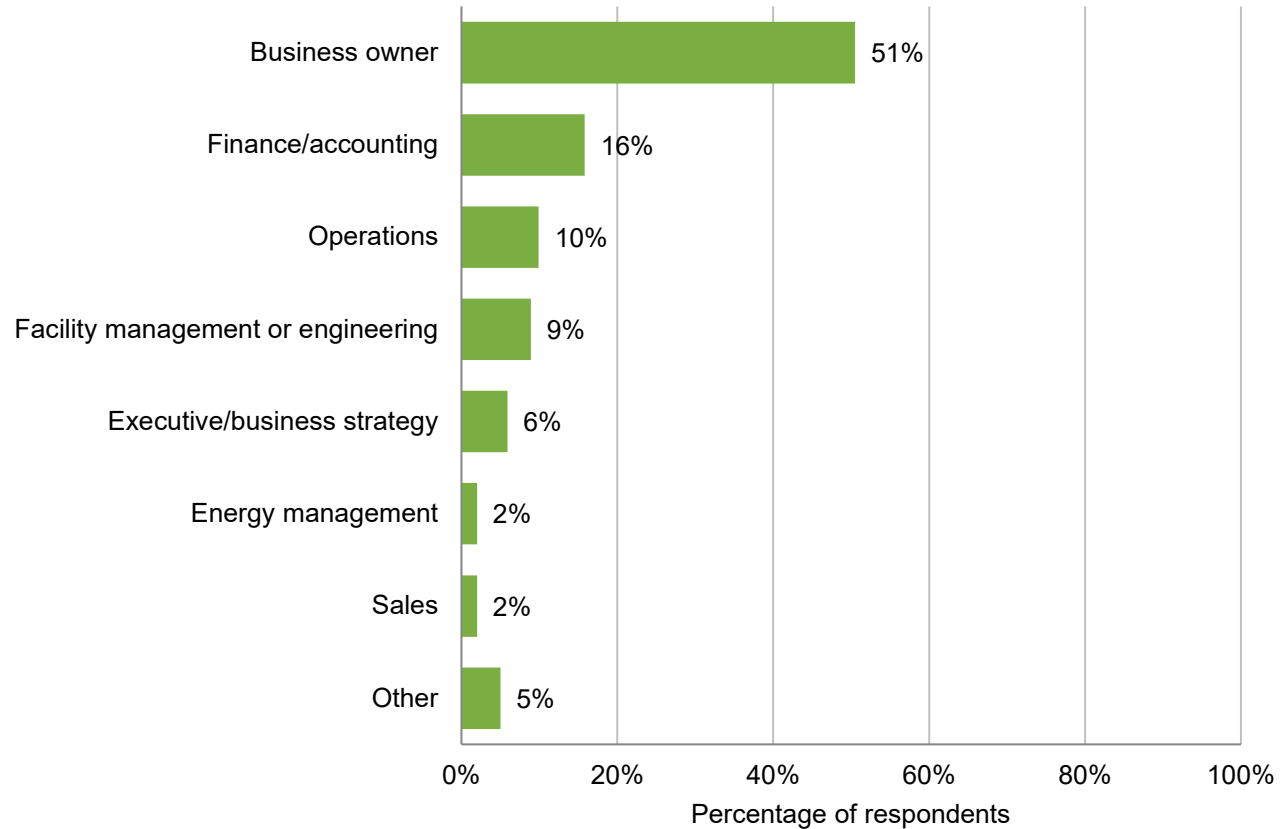
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S5_4:** Which of the following topics are you interested in hearing more about from Loveland Water and Power in the coming year? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.

S5_5: When looking for information about energy efficiency and water conservation, what sources do you trust most for information?



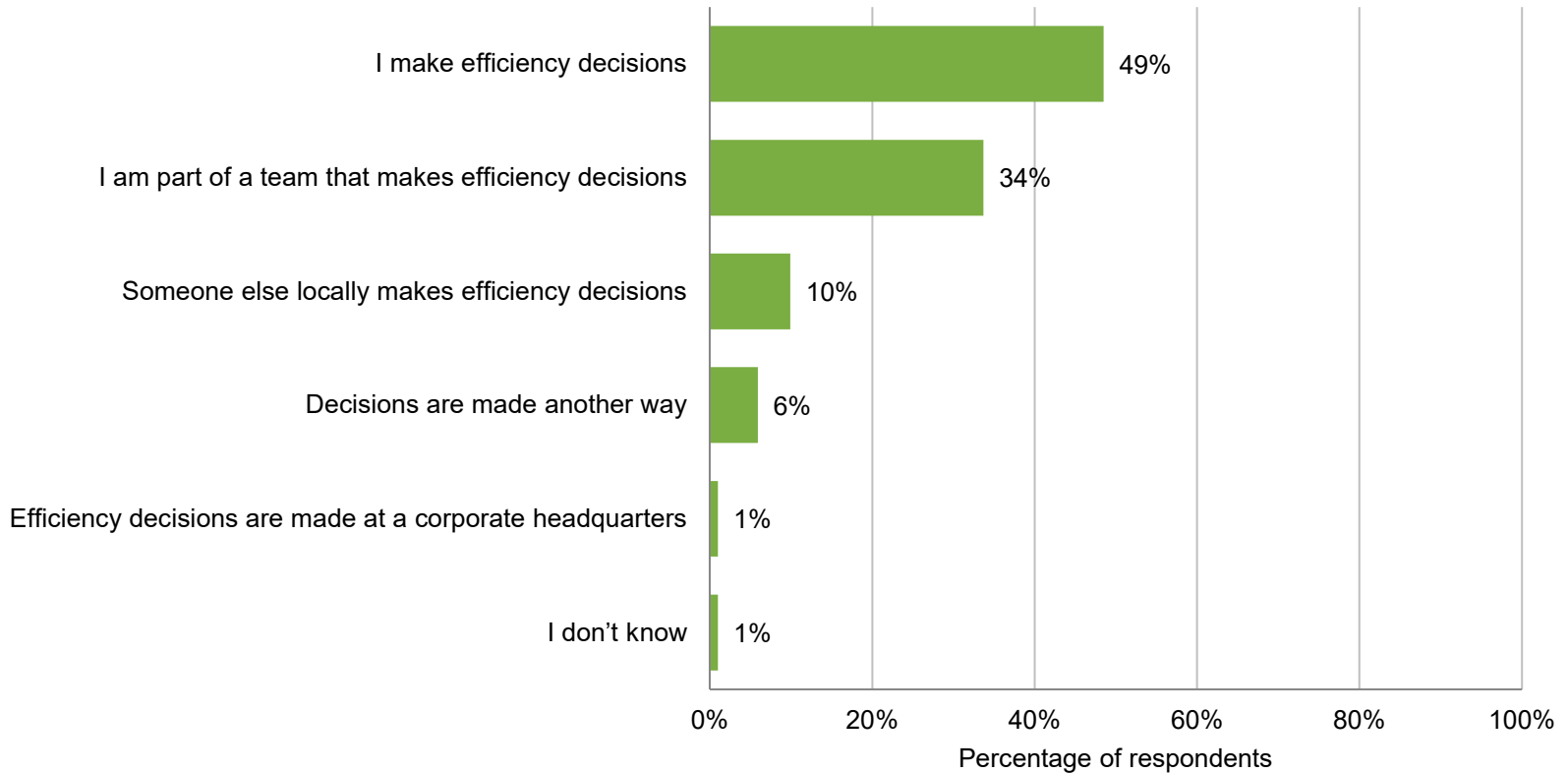
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S5_5:** When looking for information about energy efficiency and water conservation, what sources do you trust most for information? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.

S6_1: Which of the following best describes your primary role or professional responsibility?



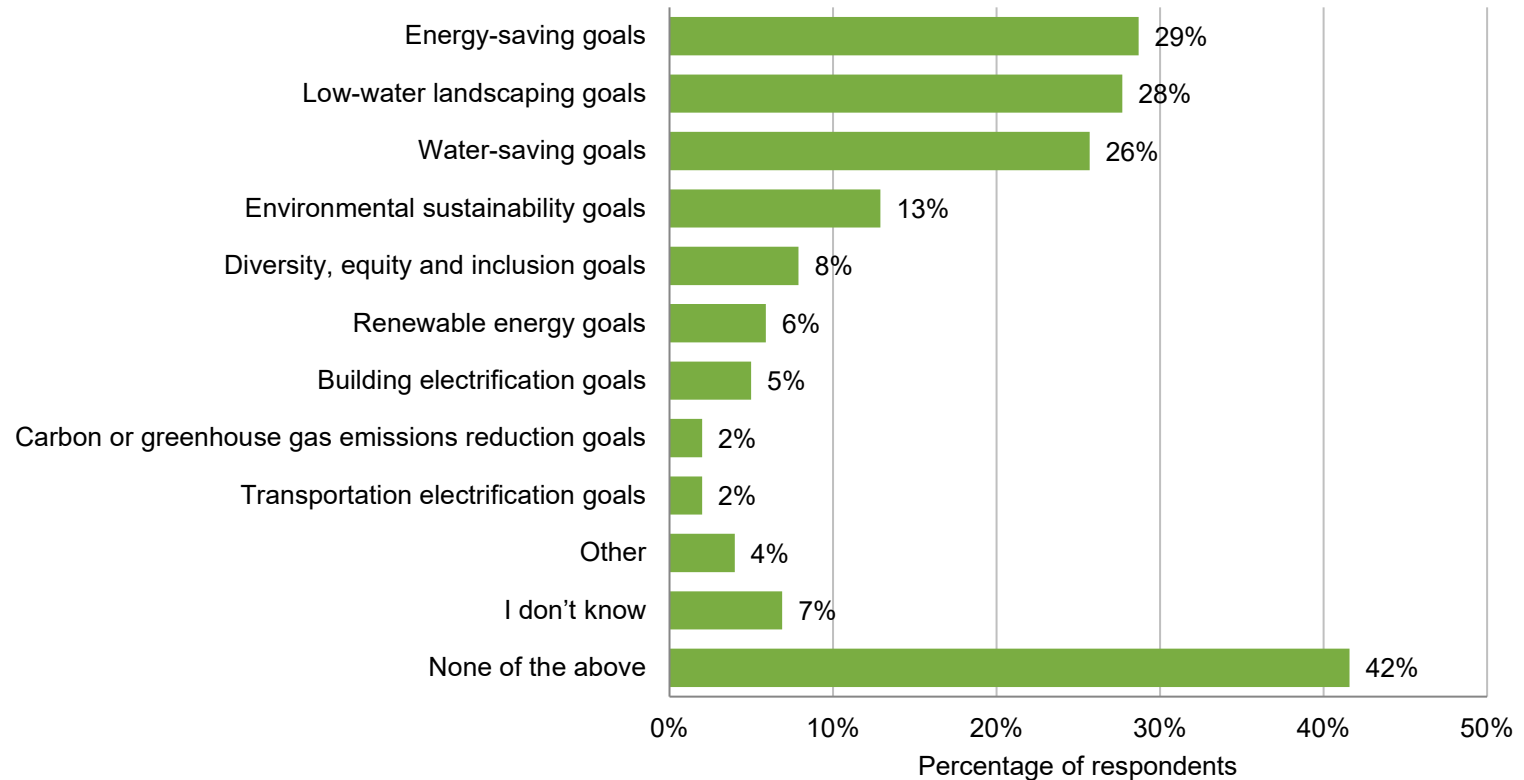
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S6_1:** Which of the following best describes your primary role or professional responsibility? **Notes:** Percentages may not add to 100% due to rounding.

S6_2: Which of the following statements best describes how water or energy efficiency-related decisions are typically made at your company?



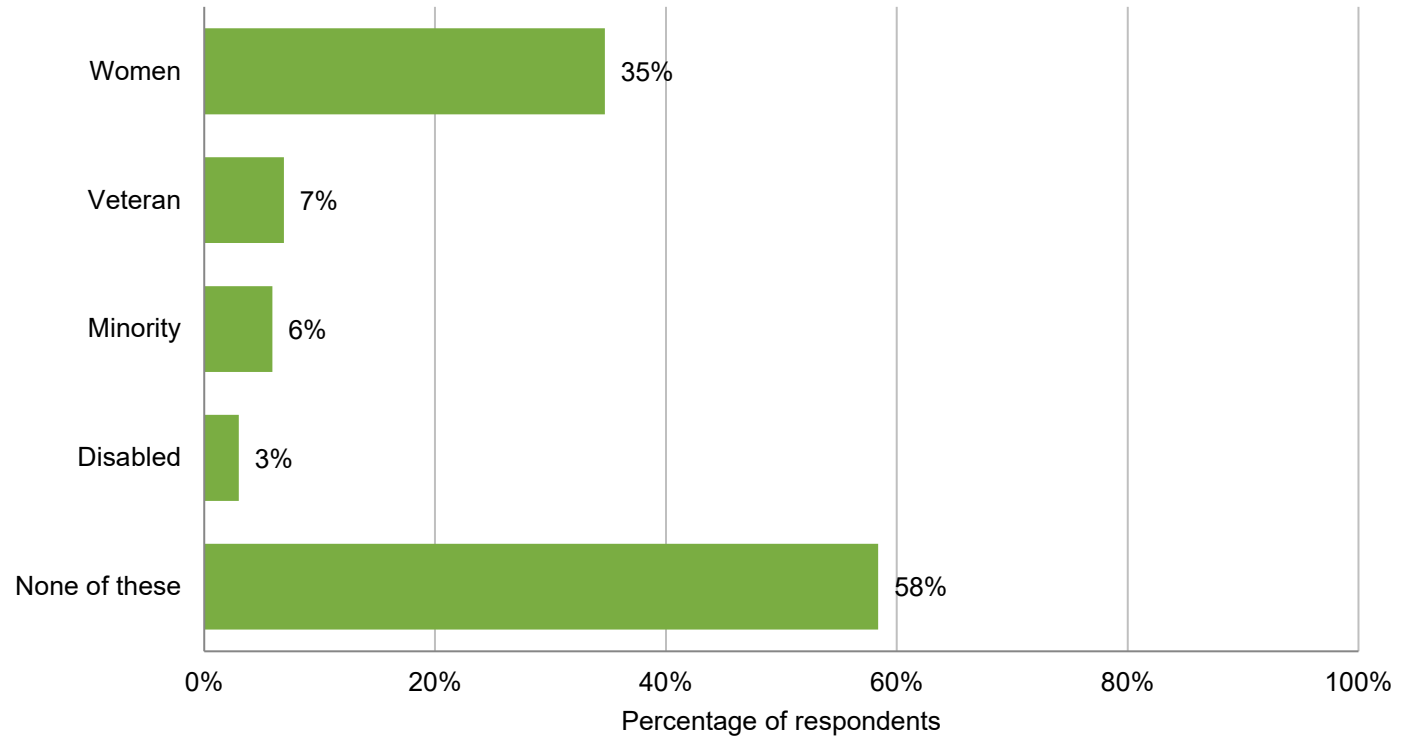
© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S6_2:** Which of the following statements best describes how water or energy efficiency-related decisions are typically made at your company? **Notes:** Percentages may not add to 100% due to rounding.

S6_3: Which of the following energy-related goals, if any, does your business currently have in place? Please select all that apply.



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S6_3:** Which of the following energy-related goals, if any, does your business currently have in place? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.

S6_4: Which of the following describes the ownership of your business? Please select all that apply.



© E Source (2023 Loveland Water and Power Business Customer Survey). **Base:** All respondents (n = 101). **Question S6_4:** Which of the following describes the ownership of your business? Please select all that apply. **Notes:** Respondents were allowed to select more than one response.

About E Source

Creating the Sustainable Utility together

Based in Boulder, Colorado, E Source blends industry-leading research, predictive data science, and solution services to help utilities make better decisions to support their customers, their bottom line, and our planet.

With a commitment to practical innovation, we use more than three decades of utility-focused experience and our unique solution set to help clients achieve their goal of becoming the Sustainable Utility.

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